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(A joint stock company incorporated in the People's Republic of China with limited liability under the Chinese corporate name 华泰证券股份有限公司 and carrying on business in Hong Kong as HTSC) (Stock Code: 6886)

### FIRST QUARTERLY REPORT OF 2019

The Board of Directors of the Company is pleased to announce the unaudited financial information of the Company and its subsidiaries for the first quarter ended March 31, 2019, prepared in accordance with China Accounting Standards for Business Enterprises. This announcement is made pursuant to the Inside Information Provisions (as defined under the Listing Rules) under Part XIVA of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) and Rules 13.09(2) and 13.10B of the Listing Rules.

This announcement contains the Chinese original version and English translation of the "Huatai Securities Co., Ltd. First Quarterly Report of 2019" as published on the website of the Shanghai Stock Exchange, and is provided for your reference only. In case of discrepancy between the Chinese version and the English version, the Chinese version shall prevail.

### DEFINITIONS

In this announcement, the following expressions have the meanings set out below unless the context otherwise requires.

"Board" or "Board of the board of Directors of the Company Directors"

"Company"	a joint stock company incorporated in the People's Republic of China with limited liability under the corporate name 华泰证券股份有限公司 (Huatai Securities Co., Ltd.), converted from our predecessor 华 泰证券有限责任公司 (Huatai Securities Limited Liability Company) on December 7, 2007, carrying on business in Hong Kong as "HTSC", and was registered as a registered non-Hong Kong company under Part 16 of the Companies Ordinance under the Chinese approved name of "華泰六八八六股份有限公司" and English name of "Huatai Securities Co., Ltd."; the H shares of which have been listed on the main board of The Stock Exchange of Hong Kong Limited since June 1, 2015 (Stock Code: 6886); the A shares of which have been listed on the Shanghai Stock Exchange since February 26, 2010 (Stock Code: 601688), unless the context otherwise requires, including its predecessor			
"Director(s)"	the director(s) of the Company			
"Jiangsu SASAC"	State-owned Assets Supervision and Administration Commission of Jiangsu Provincial Government (江蘇省 人民政府國有資產監督管理委員會)			
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited			
"PRC" or "State"	the People's Republic of China (excluding, for the purpose of this announcement, Hong Kong Special Administrative Region, Macau Special Administrative Region and Taiwan)			
"RMB"	Renminbi, the lawful currency of the PRC, the basic unit of which is "yuan"			
"Reporting Period"	the period from January 1, 2019 to March 31, 2019			
"Supervisor(s)"	the supervisor(s) of the Company			

"Supervisory Committee" the supervisory committee of the Company

*"%"* 

per cent.

By order of the Board **Zhou Yi** *Chairman* 

Jiangsu, PRC, April 29, 2019

As at the date of this announcement, the Board comprises Mr. Zhou Yi and Mr. Zhu Xuebo as executive Directors; Mr. Ding Feng, Mr. Chen Yongbing, Mr. Xu Qing, Ms. Hu Xiao and Ms. Fan Chunyan as non-executive Directors; and Mr. Chen Chuanming, Mr. Liu Hongzhong, Mr. Lee Chi Ming, Ms. Liu Yan and Mr. Chen Zhibin as independent non-executive Directors.

Company Code: 601688

Abbreviation of Company: HTSC

## HUATAI SECURITIES CO., LTD. FIRST QUARTERLY REPORT OF 2019

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#### I. Important Notice

- 1.1 The Board, the Supervisory Committee, Directors, Supervisors and senior management of the Company warrant that the information in this quarterly report is true, accurate, complete and contains no false record, misleading statement or material omission, and assume individual and joint liabilities to the information contained herein.
- 1.2 Particulars of absent Director

Name of absent Director	Position of absent Director	Reason for absence	Name of proxy
Chen Yongbing	Director	Business engagement	Ding Feng
Fan Chunyan	Director	Business engagement	Zhou Yi

- 1.3 Zhou Yi, officer in charge, Shu Ben'e, officer in charge of accounting, and Fei Lei, officer in charge of the accounting office of the Company (head of accounting department), hereby guarantee that the financial statements contained in this quarterly report are true, accurate and complete.
- 1.4 This first quarterly report of the Company, which is prepared in accordance with China Accounting Standards for Business Enterprises, is unaudited.

### II. Basic Information of the Company

### 2.1 Key Financial Data

Unit: Yuan Currency: RMB

	As of the end of the reporting period		Change (%) as of the end of the reporting period as compared to the end of the previous year
Total assets	445,581,159,111.37	368,665,874,058.71	20.86
Net assets attributable to shareholders of the listed Company	106,625,540,892.74	103,393,576,924.99	3.13

Net cash flow	Beginning of the year to the end of the reporting period 30,486,687,223.62	Beginning of the previous year to the end of the reporting period in the previous year -249,747,825.82	Change (%) as compared to the corresponding period of the previous year Not applicable
generated from operating activities	30,480,087,223.02	-249,747,623.62	Not applicable
	Beginning of the	Beginning of the	Change (%) as
	year to the end	previous year to	compared to the
	of the reporting	the end of the	corresponding
	period	reporting period	period of the
		in the previous	previous year
Operating revenue	6,247,768,951.11	year 4,289,557,776.25	45.65
Net profit	2,779,612,391.79	1,903,006,658.17	46.06
attributable to the shareholders of the listed Company			
Net profit after extraordinary profit and loss attributable to shareholders of the listed Company	2,773,464,570.40	1,848,321,864.81	50.05
Weighted average return on net assets (%)	2.66	2.16	Increased by 0.5 percentage point
Basic earnings per share (RMB/share)	0.34	0.27	25.93
Diluted earnings per share (RMB/share)	0.34	0.27	25.93

### Non-recurring items and amounts

 $\checkmark$  Applicable  $\square$  Not applicable

Unit: Yuan Currency: RMB

	Amount for current
Items	reporting period
Profit or loss on disposal of non-current assets, including	
the part offset with the provision for impairment of	
assets	94,325.96
Government subsidies recognized in profit and loss of the	
current period, excluding those closely related to the	
normal operation of the Company and granted on an	
ongoing basis in standard fixed amount or fixed quota in	
accordance with government policies and regulations	9,380,561.88
Other non-operating income and expenses other than the	
above items	-675,444.69
Effect of income tax	-2,267,621.40
Effect of minority interest (net of tax)	-384,000.36
Total	6,147,821.39

### 2.2 Total number of shareholders and shareholding of top ten shareholders and top ten holders of tradable shares (or holders of shares not subject to selling restrictions) as of the end of the Reporting Period

Unit: share

Total number of sh	areholders					199,656
			g of top ten shareh			
Name of	Number of shares	Percentage	Number of shares	Plee	lged or Class o	
shareholder	held as of the end	(%)	held subject to	froze	n shares	shareholder
(in full name)	of the reporting		selling restrictions	Status of	Numberof	
	period			shares	shares	
HKSCC Nominees	1,675,047,927	20.30	—	Nil	—	Foreign lega
Limited						persor
Jiangsu Guoxin	1,286,272,836	15.59	—	Nil	_	State-owned lega
Investment						persor
Group Limited						
Jiangsu	463,848,418	5.62	—	Nil	_	State-owned lega
Communications						persor
Holding						
Company						
Limited						
Govtor Capital	351,678,006	4.26	—	Nil	—	State-owned lega
Group Co., Ltd.						persor
Alibaba (China)	268,199,233	3.25	268,199,233	Nil	—	Domestic
Technology Co.,						non-state- owned
Ltd.						legal persor
Suning.Com Co.,	260,536,398	3.16	260,536,398	Unknown	258,000,000	Domestic
Ltd.						non-state- owned
						legal persor
Essence Securities	247,545,593	3.00	247,545,593	Nil	—	Unknowr
—China						
Merchants						
Bank— Essence						
Securities						
Dingzengbao						
No. 1						
Collective Asset						
Management						
Program						
China Securities	246,720,811	2.99	_	Nil		Unknow
Finance						
Corporation						
Limited						
China Structural	153,256,704	1.86	153,256,704	Nil	_	State-owned lega
Reform Fund						perso
Corporation						*
Limited						
Jiangsu SOHO	133,107,554	1.61		Nil	_	State-owned lega
Holdings Group	-,,					persoi
Co., Ltd.						r - 1001

Shareholding of top te		t subject to sellir	ng restrictions
	Number of		
	tradable shares		
	not subject to		
	selling	Class and nun	
Name of shareholder	restrictions	Class	Number
HKSCC Nominees Limited	1,675,047,927	Overseas listed foreign shares	1,675,047,927
Jiangsu Guoxin Investment Group	1,286,272,836	Ordinary shares in RMB	1,271,072,836
Limited		Overseas listed foreign shares	15,200,000
Jiangsu Communications Holding Company	463,848,418	Ordinary shares in RMB	448,467,218
Limited		Overseas listed foreign shares	15,381,200
Govtor Capital Group Co., Ltd.	351,678,006	Ordinary shares in RMB	342,028,006
		Overseas listed foreign shares	9,650,000
China Securities Finance Corporation Limited	246,720,811	Ordinary shares in RMB	246,720,811
Jiangsu SOHO Holdings Group Co., Ltd.	133,107,554	Ordinary shares in RMB	133,107,554
Jiangsu Hiteker High-tech Co., Ltd.	123,169,146	Ordinary shares in RMB	123,169,146
Central Huijin Assets Management Co., Ltd.	98,222,400	Ordinary shares in RMB	98,222,400
Hong Kong Securities Clearing Company Limited	96,996,070	Ordinary shares in RMB	96,996,070
Jincheng Group Co., Ltd.	82,253,007	Ordinary shares in RMB	82,253,007

Description of the	Jiangsu Guoxin Investment Group Limited, Jiangsu
connected relationship	Communications Holding Company Limited, Govtor
or action in concert	Capital Group Co., Ltd. and Jiangsu SOHO Holdings
between the above	Group Co., Ltd. are wholly-owned by Jiangsu
shareholders	SASAC. Both Taobao (China) Software Co., Ltd., a
	shareholder with over 5% shareholding in
	Suning.Com Co., Ltd., and Alibaba (China)
	Technology Co., Ltd. are wholly-owned subsidiaries
	of Alibaba Group Holding Ltd. Apart from the above,
	it is not known if there is any connection between
	other shareholders or whether such shareholders are
	parties acting in concert as stipulated under the
	Measures for the Administration of the Takeover of
	Listed Companies.
Explanation on restored	The Company has no shareholders of preference
voting rights by	shares.
shareholders of	
preference shares and	
number of shares held	

- *Notes:* 1. The shareholders of ordinary shares in RMB (A shares) refer to the shareholders who are holders of accounts registered with Shanghai Branch of China Securities Depository and Clearing Corporation Limited in terms of their nature.
  - 2. Among shareholders of overseas listed foreign shares (H shares) of the Company, shares of non-registered shareholders are held by HKSCC Nominees Limited on their behalf. As at the end of the Reporting Period, Jiangsu Guoxin Investment Group Limited, Jiangsu Communications Holding Company Limited and Govtor Capital Group Co., Ltd. acquired, via Stock Connect's Southbound trading, 15,200,000 shares, 15,381,200 shares and 9,650,000 shares of the Company's H Shares, respectively, which are also being held by HKSCC Nominees Limited. These shareholdings are specifically listed separately at the time of the disclosure of this report; should such shares be included, the actual number of shares held by HKSCC Nominees Limited 20.79% of the total share capital of the Company.
  - 3. Hong Kong Securities Clearing Company Limited is a nominal holder of A Shares of the companies held by the investors at Shanghai-Hong Kong Stock Connect.

- 4. As at the end of the Report Period, 3,598,200 A Shares held by Jiangsu Communications Holding Company Limited remained outstanding due to refinancing. When fully returned, it's actual shareholding in the Company will be 452,065,418 A Shares and 15,381,200 H Shares, representing 5.66% of the total share capital of the Company.
- 5. Among the total number of shareholders of ordinary shares as at the end of the Reporting Period, there were 191,278 shareholders of A shares and 8,378 registered shareholders of H shares.
- 2.3 Total number of shareholders of preference shares, shareholdings of the top ten shareholders of preference shares and shareholdings of the top ten shareholders of preference shares not subject to selling restrictions as of the end of the Reporting Period

 $\Box$  Applicable  $\checkmark$  Not applicable

### **III.** Major Events

# **3.1** Details and reasons for material changes in key accounting statement items and financial indicators of the Company

 $\checkmark$  Applicable  $\square$  Not applicable

Unit: Yuan Currency: RMB

	Balance as at	Balance as at		
	the end of	the end of the	% of	
Balance sheet items	the period	previous year	change	Reason for change
Cash and cash				Increase in funds from
equivalents	102,697,522,598.76	71,102,643,314.51	44.44%	customers
Derivative financial assets	950,156,161.00	1,933,958,476.40	-50.87%	Change in fair value of equity derivative instruments
Receivables	5,168,529,964.92	3,090,165,422.15	67.26%	Increase in charge receivable for OTC options
Right-of-use assets	615,931,635.21	—	N/A	Implementation of new standard for lease
Other assets	1,081,529,666.96	1,814,841,287.81	-40.41%	Decrease in withholding income tax
Short-term loans	1,475,240,356.07	3,015,790,687.57	-51.08%	Reduction in scale of short-term loans
Placements from financial institutions	3,178,979,966.79	5,813,487,101.88	-45.32%	Payment due for placements from financial institutions through refinancing
Derivative financial liabilities	1,856,308,196.06	776,102,030.87	139.18%	Increase in scale of OTC options
Financial assets sold under repurchase agreements	55,968,515,115.26	40,095,053,613.01	39.59%	Increase in scale of buybacks
Securities brokerage services	90,210,441,664.48	59,492,175,533.47	51.63%	Increase in amount payable to customers
Securities underwriting services	8,298,000.00	1,813,300.00	357.62%	Increase in underwriting settlement payable to customers
Lease liabilities	596,883,597.34	—	N/A	Implementation of new standard for lease
Other liabilities	68,230,027,206.60	45,752,009,850.23	49.13%	Increase in scale of consolidation of structured products
Other comprehensive income	631,689,612.91	179,338,036.95	252.23%	Increase in change in fair value of other equity instrument investment

Income statement items	Amount for the period	Amount for the previous period		Reason of change
Investment gains ("-" indicating losses)	2,606,878,167.72	1,350,111,953.06	93.09%	Increases in invstement gains from financial instruments and investment gains from joint ventures
Other gains	9,380,561.88	70,859,325.13	-86.76%	Decrease in government grants
Gains from change in fair value ("-" indicating losses)	764,789,932.88	116,669,989.34	555.52%	Unrealized gains from trading financial instrument
Foreign exchange gains ("-" indicating losses)	17,028,215.37	6,468,708.02	163.24%	Increase in foreign exchange gains
Other business income	206,214,947.75	63,408,930.64	225.21%	Increase in physical sales revenue of subsidiaries
Credit impairment loss	6,208,453.21	-52,901,925.07	N/A	Provision for the financing impairment
Other asset impairment loss	-2,734,416.43	768,602.63	-455.76%	Reversal of the provision for the other asset impairment
Other business expenses	192,991,413.42	30,513,093.89	532.49%	Increase in physical cost of sale of subsidiaries
Non-operating income	2,532,327.82	671,657.29	277.03%	Increase in donation expense
Income tax expenses	846,807,720.45	483,253,618.85	75.23%	Increase in taxable profit
Other comprehensive income after tax, net	451,576,063.07	-230,137,979.48	N/A	Increase in change in fair value of other equity instrument investment
Net cash flow from operating activities	30,486,687,223.62	-249,747,825.82	N/A	Mainly related to the increase in the net cash received from securities brokerage services and net increase in cash from repurchase business
Cash flows from financing activities	6,401,325,882.20	-2,398,778,597.26	N/A	Mainly related to the increase in the proceeds from issuance of bonds

# **3.2** Analysis and explanation on the progress of major events and their effects and solutions

 $\checkmark$  Applicable  $\square$  Not applicable

 During the Reporting Period, Huatai Purple Gold Investment Co., Ltd. ("Huatai Purple Gold Investment"), a wholly-owned subsidiary of the Company, was assigned with part of the contribution from Beijing Huatai Ruilian M&A Fund (Limited Partnership) (北京華泰瑞聯併購基金中心(有 限合夥)), Jiangsu Huatai Ruilian M&A Fund (Limited Partnership) (江蘇華 泰瑞聯併購基金(有限合夥)), Nanjing Huatai Ruilian Merger and Acquisition Fund No.1 (Limited Partnership) (南京華泰瑞聯併購基金一號 (有限合夥)), Nanjing Huatai Ruilian Merger and Acquisition Fund No.2 (Limited Partnership) (南京華泰瑞聯併購基金二號(有限合夥)), Nanjing Huatai Ruilian Merger and Acquisition Fund No.4 (Limited Partnership) (南 京華泰瑞聯併購基金四號(有限合夥)), Shenzhen Qianhai Ruilian Investment No.1 (Limited Partnership) (深圳前海瑞聯一號投資中心(有限合 夥)), Shenzhen Qianhai Ruilian Investment No.7 (Limited Partnership) (深 圳前海瑞聯七號投資中心(有限合夥)), Shanghai Jingrui Investment (Limited Partnership) (上海京瑞投資中心(有限合夥)), Nanjing Ruilian Investment No.1 (Limited Partnership) (南京瑞聯一號投資中心(有限合夥)), Nanjing Ruilian Investment No.2 (Limited Partnership) (南京瑞聯二號投資 中心(有限合夥)), Nanjing Ruilian Investment No.3 (Limited Partnership) (南京瑞聯三號投資中心(有限合夥)) and Beijing Ruilian Jingshen Investment (Limited Partnership) (北京瑞聯京深投資中心(有限合夥)), all of which are held by Huatai Ruilian Fund Management Co., Ltd. or its holding entity, and became a general partner of the above joint ventures.

- During the Reporting Period, Huatai Purple Gold Investment was converted from a limited partner of Yili Suxin Investment Fund (Limited Partnership) (伊犁蘇新投資基金合夥企業(有限合夥)) to a general partner, and served as an executive director partner and manager.
- 3. During the Reporting Period, Huatai Capital Management (Hong Kong) Limited (華泰資本管理 (香港) 有限公司), an overseas subsidiary of Huatai Futures Co., Ltd., a holding subsidiary of the Company increased the capital of Huatai (Hong Kong) Futures Limited and Huatai Financial USA, Inc. by HK\$66 million and US\$3.2 million, respectively. Upon the capital increase, the paid up capital of Huatai (Hong Kong) Futures Limited was HK\$120.456 million while that of Huatai Financial USA, Inc. was US\$8.3 million.

# 3.3 Overdue and unfulfilled undertakings of the Company during the Reporting Period

 $\square$  Applicable  $\checkmark$  Not applicable

3.4 Warning and reasons for cumulative net loss expected to be recorded for the period from the beginning of the year to the end of the next reporting period or material changes of cumulative net profit as compared to the corresponding period of the previous year

 $\square$  Applicable  $\checkmark$  Not applicable

Name of Company	Huatai Securities Co., Ltd.
Legal representative	Zhou Yi
Date	April 29, 2019

### IV. Appendix

#### 4.1 Financial Statements

### **Consolidated Balance Sheet**

March 31, 2019

Prepared by: Huatai Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	March 31, 2019	December 31, 2018
Assets:		
Monetary capital	102,697,522,598.76	71,102,643,314.51
Of which: Customer fund deposits	68,870,835,740.44	42,902,018,376.63
Clearing settlement funds	20,809,398,790.48	19,068,365,339.98
Of which: Settlement funds from		
customers	17,267,707,304.10	16,044,994,914.66
Precious metal		
Placements with other financial		
institutions		
Margin loans	57,933,519,996.35	46,188,884,860.29
Derivative financial assets	950,156,161.00	1,933,958,476.40
Refundable deposits	8,571,374,505.17	7,836,506,104.91
Receivables	5,168,529,964.92	3,090,165,422.15
Financial assets held under resale		
agreements	43,535,479,150.06	43,556,564,734.21
Contract assets	_	
Financial investments:	177,999,523,116.78	148,975,237,504.15
Trading financial assets	149,857,612,745.88	122,244,331,499.24
Debt investments	16,753,427,830.19	16,274,163,775.43
Other debt investments	770,798,283.46	606,809,484.07
Other equity instrument investments	10,617,684,257.25	9,849,932,745.41
Held-to-maturity investments		
Available-for-sale financial assets		
Long-term equity investments	14,167,906,812.63	13,177,660,861.27
Investment properties	573,337,470.12	586,333,637.71
Fixed assets	3,743,510,785.00	3,499,127,756.91
Right-of-use assets	615,931,635.21	_
Construction in progress	61,795,251.45	49,025,690.37
Intangible assets	5,327,978,559.76	5,462,012,108.36
Goodwill	2,057,421,653.54	2,099,412,099.41
Deferred income tax assets	286,242,993.18	225,134,860.27
Other assets	1,081,529,666.96	1,814,841,287.81
Total assets	445,581,159,111.37	368,665,874,058.71

Items	March 31, 2019	December 31, 2018
Liabilities:		
Short-term loans	1,475,240,356.07	3,015,790,687.57
Short-term margin loans	25,587,385,435.78	21,123,999,727.58
Placements from other financial		
institutions	3,178,979,966.79	5,813,487,101.88
Trading financial liabilities	4,430,847,634.83	5,199,989,703.32
Derivative financial liabilities	1,856,308,196.06	776,102,030.87
Financial assets sold under repurchase		
agreements	55,968,515,115.26	40,095,053,613.01
Securities brokerage services	90,210,441,664.48	59,492,175,533.47
Securities underwriting services	8,298,000.00	1,813,300.00
Employee benefits payables	7,868,053,672.00	7,915,032,953.00
Tax payables	920,497,169.53	846,735,501.48
Payables	6,431,765,346.86	7,476,963,437.89
Contract liabilities	7,094,132.89	7,441,733.86
Estimated liabilities	101,047.62	
Long-term loans	1,662,279,962.82	1,698,768,893.25
Bonds payables	67,138,202,198.71	62,890,730,583.32
Of which: Preference shares		
Perpetual bonds		
Deferred income		
Deferred income tax liabilities	2,004,925,218.48	1,810,175,478.47
Lease liabilities	596,883,597.34	
Other liabilities	68,230,027,206.60	45,752,009,850.23
Total liabilities	337,575,845,922.12	263,916,270,129.20
Owners' equity (or equity of		
shareholders):		
Paid up capital (or share capital)	8,251,500,000.00	8,251,500,000.00
Other equity instrument		
Of which: Preference shares		
Perpetual bonds		
Capital reserve	58,859,859,896.75	58,859,859,896.75
Less: treasury shares		
Other comprehensive income	631,689,612.91	179,338,036.95
Surplus reserve	4,489,830,174.82	4,489,830,174.82
General risk provision	12,386,395,869.25	12,196,945,015.12
Undistributed profits	22,006,265,339.01	19,416,103,801.35
Total equity attributable to the owners	22,000,200,000,001	
(or equity of shareholders) of the		
parent company	106,625,540,892.74	103,393,576,924.99
Parent company	100,023,340,092.74	103,373,370,724.99

Items	March 31, 2019	December 31, 2018
Minority interest	1,379,772,296.51	1,356,027,004.52
Total owners' equity (or equity of		
shareholders)	108,005,313,189.25	104,749,603,929.51
Total liabilities and owners' equity		
(or equity of shareholders)	445,581,159,111.37	368,665,874,058.71

Legal representative:	Officer in charge of accounting:	Head of accounting department:
Zhou Yi	Shu Ben'e	Fei Lei

### Balance Sheet of the Parent Company March 31, 2019

Prepared by: Huatai Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	March 31, 2019	December 31, 2018
Assets:		
Monetary capital	71,304,216,397.48	42,413,315,457.84
Of which: Customer fund deposits	58,202,237,666.52	31,760,855,525.90
Clearing settlement funds	21,742,069,503.59	20,259,533,365.50
Of which: Settlement funds from		
customers	18,703,152,380.20	16,038,610,231.94
Precious metal		
Placements with other financial		
institutions	_	
Margin loans	57,295,119,475.92	45,387,682,848.93
Derivative financial assets	686,747,277.03	1,663,164,165.24
Refundable deposits	1,442,582,856.31	2,669,162,811.81
Receivables	3,287,266,237.61	1,609,776,988.71
Contract assets		
Financial assets held under resale		
agreements	26,173,201,444.37	34,729,163,046.28
Held-for-sale assets		
Financial investments:	118,677,993,298.33	95,912,248,595.42
Trading financial assets	93,663,926,039.13	71,413,963,799.21
Debt investments	14,425,983,001.95	14,677,952,050.80
Other debt investments		
Other equity instrument investments	10,588,084,257.25	9,820,332,745.41
Available-for-sale financial assets		
Held-to-maturity investments		
Long-term equity investments	26,752,367,723.12	26,437,213,803.79
Investment properties	1,413,813,967.16	1,426,027,913.71
Fixed assets	2,469,463,895.41	2,444,069,885.86
Right-of-use assets	409,645,326.19	
Construction in progress	61,710,548.43	48,965,850.37
Intangible assets	499,209,475.34	526,962,846.50
Goodwill	—	
Deferred income tax assets		
Other assets	589,147,573.05	1,203,876,938.88
Total assets	332,804,554,999.34	276,731,164,518.84
Liabilities:		
Short-term loans		
Short-term margin loans	25,361,376,263.56	20,927,044,004.58

Items	March 31, 2019	December 31, 2018
Placements from other financial	,	,
institutions	3,178,979,966.79	5,813,487,101.88
Trading financial liabilities	71,499,040.00	1,436,004,566.67
Derivative financial liabilities	1,637,130,413.24	603,694,554.69
Financial assets sold under repurchase		
agreements	50,364,705,478.39	34,794,768,684.66
Securities brokerage services	75,101,262,581.06	44,673,270,293.49
Securities underwriting services	8,298,000.00	1,813,300.00
Employee benefits payables	6,244,338,077.15	5,751,455,877.68
Tax payables	557,548,814.64	213,347,683.65
Payables	5,399,061,894.99	5,445,646,960.08
Contract liabilities	_	_
Held-for-sale liabilities	_	
Estimated liabilities	101,047.62	
Long-term loans		
Bonds payables	64,446,532,258.66	60,123,324,566.77
Of which: Preference shares		
Perpetual bonds		_
Deferred income		_
Deferred income tax liabilities	579,004,187.52	580,364,965.24
Lease liabilities	393,583,421.82	_
Other liabilities	1,705,285,426.82	1,569,854,635.84
Total liabilities	235,048,706,872.26	181,934,077,195.23
Owners' equity (or equity of		
shareholders):		
Paid up capital (or share capital)	8,251,500,000.00	8,251,500,000.00
Other equity instruments	_	—
Of which: Preference shares	_	—
Perpetual bonds		_
Capital reserve	58,621,922,798.33	58,621,922,798.33
Less: treasury shares	_	
Other comprehensive income	363,317,753.03	-238,269,630.14
Surplus reserve	4,489,830,174.82	4,489,830,174.82
General risk provision	9,191,569,164.13	9,191,569,164.13
Undistributed profits	16,837,708,236.77	14,480,534,816.47
Total owners' equity (or equity of		
shareholders)	97,755,848,127.08	94,797,087,323.61
Total liabilities and owners' equity (or		
equity of shareholders)	332,804,554,999.34	276,731,164,518.84

Legal representative:Officer in charge of accounting:Head of accounting department:Zhou YiShu Ben'eFei Lei

### Consolidated Income Statement January to March 2019

Prepared by: Huatai Securities Co., Ltd.

II. A. Vasar	Commence	DMD	True	- f	and it.	I I a a stadie a d
Unit: Yuan	Currency:	RMB	Type	01	audit:	Unaudited

	First quarter of	First quarter of
Items	2019	2018
I. Total Operating income	6,247,768,951.11	4,289,557,776.25
Net fee and commission income	2,140,767,407.49	1,984,356,709.01
Of which: Net fee income from		
brokerage business	1,124,281,762.33	985,797,707.36
Net fee income from investment		
banking business	247,997,199.09	407,287,808.60
Net fee income from asset		
management business	712,218,565.37	540,301,294.70
Net interest income	502,615,392.06	697,575,292.56
Of which: Interest income	1,880,822,678.54	2,414,536,830.36
Interest expenses	1,378,207,286.48	1,716,961,537.80
Investment gains ("-" indicating		
losses)	2,606,878,167.72	1,350,111,953.06
Of which: Gains from investments in		
associates and joint ventures	1,167,501,518.72	580,299,432.76
Gains from derecognition of financial		
assets measured at amortised cost		
("-" indicating losses)	980,210.99	—
Other gains	9,380,561.88	70,859,325.13
Gains from change in fair value		
("-" indicating losses)	764,789,932.88	116,669,989.34
Foreign exchange gains		
("-" indicating losses)	17,028,215.37	6,468,708.02
Other business income	206,214,947.75	63,408,930.64
Gain from disposal of assets		
("-" indicating losses)	94,325.96	106,868.49
II. Total operating expenses	2,595,504,589.30	1,887,964,740.80
Tax and surcharges	39,562,402.45	34,165,880.79
Business and administrative expenses	2,359,476,736.65	1,875,419,088.56
Credit impairment loss	6,208,453.21	52,901,925.07
Other asset impairment loss	-2,734,416.43	768,602.63
Other business costs	192,991,413.42	30,513,093.89

	First quarter of	First quarter of
Items	2019	2018
III. Operating profit ("-" indicating		
loss)	3,652,264,361.81	2,401,593,035.45
Add: Non-operating income	1,856,883.13	2,843,841.02
Less: Non-operating expenses	2,532,327.82	671,657.29
IV. Total profit ("-" indicating total		
loss)	3,651,588,917.12	2,403,765,219.18
Less: Income tax expenses	846,807,720.45	483,253,618.85
V. Net profit ("-" indicating net loss)	2,804,781,196.67	1,920,511,600.33
(I) Classified by continuity of		
operations	2,804,781,196.67	1,920,511,600.33
1. Net profit from continuing		
operations ("-" indicating net		
losses)	2,804,781,196.67	1,920,511,600.33
2. Net profit from discontinued		
operations ("-" indicating net		
losses)	_	—
(II) Classified by ownership of equity	2,804,781,196.67	1,920,511,600.33
1. Net profit attributable to		
shareholders of the parent		
company	2,779,612,391.79	1,903,006,658.17
2. Profit or loss of minority interest	25,168,804.88	17,504,942.16
VI. Other comprehensive income after		
tax, net	451,576,063.07	-230,137,979.48
Other comprehensive income after tax		
attributable to owners of the parent		
company, net	452,351,575.96	-230,173,705.53
(I) Other comprehensive income that		
will not be reclassified to profit and		
loss	575,813,633.88	-5,667,814.31
1. Changes in amount of		
re-measurement of defined benefit		
plan	—	—
2. Other comprehensive income that		
will not transfer to profit and loss		
under the equity method		
3. Change in fair value of other		
equity instrument investments	575,813,633.88	5,667,814.31
4. Change in fair value of the		
enterprise's own credit risk		

	First quarter of	First quarter of
Items	2019	2018
(II) Other comprehensive income that		
will be reclassified to profit and loss	-123,462,057.92	-224,505,891.22
1. Other comprehensive income that		
will be transferred to profit and		
loss under equity method	25,773,749.29	-8,594,013.38
2. Change in fair value of other debt		
investments		
3. Amount of financial assets		
reclassified to other		
comprehensive income		
4. Provision for credit impairment of		
other debt investments	_	—
5. Reserve for hedge against cash		
flow (effective part of profit and		
loss from hedge against cash flow)	—	—
6. Exchange differences from		
translation of financial statements		
denominated in foreign currencies	-149,235,807.21	-215,911,877.84
7. Other		
Other comprehensive income		
attributable to minority interest, net		
of taxes	-775,512.89	35,726.05
VII. Total comprehensive income	3,256,357,259.74	1,690,373,620.85
Total comprehensive income		
attributable to owners of the parent		
company	3,231,963,967.75	1,672,832,952.64
Total comprehensive income		
attributable to minority interest	24,393,291.99	17,540,668.21
VIII. Earnings per share:		
(I) Basic earnings per share		
(RMB/share)	0.34	0.27
(II) Diluted earnings per share		
(RMB/share)	0.34	0.27

Legal representative:Officer in charge of accounting:Head of accounting department:Zhou YiShu Ben'eFei Lei

# Income Statement of the Parent Company

January to March 2019

Prepared by: Huatai Securities Co., Ltd.

Unit	Yuan	Currency	RMR	Type	of	andit	Unaudited
Unit.	Tuan	Currency.	NND	Type	01	auun.	Ullauulleu

	First Quarter of	First Quarter of
Items	2019	2018
I. Total Operating income	4,241,376,265.78	3,703,341,841.61
Net fee and commission income	1,167,900,638.85	940,781,746.77
Of which: Net fee income from		
brokerage business	1,061,915,513.45	917,248,014.49
Net fee income from investment		
banking business	86,851,849.81	-1,266,767.85
Net fee income from asset		
management business	_	—
Net interest income	326,652,897.88	492,425,802.41
Of which: Interest income	1,553,636,998.30	2,134,128,454.42
Interest expenses	1,226,984,100.42	1,641,702,652.01
Investment gains ("-" indicating		
losses)	2,239,112,985.37	2,216,348,896.19
Of which: Gains from investments in		
associates and joint ventures	289,380,170.04	288,158,000.00
Gains from derecognition of financial		
assets measured at amortised cost		
("-" indicating losses)	980,210.99	—
Net exposure hedging gains and losses		
("-" indicating losses)	_	
Other gains	1,454,705.58	6,031,931.33
Gains from change in fair value		
("-" indicating losses)	485,096,527.37	20,155,638.04
Foreign exchange gains ("-" indicating		
losses)	_	-1,976.20
Other business income	21,045,948.38	27,531,538.16
Gain from disposal of assets		
("-" indicating losses)	112,562.35	68,264.91
II. Total operating expenses	1,461,303,332.93	914,326,998.25
Tax and surcharges	36,701,701.93	28,289,904.59
Business and administrative expenses	1,408,119,310.12	923,312,822.72

	First Quarter of	First Quarter of
Items	2019	2018
Credit impairment loss	4,223,939.03	52,893,997.12
Other asset impairment loss		<u> </u>
Other business costs	12,258,381.85	15,618,268.06
III. Operating profit ("-" indicating		
loss)	2,780,072,932.85	2,789,014,843.36
Add: Non-operating income	1,588,504.95	2,839,395.47
Less: Non-operating expenses	1,002,267.41	643,152.19
IV. Total profit ("-" indicating total		
loss)	2,780,659,170.39	2,791,211,086.64
Less: Income tax expenses	423,485,750.09	252,757,021.66
V. Net profit ("-" indicating net loss)	2,357,173,420.30	2,538,454,064.98
(I) Net profit from continuing		
operations ("-" indicating net losses)	2,357,173,420.30	2,538,454,064.98
(II) Net profit from discontinued		
operations ("-" indicating net losses)	_	_
VI. Other comprehensive income after		
tax, net	601,587,383.17	-14,261,827.69
(I) Other comprehensive income that		
will not be reclassified to profit and		
loss	575,813,633.88	-5,667,814.31
1. Changes in amount of		
re-measurement of defined benefit		
plan	_	
2. Other comprehensive income that		
will not transfer to profit and loss		
under the equity method		
3. Change in fair value of other		
equity instrument investments	575,813,633.88	-5,667,814.31
4. Change in fair value of the		
enterprise's own credit risk		
(II) Other comprehensive income that		
will be reclassified to profit and loss	25,773,749.29	-8,594,013.38
1. Other comprehensive income that		
will be transferred to profit and		
loss under equity method	25,773,749.29	-8,594,013.38
2. Change in fair value of other debt		
investments	_	
3. Amount of financial assets		
reclassified to other		
comprehensive income	—	

	First Quarter of	First Quarter of
Items	2019	2018
4. Provision for credit impairment of		
other debt investments	—	
5. Reserve for hedge against cash		
flow (effective part of profit and		
loss from hedge against cash flow)	—	—
6. Exchange differences from		
translation of financial statements		
denominated in foreign currencies	—	—
7. Other	—	
VII. Total comprehensive income	2,958,760,803.47	2,524,192,237.29
VIII. Earnings per share:		
(I) Basic earnings per share		
(RMB/share)	—	
(II) Diluted earnings per share		
(RMB/share)		

Legal representative: Officer in charge of accounting: Zhou Yi

Shu Ben'e

Head of accounting department: Fei Lei

## Consolidated Cash Flow Statement

January to March 2019

Prepared by: Huatai Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Itama	First quarter of	First quarter of
Items	2019	2018
I. Cash flows from operating		
activities:		
Cash from sale of products and		
provision of services		
Net increase in placements from other		
financial institutions		
Cash received from interest, fees and		
commissions	5,688,374,867.79	6,206,762,013.73
Net increase in placements from other		
financial institutions		4,500,000,000.00
Net increase in cash from repurchase		
business	20,955,266,354.76	7,408,160,937.03
Net decrease in margin accounts		2,297,918,909.63
Net cash received from securities		
brokerage services	30,718,323,746.13	1,029,273,240.18
Cash received relating to other		
operating activities	22,598,182,899.00	6,045,827,608.08
Subtotal of cash inflows from		
operating activities	79,960,147,867.68	27,487,942,708.65
Net increase in interbank lending	_	659,028,213.43
Net increase in margin accounts	12,026,794,676.26	
Net increase in financial assets held		
for trading purpose	25,683,917,093.41	20,491,923,171.77
Net decrease in placements from other		
financial institutions	2,630,000,000.00	
Cash paid for interest, fees and	, , ,	
commissions	1,760,976,575.17	1,782,503,365.56
Cash paid to and paid for employees	1,623,936,625.73	1,443,124,593.14
Taxes paid	649,575,526.83	701,704,798.54
Cash paid relating to other operating	,	
activities	5,098,260,146.66	2,659,406,392.03
Subtotal of cash outflows from	2,020,200,110.00	2,007,100,072.00
operating activities	49,473,460,644.06	27,737,690,534.47
Net cash flow from operating	19,175,100,011.00	
activities	30,486,687,223.62	-249,747,825.82
	50,700,007,225.02	-277,141,023.02

Items	First quarter of 2019	First quarter of
II. Cash flows from investing	2019	2018
activities:		
Cash received from disposal of		
investments		
Cash received from investment returns	497 671 251 24	49,964,159.98
	487,671,251.34	49,904,139.98
Cash received from disposal of fixed		
assets, intangible assets and	56 210 02	
long-term assets	56,318.83	
Cash received relating to other	000.01(.00	2 000 002 24
investing activities	929,216.39	3,988,982.24
Subtotal of cash inflows from	400 (56 706 56	52 052 142 22
investing activities	488,656,786.56	53,953,142.22
Cash paid for investments	519,330,488.10	271,019,202.72
Cash paid for purchase of fixed assets,		
intangible assets and other long-term		
assets	329,207,933.61	34,584,283.43
Net cash paid for acquisition of		
subsidiaries and other business units	—	162,890,200.00
Cash paid relating to other investing		
activities	131,100,000.00	81,480,000.00
Subtotal of cash outflows from		
investing activities	979,638,421.71	549,973,686.15
Net cash flow from investing		
activities	-490,981,635.15	-496,020,543.93
III. Cash flows from financing		
activities:		
Proceeds from borrowings	—	622,596,249.00
Proceeds from issuance of bonds	23,189,620,000.00	7,313,430,000.00
Cash received relating to other		
financing activities		—
Subtotal of cash inflows from		
financing activities	23,189,620,000.00	7,936,026,249.00
Cash repayments of borrowings	16,376,033,687.32	9,756,630,000.00
Cash paid for dividends, profits or		
interest	412,260,430.48	578,174,846.26
Of which: Dividends and profits paid		
to minority interest by subsidiaries	648,000.00	12,715,000.00
Cash paid relating to other financing	,	. ,
activities		_
Subtotal of cash outflows from		
financing activities	16,788,294,117.80	10,334,804,846.26

	First quarter of	First quarter of
Items	2019	2018
Net cash flow from financing		
activities	6,401,325,882.20	-2,398,778,597.26
IV. Effect of exchange rate changes on		
cash and cash equivalents	73,580,008.06	-57,852,854.10
V. Net increase in cash and cash		
equivalents	36,470,611,478.73	-3,202,399,821.11
Add: Balance of cash and cash		
equivalents at the beginning of the		
period	99,628,861,431.84	96,682,132,974.24
VI. Balance of cash and cash		
equivalents at the end of the period	136,099,472,910.57	93,479,733,153.13

Legal representative:Officer in charge of accounting:Head of accounting department:Zhou YiShu Ben'eFei Lei

### Cash Flow Statement of the Parent Company January to March 2019

Prepared by: Huatai Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

	First quarter of	First quarter of
Items	2019	2018
I. Cash flows from operating		
activities:		
Cash from sale of products and		
provision of services	—	
Net increase in placements from other		
financial institutions	—	
Cash received from interest, fees and		
commissions	3,883,717,297.63	3,849,057,081.38
Net increase in placements from other		
financial institutions	_	4,500,000,000.00
Net increase in cash from repurchase		
business	20,279,954,414.32	5,452,929,037.71
Net decrease in margin accounts	_	2,401,111,600.52
Net cash received from securities		
brokerage services	30,428,049,902.70	6,048,349,330.44
Cash received relating to other		
operating activities	1,672,437,546.00	2,644,505,718.14
Subtotal of cash inflows from		
operating activities	56,264,159,160.65	24,895,952,768.19
Net increase in margin accounts	12,189,596,167.19	
Net increase in financial assets held		
for trading purpose	21,085,625,074.64	15,925,902,076.53
Net increase in interbank lending	_	
Net decrease in cash from repurchase		
business	_	
Net decrease in placements from other		
financial institutions	2,630,000,000.00	
Cash paid for interest, fees and		
commissions	1,521,573,388.00	1,525,742,751.38
Cash paid to and paid for employees	580,724,033.47	590,742,345.39
Taxes paid	216,599,980.15	294,837,360.08
Cash paid relating to other operating		
activities	275,153,145.55	1,063,376,035.00
Subtotal of cash outflows from		
operating activities	38,499,271,789.00	19,400,600,568.38

Items	First quarter of 2019	First quarter of 2018
Net cash flow from operating	2017	2010
activities	17,764,887,371.65	5,495,352,199.81
II. Cash flows from investing	17,701,007,071100	0,190,002,199.01
activities:		
Cash received from investment returns	1,096,474,080.21	1,492,005,000.00
Cash received from disposal of	,, , , ,	, - , ,
investments		
Net cash received from disposal of		
fixed assets, intangible assets and		
other long-term assets		_
Cash received relating to other		
investing activities	929,216.41	3,893,346.03
Subtotal of cash inflows from		
investing activities	1,097,403,296.62	1,495,898,346.03
Cash paid for purchase of fixed assets,		
intangible assets and other long-term		
assets	217,082,497.45	285,817,694.91
Net cash paid for acquisition of		
subsidiaries and other business units		13,140,200.00
Cash paid relating to other investing		
activities		
Subtotal of cash outflows from		
investing activities	217,082,497.45	298,957,894.91
Net cash flow from investing		
activities	880,320,799.17	1,196,940,451.12
III. Cash flows from financing		
activities:		
Proceeds from investments		
Proceeds from borrowings	—	—
Proceeds from issuance of bonds	23,189,620,000.00	7,313,430,000.00
Cash received relating to other		
financing activities		
Subtotal of cash inflows from		
financing activities	23,189,620,000.00	7,313,430,000.00
Cash repayments of borrowings	14,804,087,066.19	9,756,630,000.00
Cash paid for dividends, profits or		
interest	411,612,430.48	565,459,846.26
Cash paid relating to other financing		
activities		

	First quarter of	First quarter of
Items	2019	2018
Subtotal of cash outflows from		
financing activities	15,215,699,496.67	10,322,089,846.26
Net cash flow from financing		
activities	7,973,920,503.33	-3,008,659,846.26
IV. Effect of exchange rate changes on		
cash and cash equivalents		-1,976.20
V. Net increase in cash and cash		
equivalents	26,619,128,674.15	3,683,630,828.47
Add: Balance of cash and cash		
equivalents at the beginning of the		
period	70,528,807,525.75	70,167,178,730.22
VI. Balance of cash and cash		
equivalents at the end of the period	97,147,936,199.90	73,850,809,558.69

Legal representative:Officer in charge of accounting:Head of accounting department:Zhou YiShu Ben'eFei Lei

4.2 Information on the adjustment to the relevant items in financial statements as at the beginning of the year as a result of the initial adoption of the new standards for financial instruments or the new standards for revenue

 $\square$  Applicable  $\checkmark$  Not applicable

4.3 Description of the retrospective adjustments to comparative data for the previous period arising from the initial adoption of the new standards for financial instruments

 $\square$  Applicable  $\checkmark$  Not applicable

### 4.4 Audit Report

 $\square$  Applicable  $\checkmark$  Not applicable