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(incorporated in Hong Kong with limited liability) (Stock Code: 688)

LAND ACQUISITION UPDATE FOR THE TWELVE MONTHS ENDED 31 DECEMBER 2019

China Overseas Land & Investment Limited (the "**Company**") wishes to provide to its shareholders the below update on the land acquisitions carried out by the Company and China Overseas Grand Oceans Group Limited ("**COGO**"), an associate of the Company, for the twelve months ended 31 December 2019 (the "Land Acquisition Update"). The Land Acquisition Update is also available on the website of the Company (www.coli.com.hk).

For December 2019, the Company (together with its subsidiaries (collectively, the "**Group**")) acquired 5 land parcels in Xi'an, Harbin, Zhengzhou, Wuhan and Shijiazhuang with aggregate attributable gross floor area ("**GFA**") of approximately 1,386,667.40 square meters. The land premium payable by the Group in respect of the relevant land acquisitions amounted to approximately RMB8,662.86 million.

In addition, for December 2019, COGO (together with its subsidiaries (collectively, the "**COGO Group**")) acquired 3 land parcels in Lanzhou, Gansu Province, Jiujiang, Jiangxi Province and Yancheng, Jiangsu Province with an attributable GFA of 526,554.00 square meters. The land premium payable by the COGO Group in respect of such land parcels amounted to approximately RMB2,788.16 million.

Details of the land acquisitions are set out below for reference:

No.	Date of acquisition	red by the Gi City in which land acquired is located	Name of development project	Percentage interest attributable to the Company	Land area (m²)	Total GFA (m ²)	Attributable GFA (m ²)	Land premium (RMB mn) (Note 1)
1	February	Shanghai	Putuo District Project	100%	30,603.00	121,189.00	121,189.00	3,979.00
2	February	Taiyuan	Wanbailin District Project #1	100%	45,095.76	220,141.00	220,141.00	358.40
3	February	Beijing	Daxing District Project #1	100%	79,276.91	273,372.00	273,372.00	4,440.00
4	March	Shenyang	Shenbei New District Project	100%	124,689.00	418,064.00	418,064.00	1,558.61
5	March	Shijiazhuang	Zhengding New District Project	100%	50,338.71	136,965.45	136,965.45	800.00
6	March	Foshan	Shunde District Project	100%	76,338.65	231,300.00	231,300.00	1,849.62
7	March	Dalian	Ganjingzi District Project #1	100%	81,514.10	201,300.00	201,300.00	982.68
8	March	Hong Kong	Kai Tak Project #1	30%	9,583.00	67,081.00	20,124.30	2,534.59 (Note 2)
9	April	Guangzhou	Liwan District Project	100%	12,460.00	78,956.00	78,956.00	1,965.71
10	April	Guangzhou	Panyu District Project	100%	28,801.00	123,247.00	123,247.00	1,390.67
11	April	Dongguan	Wanjiang District Project	100%	25,534.59	123,345.00	123,345.00	1,437.86
12	April	Xiamen	Jimei District Project	100%	44,628.46	183,657.00	183,657.00	3,860.00
13	April	Shenyang	Heping District Project	100%	2,982.32	6,561.10	6,561.10	27.56
14	April	Hangzhou	Xiacheng District Project	100%	24,598.00	96,665.00	96,665.00	1,734.75
15	April	Suzhou	Industrial Park District Project	100%	78,440.69	184,973.84	184,973.84	3,563.60
16	April	Ningbo	Haishu District Project	100%	71,182.00	233,790.00	233,790.00	3,397.16
17	May	Hong Kong	Kai Tak Project #2	18%	9,765.00	107,760.00	19,396.80	1,948.93 (Note 3)
18	May	Shenyang	Hunnan District Project	100%	71,986.03	203,016.00	203,016.00	841.16
19	June	Dalian	Ganjingzi District Project #2	100%	48,489.80	84,300.00	84,300.00	935.87
20	June	Guiyang	Guanshanhu District Project	100%	185,121.10	617,826.04	617,826.04	3,630.10
21	June	Harbin	Daoli District Project #1	100%	41,698.00	166,555.00	166,555.00	1,061.31
22	June	Shenzhen	Guangming District Project	100%	46,019.51	237,806.00	237,806.00	5,408.00
23	June	Yantai	Fushan District Project	100%	90,131.00	292,599.00	292,599.00	564.40
24	June	Zhengzhou	Gaoxin District Project	65%	75,987.94	229,840.79	149,396.51	827.44
25	July	Yantai	Laishan District Project	100%	99,501.70	289,200.00	289,200.00	1,610.50
26	July	Taiyuan	Wanbailin District Project #2	100%	79,660.47	352,243.00	352,243.00	605.90
27	July	Taiyuan	Wanbailin District Project #3	100%	69,606.19	376,898.00	376,898.00	585.10
28	July	Beijing	Fengtai District Project	100%	59,111.51	307,696.00	307,696.00	7,940.00
29	July	Hong Kong	Kai Tak Project #3	20%	16,385.00	142,217.00	28,443.40	2,232.01 (Note 4)
30	July	Chengdu	Tianfu New District Project	100%	66,629.89	187,450.00	187,450.00	1,858.97
31	July	Tianjin	Haihe Education Park Project	100%	115,998.80	221,232.00	221,232.00	1,900.00
32	July	Dalian	Ganjingzi District Project #3	100%	172,348.54	479,384.00	479,384.00	2,998.53

			Sub-total for t	2,067,203.88 5,408,650.45	6,192,064.00 17,648,129.69	5,390,777.44 16,358,493.35	23,267.96 136,627.83	
Sub-total for the COGO Group:					Land area (m ²)	Total GFA (m ²)	Attributable GFA (m ²)	Land premium (RMB mn) (Note 1)
Land a	cquisitions by tl	he COGO Group i		tal for the Group:	3,341,446.57	11,456,065.69	10,967,715.91	113,359.87
53	December	Shijiazhuang	Chang'an District Project	100%	76,475.91	252,360.04	252,360.04	2,011.00
52	December	Wuhan	East Lake Gaoxin District Project	100%	131,716.49	529,802.87	529,802.87	2,375.80
51	December	Zhengzhou	Zhengdong New District Project	100%	72,440.64	252,477.49	252,477.49	2,670.00
50	December	Harbin	Daoli District Project #2	100%	32,220.80	103,195.00	103,195.00	514.67
49	December	Xi'an	Gaoxin District Project #2	100%	62,464.00	248,832.00	248,832.00	1,091.39
48	November	Hong Kong	Kai Tak Project #4	30%	18,353.00	157,976.00	47,392.80	4,273.78 (Note 5)
47	November	Harbin	Daowai District Project	100%	25,800.10	113,765.35	113,765.35	353.74
46	November	Ningbo	Jiangbei District Project	100%	50,880.00	162,531.84	162,531.84	1,967.14
45	November	Changchun	Gaoxin District Project	100%	145,948.00	266,532.00	266,532.00	1,162.87
44	November	Shenzhen	Longhua District Project	100%	27,390.52	195,106.00	195,106.00	5,020.00
43	November	Beijing	Shijingshan District Project	80%	61,068.41	241,144.00	192,915.20	4,080.00
42	October	Guangzhou	Haizhu District Project	100%	43,888.00	203,445.00	203,445.00	5,096.02
41	October	Zhuhai	Jinwan District Project	100%	57,312.53	128,666.31	128,666.31	1,173.00
40	September	Shanghai	Changning District Project	100%	16,707.60	57,406.57	57,406.57	1,242.00
39	September	Beijing	Project Daxing District Project #2	100%	45,889.50	175,180.00	175,180.00	3,270.00
38	September	Changchun	Economic Development Zone	100%	105,522.00	275,467.00	275,467.00	1,147.45
37	September	Xi'an	Gaoxin District Project #1	100%	46,508.79	175,239.00	175,239.00	560.00
36	September	Tianjin	Hexi District Project	100%	40,085.40	144,780.00	144,780.00	2,220.00
35	July	Xi'an	Bahe New District Project	100%	53,654.96	181,163.00	181,163.00	974.30
34	July	Changsha	Yuelu District Project #2	100%	116,006.91	355,887.00	355,887.00	2,004.59
33	July	Changsha	Yuelu District Project #1	100%	76,606.34	238,479.00	238,479.00	1,323.69

Notes:

- 2. Exchange rate of HK\$ to RMB is 0.854.
- *3. Exchange rate of HK\$ to RMB is 0.86.*
- 4. Exchange rate of HK\$ to RMB is 0.876.
- 5. Exchange rate of HK\$ to RMB is 0.893.

^{1.} The land premium illustrated in the table above represents the full sum of land premium payable by the Group in respect of the relevant acquisition.

The above Land Acquisition Update has been prepared based on the respective internal management records of the Company and COGO which have not been audited nor reviewed by external auditors, and as such the data contained therein is for investors' information only. Such data may differ from the figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company and COGO on an annual, semi-annual or quarterly basis due to various uncertainties during the process of collection and collating of such data. The Land Acquisition Update does not constitute, nor should it be construed as, an offer or solicitation for the purchase or sale of any securities or financial instruments of the Company or any of its subsidiaries, joint ventures or associates. It does not and is not intended to provide any investment service or investment advice.

By Order of the Board China Overseas Land & Investment Limited Yan Jianguo Chairman and Chief Executive Officer

Hong Kong, 8 January 2020

As at the date of this announcement, Mr. Yan Jianguo (Chairman and Chief Executive Officer), Mr. Luo Liang and Mr. Guo Guanghui are the executive directors; Mr. Chang Ying is the non-executive director; and Mr. Lam Kwong Siu, Dr. Fan Hsu Lai Tai, Rita and Mr. Li Man Bun, Brian David are the independent non-executive directors of the Company.