(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 6837)

## FORM OF PROXY OF HOLDERS OF H SHARES FOR USE AT THE EXTRAORDINARY GENERAL MEETING TO BE HELD ON 5 DECEMBER 2018

			er of H Shares to this form of proxy	
I/We <sup>(</sup>	Note 2)			
being	shareholders(s) of	H Shares <sup>(Ne</sup>	ote 3) of Haitong Secu	urities Co., Ltd. (the
"Com	pany"), hereby appoint the Chairman of the meeting or (Note 4)			
of				
Octob	oer 2018 as indicated in the appropriate boxes below, and, if no such in Ordinary Resolution	For <sup>(Note 5)</sup>	Against <sup>(Note 5)</sup>	Abstain <sup>(Note 5)</sup>
1.	To consider and approve the proposal regarding extension of the authorization period for matters related to overseas listing of Haitong UniTrust International Leasing Co., Ltd.			
Date:	Signature <sup>(Note 6)</sup> :			
Notes:				
1.	Please insert the number of H Shares registered in your name(s) to which this fo	rm of proxy relat	es. This form of proxy v	will be deemed to relate

- Please insert the number of H Shares registered in your name(s) to which this form of proxy relates. This form of proxy will be deemed to relate
  to such number of H Shares inserted. If no number is inserted, this form of proxy will be deemed to relate to all the H Shares in the Company
  registered in your name(s).
- 2. Please insert the full name(s) (in Chinese or in English) and address(es) (must be the same address(es) as shown in the register of members) as shown in the register of members of the Company in block letters.
- 3. Please insert the number of H Shares registered in your name(s).
- 4. If any proxy other than the Chairman of the Meeting is preferred, delete the words "the Chairman of the meeting or" and insert the name and address of the proxy desired in the space provided. A shareholder may appoint one or more proxies to attend and vote in his stead. A proxy need not be a shareholder of the Company. Any alteration made to this form of proxy must be duly initiated by the person who signs it.
- 5. IMPORTANT: if you wish to vote for any resolution, please tick in the box marked "for" or insert the number of H Share(s) you hold. If you wish to vote against any resolution, please tick in the box marked "against" or insert the number of H Share(s) you hold. If you wish to abstain for vote, please tick in the box marked "abstain" or insert the number of H Share(s) you hold. The shares abstained will be counted in the calculation of the required majority. Any vote which is not filled or filled wrongly or with unrecognizable writing or not cast will be counted as "Abstained". If you do not indicate how you wish your proxy to vote, your proxy will be entitled to exercise his discretion. Unless you have indicated otherwise in this form of proxy, your proxy will also be entitled to vote at his discretion on any resolution duly put to the EGM other than those referred to in the notice convening the EGM.
- 6. This form of proxy must be signed by you or your attorney duly authorised in writing or, in the case of a legal person, must either be executed under seal or under the hand of a director thereof or an attorney duly authorised to sign the same. In case of joint holders of shares, this form of proxy must be signed by the joint holder whose name stands first in the register of members of the Company.
- 7. To be valid, this form of proxy is signed by a person on behalf of the appointor pursuant to a power of attorney or other authority, a notarially certified copy of that power of attorney or other authority must be delivered to the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong (for the purpose of holders of H shares of the Company) not less than 24 hours before the time for holding the EGM (i.e. 2:00 p.m. on Tuesday, 4 December 2018) or not less 24 hours before the time appointed for voting by poll.
- 8. Where there are joint holders of any H Shares, any one of such persons may vote at the EGM, either personally or by proxy, in respect of such H Shares as if he were solely entitled thereto. However, if more than one of such joint holders is present at the EGM, either personally or by proxy, then one of the said persons so present whose name stands first in the register of members in respect of such H Shares shall alone be entitled to vote in respect thereof. A proxy need not be a shareholder of the Company. In the event that a shareholder appoints more than one proxy to attend the EGM, such proxies may only exercise their voting rights in a poll.