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## **DONGFENG MOTOR GROUP COMPANY LIMITED\***

### **東風汽車集團股份有限公司**

*(a joint stock company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 489)**

### **Report on Production and Sales Volume of Dongfeng Motor Group for March at 2019**

The figures of production and sales volume of Dongfeng Motor Group (the “Company”) for March 2019 are reported as follows:

|                           | Production Volume (Units) |                       |                            |                            |                | Sales Volume (Units) |                       |                            |                          |                |
|---------------------------|---------------------------|-----------------------|----------------------------|----------------------------|----------------|----------------------|-----------------------|----------------------------|--------------------------|----------------|
|                           | Current month             | Same period last year | Year-to-date March. . 2019 | Year-to-date March. . 2018 | YOY            | Current month        | Same period last year | Year-to-date March. . 2019 | Year-to-date March. 2018 | YOY            |
| <b>Passenger Vehicle</b>  | <b>224581</b>             | <b>263969</b>         | <b>542455</b>              | <b>663378</b>              | <b>-18.23%</b> | <b>233907</b>        | <b>236902</b>         | <b>561276</b>              | <b>643716</b>            | <b>-12.81%</b> |
| Sedan                     | 111702                    | 119537                | 278571                     | 292507                     | -4.76%         | 115264               | 116419                | 281996                     | 287817                   | -2.02%         |
| SUV                       | 99100                     | 122381                | 236747                     | 324792                     | -27.11%        | 102898               | 100071                | 246811                     | 309719                   | -20.31%        |
| MPV                       | 13779                     | 22051                 | 27137                      | 46079                      | -41.11%        | 15745                | 20412                 | 32469                      | 46180                    | -29.69%        |
| <b>Commercial Vehicle</b> | <b>49248</b>              | <b>47026</b>          | <b>113323</b>              | <b>117369</b>              | <b>-3.45%</b>  | <b>59216</b>         | <b>51063</b>          | <b>114752</b>              | <b>107479</b>            | <b>6.77%</b>   |
| Truck                     | <b>47387</b>              | <b>45387</b>          | <b>109251</b>              | <b>111303</b>              | <b>-1.84%</b>  | <b>57348</b>         | <b>49320</b>          | <b>110711</b>              | <b>101213</b>            | <b>9.38%</b>   |

|                  |               |               |               |               |                |               |               |               |               |                |
|------------------|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|----------------|
| Heavy Duty truck | 26760         | 26467         | 58072         | 63331         | -8.30%         | 31357         | 27476         | 58100         | 55333         | 5.00%          |
| Media Duty truck | 2346          | 3366          | 4900          | 9274          | -47.16%        | 2602          | 4194          | 5333          | 9010          | -40.81%        |
| Light Duty truck | 18281         | 15554         | 46279         | 38697         | 19.59%         | 23389         | 17650         | 47278         | 36866         | 28.24%         |
| Mini Duty Truck  | 0             |               | 0             | 1             | -100.00%       | 0             |               | 0             | 4             | -100.00%       |
| Bus              | <b>1861</b>   | <b>1639</b>   | <b>4072</b>   | <b>6066</b>   | <b>-32.87%</b> | <b>1868</b>   | <b>1743</b>   | <b>4041</b>   | <b>6266</b>   | <b>-35.51%</b> |
| <b>Total</b>     | <b>273829</b> | <b>310995</b> | <b>655778</b> | <b>780747</b> | <b>-16.01%</b> | <b>293123</b> | <b>287965</b> | <b>676028</b> | <b>751195</b> | <b>-10.01%</b> |

|                            | Production Volume(Units) |                       |                          |                          |                | Sales Volume(Units) |                       |                          |                          |                |
|----------------------------|--------------------------|-----------------------|--------------------------|--------------------------|----------------|---------------------|-----------------------|--------------------------|--------------------------|----------------|
|                            | Current month            | Same period last year | Year-to-date March. 2019 | Year-to-date March. 2018 | YOY            | Current month       | Same period last year | Year-to-date March. 2019 | Year-to-date March. 2018 | YOY            |
| <b>DFL</b>                 | 141352                   | 136429                | 343096                   | 339925                   | 0.93%          | 151075              | 137293                | 352404                   | 342629                   | 2.85%          |
| Dongfeng Venucia           | 10251                    | 11594                 | 25181                    | 43588                    | -42.23%        | 13560               | 14491                 | 30720                    | 45065                    | -31.83%        |
| Dongfeng Nissan            | 105972                   | 102893                | 261069                   | 243975                   | 7.01%          | 107658              | 100268                | 260688                   | 248849                   | 4.76%          |
| DFAC (SH600006)            | <b>14469</b>             | <b>12719</b>          | <b>37527</b>             | <b>33933</b>             | <b>10.59%</b>  | <b>19563</b>        | <b>14892</b>          | <b>38268</b>             | <b>31819</b>             | <b>20.27%</b>  |
| Zhengzhou Nissan           | <b>7000</b>              | <b>6675</b>           | <b>14609</b>             | <b>14124</b>             | <b>3.43%</b>   | <b>7681</b>         | <b>5251</b>           | <b>17539</b>             | <b>12855</b>             | <b>36.44%</b>  |
| PV                         | 1720                     | 2642                  | 2911                     | 4739                     | -38.57%        | 2292                | 1356                  | 5340                     | 3706                     | 44.09%         |
| CV                         | 5280                     | 4033                  | 11698                    | 9385                     | 24.65%         | 5389                | 3895                  | 12199                    | 9149                     | 33.34%         |
| Dongfeng Infinite          | <b>3660</b>              | <b>2548</b>           | <b>4710</b>              | <b>4305</b>              | <b>9.41%</b>   | <b>2613</b>         | <b>2391</b>           | <b>5189</b>              | <b>4041</b>              | <b>28.41%</b>  |
| <b>Dongfeng Honda</b>      | 67465                    | 72563                 | 171617                   | 182669                   | -6.05%         | 73536               | 49070                 | 172881                   | 156092                   | 10.76%         |
| <b>Dongfeng Renault</b>    | 2711                     | 6758                  | 5685                     | 18356                    | -69.03%        | 1343                | 6105                  | 5843                     | 20905                    | -72.05%        |
| <b>Dongfeng PSA</b>        | 13548                    | 33948                 | 35213                    | 85903                    | -59.01%        | 15831               | 35326                 | 34658                    | 81940                    | -57.70%        |
| <b>Dongfeng Liuqi</b>      | 19697                    | 25787                 | 34299                    | 62096                    | -44.76%        | 17727               | 23870                 | 39096                    | 61402                    | -36.33%        |
| PV                         | 12860                    | 18705                 | 19655                    | 46234                    | -57.49%        | 10705               | 16760                 | 26869                    | 47766                    | -43.75%        |
| CV                         | 6837                     | 7082                  | 14644                    | 15862                    | -7.68%         | 7022                | 7110                  | 12227                    | 13636                    | -10.33%        |
| <b>Dongfeng Fengshen</b>   | <b>6233</b>              | <b>12318</b>          | <b>16053</b>             | <b>33425</b>             | <b>-51.97%</b> | <b>6208</b>         | <b>11134</b>          | <b>18727</b>             | <b>35335</b>             | <b>-47.00%</b> |
| <b>Dongfeng CV</b>         | 19712                    | 19189                 | 42303                    | 49542                    | -14.61%        | 24005               | 20782                 | 45743                    | 44753                    | 2.21%          |
| <b>Dongfeng Special CV</b> | 3033                     | 3922                  | 7225                     | 8553                     | -15.53%        | 3337                | 4300                  | 6538                     | 7970                     | -17.97%        |

Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation.

*By order of the Board of Directors  
Zhu Yanfeng  
Chairman*

*Wuhan, PRC, 4 April, 2019*

*As at the date of this announcement, Mr. Zhu Yanfeng and Mr. Li Shaozhu are the executive directors of the Company, and Mr. Ma Zhigeng, Mr. Zhang Xiaotie, Mr. Cao Xinghe and Mr. Chen Yunfei are the independent non-executive directors of the Company.*

*\* For identification purposes only*