

vanke

CHINA VANKE CO., LTD.*
萬科企業股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)
(Stock code: 2202)

REPLY SLIP

To: CHINA VANKE CO., LTD.* (the "Company")

I/We¹ _____ (English name): _____

of _____

(address as shown in the register of members) (telephone number(s)²: _____)

being the registered holder(s) of³ _____ A share(s)/H share(s)⁴ of RMB1.00 each in the share capital of the Company, hereby inform the Company that I/we intend to attend (in person or by proxy) the annual general meeting of 2018 of the Company to be held at Vanke Center, No. 33 Huanmei Road, Dameisha, Yantian District, Shenzhen, the PRC at 3:00 p.m. on Friday, 28 June 2019.

Date: _____ 2019

Signature(s): _____

Notes:

1. Please insert full name and address(es) (as shown in the register of members) in **BLOCK LETTERS**.
2. Please insert telephone number(s) at which you can be contacted for confirmation purpose.
3. Please insert the number of shares registered under your name(s).
4. Please delete as appropriate.
5. The completed and signed reply slip should be delivered to the office of the board of directors of the Company at No. 5003, Huanggang Road, Futian District, Shenzhen, the PRC (post code: 518035) twenty days before the date of the annual general meeting of 2018 of the Company personally, by mail or by fax (fax number: 86 (755) 2553 1696).

* For identification purpose only