



# 泸州银行股份有限公司

## LUZHOU BANK CO., LTD.

### Luzhou Bank Co., Ltd.\*

### 泸州银行股份有限公司\*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1983)

#### FORM OF PROXY FOR 2020 FIRST H SHAREHOLDERS' CLASS MEETING TO BE HELD ON THURSDAY, MARCH 26, 2020 AND ANY ADJOURNED MEETING THEREOF

I/We<sup>(Note 1)</sup> \_\_\_\_\_

of<sup>(Note 1)</sup> \_\_\_\_\_

being the holder(s) of \_\_\_\_\_<sup>(Note 2)</sup> H Shares with a nominal value of RMB1.00 each in the share capital of Luzhou Bank Co., Ltd. (the "Bank") and the shareholder(s) of the Bank (the "Shareholder(s)"), hereby appoint<sup>(Note 3)</sup> the **Chairman of the meeting** or \_\_\_\_\_

of \_\_\_\_\_ to act as my/our proxy to attend and act for me/us at the H shareholders' class meeting of the Bank (the "H Shareholders' Class Meeting") to be held at 10:00 a.m. on Thursday, March 26, 2020 or immediately after the conclusion of 2020 first domestic shareholders' class meeting, whichever is later, at Meeting Room 1101, 11th Floor, Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, the People's Republic of China (the "PRC") or at any adjourned meeting thereof, and to vote for me/us at such meeting in respect of the resolutions set out in the notice of the H Shareholders' Class Meeting dated February 7, 2020 (the "Notice") in the manners as hereunder indicated, or if no such indication is given, as my/our proxy thinks fit. Unless otherwise stated, terms used in the Notice shall have the same meaning when used herein.

Resolutions <sup>(Note 4)</sup>		For <sup>(Note 5)</sup>	Against <sup>(Note 5)</sup>	Abstain <sup>(Note 5)</sup>
1.	To consider and individually approve each of the following items of the proposal on the issue of New H Shares by the Bank under specific mandate:			
1.1	Class and nominal value of Shares to be issued;			
1.2	Method of issuance;			
1.3	Target place(s);			
1.4	Method of subscription;			
1.5	Size of issuance;			
1.6	Pricing mechanism;			
1.7	Lock-up period;			
1.8	Use of proceeds;			
1.9	Accumulated profits;			
1.10	Underwriting;			
1.11	Time of issuance; and			
1.12	Validity period of the resolutions;			
2.	To authorize the Board and authorized person(s) to implement the New H Share Issue; and			
3.	To consider and approve amendments to certain articles in relation to the issue of New H Shares in the Articles of Association of the Bank.			

Date: \_\_\_\_\_, 2020

Signature(s) <sup>(Note 6)</sup>: \_\_\_\_\_

#### Notes:

- Please insert the full name(s) in Chinese and English, as shown in the register of members, and registered address(es) in **BLOCK LETTERS**.
- Please insert the number of H Shares registered in your name(s) relating to the form of proxy. If no number is inserted, the form of proxy will be deemed to be related to all H Shares registered in your name(s).
- If any proxy other than the Chairman of the meeting is preferred, strike out the words "the Chairman of the meeting or" and insert the name and address of the proxy desired (the "Proxy") in the space provided. All shareholders who are entitled to attend and vote at the H Shareholders' Class Meeting shall have the right to entrust one or more proxies to attend and vote at the meeting. A Proxy need not be a shareholder of the Bank but must attend the meeting in person on your behalf. A Proxy of a shareholder who has appointed more than one proxy may only vote on a poll. **ANY ALTERATION MADE TO THIS FORM OF PROXY MUST BE INITIALED BY THE PERSON WHO SIGNS IT.**
- IMPORTANT: IF YOU WISH TO VOTE FOR ANY RESOLUTION, PLEASE TICK IN THE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST ANY RESOLUTION, PLEASE TICK IN THE BOX MARKED "AGAINST". IF YOU WISH TO ABSTAIN FROM VOTING ON ANY RESOLUTION, TICK IN THE BOX MARKED "ABSTAIN".** The shares abstained from voting will be counted in the calculation of the required majority. The ballots on which the words are not filled in, wrongly filled in or unintelligible or the ballots that are not voted shall be regarded as forbidden voting rights, and the voting results of their shares shall be regarded as "abstention". If no instruction is given, your proxy may vote or abstain at his/her discretion.
- This form of proxy must be signed by you or your attorney duly authorized in writing. In the case of a corporation, the same must be either under its common seal or under the hand of its legal representative or duly authorized attorney. If this form of proxy is signed by an attorney of the shareholder, the power of attorney authorizing that attorney to sign or other authority must be notarized.
- In case of joint holders of any Share, any one of such joint holders may vote at the H Shareholders' Class Meeting, either personally or by proxy, in respect of such Shares as if he/she is solely entitled thereto. However, if more than one of such joint holders are present at the H Shareholders' Class Meeting, personally or by proxy, the vote of the joint holder whose name stands first and who tenders a vote, whether personally or by proxy, will be accepted to the exclusion of the votes of other joint holder(s).
- In order to be valid, this form of proxy together with the power of attorney or other authority (if any) must be lodged with the Bank's H Share Registrar, Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not less than 24 hours before the time fixed for holding the H Shareholders' Class Meeting (i.e. no later than 10:00 a.m. on Wednesday, March 25, 2020) or any adjourned meeting thereof, as the case may be. Completion and return of this form of proxy will not preclude you from attending and voting in person at the H Shareholders' Class Meeting should you so wish.
- An individual Shareholder attending the H Shareholders' Class Meeting in person shall present his/her identification card or other identity certificate or share certificate. A proxy attending the H Shareholders' Class Meeting on behalf of a Shareholder shall present his/her identity card and the letter of attorney signed by the appointor or his/her representative with the issue date. A corporate Shareholder shall attend the H Shareholders' Class Meeting by its legal representative or his/her nominee. A legal representative attending the H Shareholders' Class Meeting shall present his/her identity card and document which can certify his/her capacity as a legal representative. A nominee attending the H Shareholders' Class Meeting shall present his/her identity card and the letter of attorney signed by the legal representative.

#### PERSONAL INFORMATION COLLECTION STATEMENT

Your supply of your and your proxy's (or proxies') name(s) and address(es) is on a voluntary basis for the purpose of processing your request for the appointment of a proxy (or proxies) and your voting instructions for the meeting of the Bank (the "Purposes"). We may transfer your and your proxy's (or proxies') name(s) and address(es) to our agent, contractor, or third party service provider who provides administrative, computer and other services to us for use in connection with the Purposes and to such parties who are authorized by law to request the information or are otherwise relevant for the Purposes and need to receive the information. Your and your proxy's (or proxies') name(s) and address(es) will be retained for such period as may be necessary to fulfil the Purposes. Request for access to and/or correction of the relevant personal data can be made in accordance with the provisions of the Personal Data (Privacy) Ordinance and any such request should be in writing by mail to the Bank/Computershare Hong Kong Investor Services Limited at the above address.

\* *Luzhou Bank Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong.*