



泸州市商业银行

LUZHOU CITY COMMERCIAL BANK

Luzhou City Commercial Bank Co., Ltd.*

泸州市商业银行股份有限公司*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1983)

FORM OF PROXY FOR THE 2018 ANNUAL GENERAL MEETING TO BE HELD ON TUESDAY, MAY 28, 2019 AND ANY ADJOURNED MEETING THEREOF

I/We^(Note 1) _____

of^(Note 1) _____

being the holder(s) of _____^(Note 2) Shares with a nominal value of RMB1.00 each in the share capital of Luzhou City Commercial Bank Co., Ltd. (the “Bank”) and the Shareholder(s) of the Bank, hereby appoint^(Note 3) the **Chairman of the meeting** or

of _____
to act as my/our proxy to attend and act for me/us at the 2018 annual general meeting of the Bank (the “**Annual General Meeting**”) to be held at 9:00 a.m. on Tuesday, May 28, 2019 at Meeting Room 1101, 11th Floor, Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, the People's Republic of China (the “PRC”) or at any adjourned meeting thereof, and to vote for me/us at such meeting in respect of the resolutions set out in the notice of the Annual General Meeting dated April 12, 2019 (the “**Notice**”) in the manners as hereunder indicated, or if no such indication is given, as my/our proxy thinks fit. Unless otherwise stated, terms used in the notice shall have the same meaning when used herein.

Ordinary Resolutions ^(Note 4)		For ^(Note 5)	Against ^(Note 5)	Abstain ^(Note 5)
1.	To consider and approve the 2018 annual report of the Bank;			
2.	To consider and approve the 2018 work report of the board of directors of the Bank;			
3.	To consider and approve the 2018 work report of the board of supervisors of the Bank;			
4.	To consider and approve the 2018 evaluation report on the performance of duties by the directors, supervisors, senior management of the Bank;			
5.	To consider and approve the final financial accounts of the Bank for 2018;			
6.	To consider and approve the profit distribution plan of the Bank for 2018;			
7.	To consider and approve the report on related party transactions for 2018 of the Bank;			
8.	To consider and approve the 2019 financial budget plan of the Bank;			
9.	To consider and approve the 2019 fixed assets investment plan of the Bank;			
10.	To consider and approve the proposed amendments to the rules of reference of the board of supervisors of the Bank;			
11.	To consider and approve the engagement of domestic and foreign auditors and their remuneration of the Bank for 2019; and			
12.	To consider and approve the change of address of the Bank.			

Special Resolutions (Note 4)		For (Note 5)	Against (Note 5)	Abstain (Note 5)
13.	To consider and approve the re-election/election of directors for the seventh session of the board of directors of the Bank, including:			
13.1	To consider and approve the re-election of Mr. YOU Jiang as an executive director for the seventh session of the board of directors of the Bank;			
13.2	To consider and approve the re-election of Mr. XU Xianzhong as an executive director for the seventh session of the board of directors of the Bank;			
13.3	To consider and approve the re-election of Mr. XIONG Guoming as a non-executive director for the seventh session of the board of directors of the Bank;			
13.4	To consider and approve the re-election of Mr. LIU Qi as a non-executive director for the seventh session of the board of directors of the Bank;			
13.5	To consider and approve the re-election of Mr. DAI Zhiwei as a non-executive director for the seventh session of the board of directors of the Bank;			
13.6	To consider and approve the election of Ms. PAN Lina as a non-executive director for the seventh session of the board of directors of the Bank;			
13.7	To consider and approve the election of Mr. XU Hong as a non-executive director for the seventh session of the board of directors of the Bank;			
13.8	To consider and approve the election of Mr. JIANG Bo as a non-executive director for the seventh session of the board of directors of the Bank;			
13.9	To consider and approve the election of Ms. LIU Anyuan as a non-executive director for the seventh session of the board of directors of the Bank;			
13.10	To consider and approve the re-election of Mr. GU Mingan as an independent non-executive director for the seventh session of the board of directors of the Bank;			
13.11	To consider and approve the re-election of Mr. HUANG Yongqing as an independent non-executive director for the seventh session of the board of directors of the Bank;			
13.12	To consider and approve the re-election of Mr. YE Changqing as an independent non-executive director for the seventh session of the board of directors of the Bank;			
13.13	To consider and approve the re-election of Mr. TANG Baoqi as an independent non-executive director for the seventh session of the board of directors of the Bank;			
13.14	To consider and approve the election of Mr. ZHOU Kai as an independent non-executive director for the seventh session of the board of directors of the Bank; and			
13.15	To consider and approve the remuneration of the directors;			
14.	To consider and approve the re-election/election of Supervisors for the seventh session of the board of supervisors of the Bank, including:			

14.1	To consider and approve the re-election of Ms. YUAN Shihong as the shareholder supervisor for the seventh session of the board of supervisors of the Bank;			
14.2	To consider and approve the re-election of Mr. DUAN Xuebin as an external supervisor for the seventh session of the board of supervisors of the Bank;			
14.3	To consider and approve the election of Mr. GUO Bing as an external supervisor for the seventh session of the board of supervisors of the Bank; and			
14.4	To consider and approve the remuneration of the supervisors;			
15.	To consider and approve the change of registered capital of the Bank;			
16.	To consider and approve the proposed amendments to the Articles of Association of the Bank; and			
17.	To consider and approve the issue of tier 2 capital bonds, and authorization to the Board (and allow to the Board to further delegate) to issue the tier 2 capital bonds.			

Date: _____, 2019

Signature(s) ^{(Note 6):} _____

Notes:

- Please insert the full name(s) in Chinese and English, as shown in the register of members, and registered address(es) in **BLOCK LETTERS**.
- Please insert the number of shares registered in your name(s) relating to the form of proxy. If no number is inserted, the form of proxy will be deemed to be related to all shares registered in your name(s).
- If any proxy other than the Chairman of the meeting is preferred, strike out the words **"the Chairman of the meeting or"** and insert the name and address of the proxy desired (the **"Proxy"**) in the space provided. All shareholders who are entitled to attend and vote at the Annual General Meeting shall have the right to entrust one or more proxies to attend and vote at the meeting. A Proxy need not to be a shareholder of the Bank but must attend the meeting in person on your behalf. A Proxy of a shareholder who has appointed more than one proxy may only vote on a poll. **ANY ALTERATION MADE TO THIS FORM OF PROXY MUST BE INITIALED BY THE PERSON WHO SIGNS IT.**
- An ordinary resolution shall be approved by no less than half of the voting rights held by the Shareholders (including their proxies) attending the Annual General Meeting. A special resolution shall be approved by no less than two-thirds of the voting rights held by the Shareholders (including their proxies) attending the 2018 Annual General Meeting.
- IMPORTANT: IF YOU WISH TO VOTE FOR ANY RESOLUTION, PLEASE TICK IN THE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST ANY RESOLUTION, PLEASE TICK IN THE BOX MARKED "AGAINST". IF YOU WISH TO ABSTAIN FROM VOTING ON ANY RESOLUTION, TICK IN THE BOX MARKED "ABSTAIN".** The shares abstained from voting will be counted in the calculation of the required majority. The ballots on which the words are not filled in, wrongly filled in or unintelligible or the ballots that are not voted shall be regarded as forbidden voting rights, and the voting results of their shares shall be regarded as "abstention". If no instruction is given, your proxy may vote or abstain at his/her discretion.
- This form of proxy must be signed by you or your attorney duly authorised in writing. In the case of a corporation, the same must be either under its common seal or under the hand of its legal representative or duly authorised attorney. If this form of proxy is signed by an attorney of the shareholder, the power of attorney authorising that attorney to sign or other authority must be notarised.
- In case of joint holders of any Share, any one of such joint holders may vote at the Annual General Meeting, either personally or by proxy, in respect of such Shares as if he/she is solely entitled thereto. However, if more than one of such joint holders are present at the Annual General Meeting, personally or by proxy, the vote of the joint holder whose name stands first and who tenders a vote, whether personally or by proxy, will be accepted to the exclusion of the votes of other joint holder(s).
- In order to be valid, this form of proxy together with the power of attorney or other authority (if any) must be lodged with the Bank's H Share Registrar, Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong (for Holders of H Shares) or the office of the Board of Directors of the Bank (Address: Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC, Postcode: 646000) (for Holders of Domestic Shares) not less than 24 hours before the time fixed for holding the Annual General Meeting (i.e. no later than 9:00 a.m. on Monday, May 27, 2019) or any adjourned meeting thereof, as the case may be. Completion and return of this form of proxy will not preclude you from attending and voting in person at the Annual General Meeting should you so wish.
- An individual Shareholder attending the Annual General Meeting in person shall present his/her identification card or other identity certificate or share certificate. A proxy attending the Annual General Meeting on behalf of a Shareholder shall present his/her identity card and the letter of attorney signed by the appointer or his/her representative with the issue date. A corporate Shareholder shall attend the Annual General Meeting by its legal representative or his/her nominee. A legal representative attending the Annual General Meeting shall present his/her identity card and document which can certify his/her capacity as a legal representative. A nominee attending the Annual General Meeting shall present his/her identity card and the letter of attorney signed by the legal representative.

PERSONAL INFORMATION COLLECTION STATEMENT

Your supply of your and your proxy's (or proxies') name(s) and address(es) is on a voluntary basis for the purpose of processing your request for the appointment of a proxy (or proxies) and your voting instructions for the meeting of the Bank (the **"Purposes"**). We may transfer your and your proxy's (or proxies') name(s) and address(es) to our agent, contractor, or third party service provider who provides administrative, computer and other services to us for use in connection with the Purposes and to such parties who are authorized by law to request the information or are otherwise relevant for the Purposes and need to receive the information. Your and your proxy's (or proxies') name(s) and address(es) will be retained for such period as may be necessary to fulfil the Purposes. Request for access to and/or correction of the relevant personal data can be made in accordance with the provisions of the Personal Data (Privacy) Ordinance and any such request should be in writing by mail to the Bank/Computershare Hong Kong Investor Services Limited at the above address.

* *Luzhou City Commercial Bank Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong.*