THIS CIRCULAR IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

If you are in any doubt as to any aspect of this Circular or as to the action to be taken, you should consult your stockbroker or other registered dealer in securities, a bank manager, solicitor, professional accountant or other professional adviser.

If you have sold or transferred all your shares in Luzhou City Commercial Bank Co., Ltd.*, you should at once pass this Circular and the enclosed form of proxy to the purchaser or the transferee, the bank, the stockbroker or other agent through whom the sale or transfer was affected for transmission to the purchaser or the transferee.

Hong Kong Exchanges and Clearing Limited and the Stock Exchange of Hong Kong Limited take no responsibility for the contents of this Circular, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Circular.

This Circular is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for any securities or an invitation to enter into an agreement to do so, nor is it calculated to invite any offer to acquire, purchase or subscribe for any securities.

卢州市商业银行 LUZHOU CITY COMMERCIAL BANK Luzhou City Commercial Bank Co., Ltd.* 泸 州 市 商 业 银 行 股 份 有 限 公 司 * (A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 1983) (1) 2018 ANNUAL REPORT (2) 2018 WORK REPORT OF THE BOARD OF DIRECTORS (3) 2018 WORK REPORT OF THE BOARD OF SUPERVISORS (4) 2018 EVALUATION REPORT ON THE PERFORMANCE OF **DUTIES BY THE DIRECTORS. SUPERVISORS.** SENIOR MANAGEMENT (5) 2018 FINAL FINANCIAL ACCOUNTS (6) 2018 PROFIT DISTRIBUTION PLAN (7) REPORT ON RELATED PARTY TRANSACTIONS FOR 2018 (8) 2019 FINANCIAL BUDGET PLAN (9) 2019 FIXED ASSETS INVESTMENT PLAN (10) PROPOSED AMENDMENTS TO THE RULES OF REFERENCE **OF THE BOARD OF SUPERVISORS** (11) ENGAGEMENT OF EXTERNAL AUDITORS FOR 2019 (12) CHANGE OF ADDRESS OF THE BANK (13) PROPOSED APPOINTMENT OF DIRECTORS FOR THE SEVENTH SESSION OF THE BOARD OF DIRECTORS (EXCLUDING EMPLOYEE DIRECTOR) (14) PROPOSED APPOINTMENT OF SUPERVISORS FOR THE SEVENTH SESSION OF THE BOARD OF SUPERVISORS (EXCLUDING EMPLOYEE SUPERVISORS) (15) CHANGE OF REGISTERED CAPITAL OF THE BANK (16) PROPOSED AMENDMENTS TO THE ARTICLES OF ASSOCIATION (17) PROPOSED ISSUANCE OF TIER 2 CAPITAL BONDS AND (18) NOTICE OF 2018 ANNUAL GENERAL MEETING

A notice convening the 2018 Annual General Meeting of the Bank to be held at 9:00 a.m. on Tuesday, May 28, 2019 at Meeting Room 1101, 11th Floor, Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC is set out on pages 49 to 53 of this Circular.

^{1,} No.18, Section 3, Jucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PKC is set out on pages 49 to 53 of this Circular. If you intend to attend the 2018 Annual General Meeting by proxy, you are required to complete and return the form of proxy in accordance with the instructions printed thereon. For Holders of H Shares, the form of proxy should be returned to the Computershare Hong Kong Investor Services Limited (Address: 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong). For Holders of Domestic Shares, the form of proxy should be returned to the office of the Board of Directors of the Bank (Address: Building 1, No. 18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC, Postcode: 646000). In any event, the form of proxy should be returned not less than 24 hours before the time stipulated for convening the 2018 Annual General Meeting or any adjourned meeting thereof (i.e. no later than 9:00 a.m. on Monday, May 27, 2019). Completion and return of the form of proxy will not preclude you from attending and voting in person at the 2018 Annual General Meeting or any adjourned meeting thereof.

If you intend to attend the 2018 Annual General Meeting in person or by proxy, you are required to complete and return the reply slip to the Computershare Hong Kong Investor Services Limited (for Holders of H Shares) or the office of the Board of Directors of the Bank (for Holders of Domestic Shares) on or before Tuesday, May 7, 2019.

In case of any discrepancy between the Chinese and English versions of this Circular (including all appendices) and the Notice of 2018 Annual General Meeting, the Chinese version shall prevail.

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DEFINITIONS

In this Circular, unless the context otherwise requires, the following terms shall have the meanings set out below:

"2018 Annual General Meeting"	2018 Annual General Meeting of the Bank scheduled to be held at 9:00 a.m. on Tuesday, May 28, 2019 at Meeting Room 1101, 11th Floor, Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC
"Articles of Association"	the articles of association of the Bank (as amended, supplemented or otherwise modified from time to time)
"Bank"	Luzhou City Commercial Bank Co., Ltd. (泸州市商业银 行股份有限公司*), a joint stock company in the PRC with limited liability and its H shares are listed on the Main Board of the Hong Kong Stock Exchange (stock code: 1983)
"Board" or "Board of Directors"	the board of directors of the Bank
"Board of Supervisors"	the board of supervisors of the Bank
"CBIRC"	China Banking and Insurance Regulatory Commission (中國銀行保險監督管理委員會)
"Director(s)"	the director(s) of the Bank
"Domestic Shares"	ordinary shares issued by the Bank, with a nominal value of RMB1.00 each, which are subscribed for or credited as paid up in Renminbi
"H Share Registrar"	Computershare Hong Kong Investor Services Limited, the H Share Registrar of our Bank
"H Shares"	overseas listed foreign shares with a par value of RMB1.00 each in the share capital of the Bank and traded in Hong Kong Dollars
"HK\$" or "HKD" or "Hong Kong Dollars"	Hong Kong Dollars, the lawful currency of Hong Kong
"Holder(s) of Domestic Shares"	the holder(s) of Domestic Shares
"Holder(s) of H Shares"	the holder(s) of H Shares

DEFINITIONS

"Hong Kong" or "HK"	the Hong Kong Special Administrative Region of the PRC
"Hong Kong Stock Exchange"	The Stock Exchange of Hong Kong Limited
"IFRS"	International Financial Reporting Standards
"Latest Practicable Date"	April 9, 2019, being the latest practicable date for ascertaining certain information contained in this Circular prior to its printing
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited
"Notice of 2018 Annual General Meeting"	the notice convening the 2018 Annual General Meeting
"PBoC"	People's Bank of China (中國人民銀行), the central bank of the PRC
"PRC" or "China"	the People's Republic of China, but for the purpose of this Circular, excluding Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan
"RMB" or "Renminbi"	Renminbi, the lawful currency of the PRC
"SFO"	Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong
"Shareholder(s)"	the holder(s) of the Shares
"Shares"	shares of the Bank, including Domestic Shares and H Shares
"Supervisor(s)"	the supervisor(s) of the Bank
"%"	per cent

^{*} Luzhou City Commercial Bank Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong.



Luzhou City Commercial Bank Co., Ltd.* 泸州市商业银行股份有限公司*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1983)

Executive Directors: Mr. YOU Jiang (游江) (Chairman) Mr. XU Xianzhong (徐先忠) Mr. LIU Shirong (劉仕榮)

Non-executive Directors: Ms. XU Yan (徐燕) Mr. XIONG Guoming (熊國銘) Mr. LIU Qi (劉奇) Mr. DAI Zhiwei (代志偉)

Independent non-executive Directors: Mr. LIU Xiaoyu (劉小渝) Mr. GU Mingan (辜明安) Mr. HUANG Yongqing (黃永慶) Mr. YE Changqing (葉長青) Mr. TANG Baoqi (唐保祺) Registered address: No. 1, Section 1 Jiucheng Avenue, Jiangyang District, Luzhou, Sichuan Province, the PRC

Principal place of business in Hong Kong: 40th Floor, Sunlight Tower No. 248 Queen's Road East Wanchai, Hong Kong

April 12, 2019

To the Shareholders

Dear Sir or Madam,

(1) 2018 ANNUAL REPORT (2) 2018 WORK REPORT OF THE BOARD OF DIRECTORS (3) 2018 WORK REPORT OF THE BOARD OF SUPERVISORS (4) 2018 EVALUATION REPORT ON THE PERFORMANCE OF **DUTIES BY THE DIRECTORS, SUPERVISORS,** SENIOR MANAGEMENT (5) 2018 FINAL FINANCIAL ACCOUNTS (6) 2018 PROFIT DISTRIBUTION PLAN (7) REPORT ON RELATED PARTY TRANSACTIONS FOR 2018 (8) 2019 FINANCIAL BUDGET PLAN (9) 2019 FIXED ASSETS INVESTMENT PLAN (10) PROPOSED AMENDMENTS TO THE RULES OF REFERENCE **OF THE BOARD OF SUPERVISORS** (11) ENGAGEMENT OF EXTERNAL AUDITORS FOR 2019 (12) CHANGE OF ADDRESS OF THE BANK (13) PROPOSED APPOINTMENT OF DIRECTORS FOR THE SEVENTH SESSION OF THE BOARD OF DIRECTORS (EXCLUDING EMPLOYEE DIRECTOR) (14) PROPOSED APPOINTMENT OF SUPERVISORS FOR THE SEVENTH SESSION OF THE BOARD OF SUPERVISORS (EXCLUDING EMPLOYEE SUPERVISORS) (15) CHANGE OF REGISTERED CAPITAL OF THE BANK (16) PROPOSED AMENDMENTS TO THE ARTICLES OF ASSOCIATION (17) PROPOSED ISSUANCE OF TIER 2 CAPITAL BONDS AND (18) NOTICE OF 2018 ANNUAL GENERAL MEETING

I. INTRODUCTION

The Board of Directors hereby invites you to attend the 2018 Annual General Meeting to be held at 9:00 a.m. on Tuesday, May 28, 2019 at Meeting Room 1101, 11th Floor, Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC.

This Circular aims to give you the Notice of 2018 Annual General Meeting and to provide you with the information necessary to make an informed decision on whether to vote for or against certain ordinary resolutions or special resolutions to be proposed at the 2018 Annual General Meeting relating to, among other things, the followings.

II. MATTERS TO BE CONSIDERED AT THE 2018 ANNUAL GENERAL MEETING

1. 2018 Annual Report

An ordinary resolution will be proposed at the 2018 Annual General Meeting to approve the 2018 Annual Report.

2. 2018 Work Report of the Board of Directors

An ordinary resolution will be proposed at the 2018 Annual General Meeting to approve the "2018 Work Report of the Board of Directors of Luzhou City Commercial Bank Co., Ltd." of our Bank. For the 2018 Work Report of the Board of Directors, please refer to Appendix I to this Circular.

3. 2018 Work Report of the Board of Supervisors

An ordinary resolution will be proposed at the 2018 Annual General Meeting to approve the "2018 Work Report of the Board of Supervisors of Luzhou City Commercial Bank Co., Ltd." of our Bank. For the 2018 Work Report of the Board of Supervisors, please refer to Appendix II to this Circular.

4. 2018 Evaluation Report on the Performance of Duties by the Directors, Supervisors, Senior Management

Based on the relevant criteria for evaluation of performance of duties by the Directors, Supervisors and senior management, the Board of Supervisors conducted supervision and evaluation of the performance of duties by the Directors, Supervisors and senior management for 2018, and is of the view that the evaluation level of performance of duties by all Directors, Supervisors and senior management members in 2018 is "competent". It is proposed that the Bank settle and pay in full the annual performance remuneration (allowances) to its Directors, Supervisors and senior management members pursuant to the Articles of Association of the Bank and the relevant requirements. The evaluation report is summarized as follows:

(i) Evaluation of performance of duties by Directors

The Board of Supervisors is of the view that the work of Directors of the Bank in 2018 strictly followed the laws, regulations and the relevant provisions of the Bank's Articles of Association, and the Directors earnestly performed their duties. Their working (performance) time, the frequency of participation, quality of work in the Bank were in line with the regulations of the relevant regulatory authorities and the Bank. The Directors worked normatively, and there were no violations in the process of performance. From the perspective of safeguarding the interests of the Bank and all shareholders, the Directors of the Board

actively made suggestions at the Board meetings and provided objective and professional recommendations and opinions on the submitted proposals, and earnestly fulfilled the duties of directors and actively promoted the healthy, stable and rapid development of the Bank.

(ii) Evaluation of performance of duties by Supervisors

The Board of Supervisors is of the view that the work of Supervisors of the Bank in 2018 strictly followed the laws, regulations and the relevant provisions of the Bank's Articles of Association. They worked diligently, and actively performed their supervisory duties. They also earnestly participated in the Board of Supervisors and Shareholders' meetings, attended meetings of the Board of Directors and senior management, and supervised the compliance of major decision-making procedures such as development strategy, capital management, risk management and information disclosure. From the perspective of maintaining the healthy and rapid development of the Bank, the Supervisors made suggestions at meetings of the Board of Directors and senior management the performance supervision of the Board of Directors and senior management of the Bank; actively participated in the special inspection of the financial management of the Board of Supervisors, the special inspection of the internal control case and a special investigation on the performance of duties by the Board of Directors and senior management, and earnestly fulfilled the duties of Supervisors and actively promoted the steady and rapid development of the Bank.

(iii) Evaluation of performance of duties by senior management

The Board of Supervisors is of the view that the work of the senior management of the Bank in 2018 strictly followed the laws, regulations and the relevant provisions of the Bank's Articles of Association, strictly implemented the resolutions of the Board of Directors and the shareholders' meeting, effectively improved the quality and efficiency of the management, and continuously promoted the steady development of the Bank. It has achieved remarkable results and fulfilled the duties of senior management personnel in a satisfying manner.

The abovementioned 2018 Evaluation Report on the Performance of Duties by the Directors, Supervisors, Senior Management was considered and approved by the Board of Supervisors, and will be submitted to the 2018 Annual General Meeting for consideration and approval by way of an ordinary resolution.

5. 2018 Final Financial Accounts

The 2018 Final Financial Accounts of the Bank prepared in accordance with IFRS is summarized as follows:

In 2018, net profit of the Bank amounted to RMB658 million, representing a year-on-year increase of RMB39 million or 6.40%. The basic earnings per share were RMB0.40, representing a year-on-year increase of RMB0.02; the return on average net assets was 14.66%; the return on average total assets was 0.86%.

As of the end of 2018, the balance of non-performing loans ("**NPLs**") was RMB248 million, representing an increase of RMB55 million as compared to the end of the previous year; the NPLs ratio was 0.80%, representing a decrease of 0.19 percentage point as compared to the end of the previous year. The allowance coverage ratio was 319.36%, representing an increase of 24.87 percentage points as compared to the end of 2017; the allowance to gross loan ratio was 2.54%, representing a decrease of 0.39 percentage point as compared to the end of 2017.

Please refer to the 2018 annual report and the financial statements included therein published by the Bank for details of the 2018 Final Financial Accounts of the Bank.

The 2018 Final Financial Accounts was considered and approved by the Board, and will be submitted to the 2018 Annual General Meeting for consideration and approval by way of an ordinary resolution.

6. 2018 Profit Distribution Plan

According to the 2018 audit results and relevant laws and regulations, the 2018 Profit Distribution Plan of the Bank is proposed as follows:

- (i) 10% of the net profit of the Bank shall be appropriated to statutory reserve, amounting to approximately RMB65.83 million;
- (ii) 1.5% of the risk assets balance of the Bank at the end of 2018 shall be appropriated to general risk provisions, amounting to approximately RMB129.89 million;
- (iii) distribute a cash dividend of RMB0.15 (tax inclusive) per Share to Shareholders. The Bank will distribute cash dividends of approximately RMB339.72 million in total (tax inclusive), based on its number of issued shares of 2,264,793,385 shares as at the Latest Practicable Date.

The abovementioned profit distribution plan was considered and approved by the Board, and will be submitted to the 2018 Annual General Meeting for consideration and approval by way of an ordinary resolution.

The proposed dividends are denominated in Renminbi and will be distributed to the Holders of Domestic Shares and Holders of H Shares in Renminbi and Hong Kong dollars, respectively. The applicable exchange rate for calculating dividends to be distributed in Hong Kong dollars shall be the average of the central parity rates of RMB to Hong Kong dollars used by the interbank foreign exchange market as published by the PBoC of the five working days preceding and inclusive of the date of declaration of such dividends at the 2018 Annual General Meeting.

The proposed final dividend is subject to the approval of an ordinary resolution by the Shareholders at the 2018 Annual General Meeting. The dividends will be distributed to the Holders of Domestic Shares and Holders of H Shares whose names appear on the register of members of the Bank as on Thursday, June 6, 2019. In order to determine the entitlement to the final dividend, the registration of transfers of Domestic Shares and H Shares will be closed from Saturday, June 1, 2019 to Thursday, June 6, 2019 (both days inclusive). Holders of H Shares who wish to receive the final dividend shall lodge all transfer documents accompanied by the relevant H share certificates with the H Share Registrar, Computershare Hong Kong

Investor Services Limited (Address: Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong) no later than 4:30 p.m. on Friday, May 31, 2019. It is expected that the dividend payment date will be on or before Friday, July 26, 2019. If there is any change to the expected distribution date, an announcement regarding such change will be published.

Tax on Dividends of Ordinary Shares

(1) For holders of domestic Shares

Our corporate holders of domestic Shares shall handle their income tax by themselves. Pursuant to the relevant provisions of the Individual Income Tax Law of the PRC (《中華人民共和國個人所得税法》), our Bank shall withhold and pay an individual income tax at a rate of 20% for individual shareholders whose names appear on the domestic share register of members as at June 6, 2019.

(2) For holders of H Shares

Pursuant to the Enterprise Income Tax Law of the PRC (《中華人民共和國企業所得税 法》) and the relevant implementation regulations effective on January 1, 2008, our Bank shall withhold and pay an enterprise income tax at a rate of 10% for non-resident enterprise shareholders listed on the H Share register of members as at June 6, 2019. Pursuant to the Notice of Taxation on Issues Concerning Taxation and Administration of Individual Income Tax After the Repeal of the Document Guo Shui Fa [1993] No. 045 (Guo Shui Han [2011] No. 348) (《關於國税發[1993]045號文件廢止後有關個人所得税徵管問題的通知》) issued by the SAT on June 28, 2011, overseas resident individual shareholders' receipt of dividends from the shares issued in Hong Kong by domestic non-foreign-invested enterprises is subject to withholding of individual income tax by the payer of the income according to laws; however, overseas resident individual shareholders holding shares issued in Hong Kong by domestic non-foreign-invested enterprises can enjoy relevant preferential tax treatments according to the tax treaties entered into by the countries they reside in with the PRC and the tax arrangements between mainland China and Hong Kong (Macau).

In accordance with the above tax regulations, we generally withhold individual income tax on dividends at a rate of 10% for the individual holders of H Shares, unless otherwise provided in the relevant tax regulations and tax treaties where the Bank shall go through the specific procedures under taxation and administration requirements of tax authorities.

The Bank will determine the domicile of each of the individual holders of H Shares based on the registered address as recorded in the register of members of the Bank on Thursday, June 6, 2019 (the "**Registered Address**"). If the domicile of individual holders of H Shares is not the same as the registered address, the individual holders of H Shares shall notify the H Share Registrar of the Bank, Computershare Hong Kong Investor Services Limited, and provide relevant supporting documents at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong by 4:30 p.m. on Friday, May 31, 2019. Individual holders of H Shares may either personally or appoint a representative to go through the procedures in accordance with the requirements under the tax treaty notice if they do not provide relevant supporting documents to the Bank within the time period stated above.

The Bank assumes no responsibilities and disclaims all liabilities whatsoever in relation to the tax status or tax treatment of the individual holders of H Shares and for any claims arising from any delay in or inaccurate determination of the tax status or tax treatment of the individual holders of H Shares or any disputes over the withholding mechanism or arrangements.

7. Report on Related Party Transactions for 2018

In 2018, the Bank strictly followed the requirements of the Banking Regulatory Commission's Measures for the Administration of Related Transactions of Commercial Banks and Insiders and Shareholders, the Interim Measures for the Administration of Equity of Commercial Banks, the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the special inspection requirements for related party transactions of the supervisory authorities, with the purpose of building a standardized connected transaction management system, continuously improving the related party transaction management system and management process, strengthening the daily reporting and statistical work of related party transactions, fully guaranteeing the compliance of approval and information disclosure of related party transactions, ensuring the effective operation of the Bank's related party transaction mechanism and effectively protecting the interests of the Banks and its shareholders as a whole. The 2018 Related Party Transactions Report of Luzhou City Commercial Bank Co., Ltd. has been reviewed and approved at the third meeting of the sixth session of the Board of Directors of the Related Party Committee in 2019. The relevant summaries are presented as follows.

I. RELATED PARTY TRANSACTIONS MANAGEMENT

(I) Comprehensively Sort out the List of Related Parties of the Bank

In accordance with the Interim Measures for the Administration of Related Party Transactions, office of the Board of Directors timely collects and sorts out the list of related parties of major shareholders, directors, supervisors, senior management and other relevant personnel who have the rights to decide or participate in the credit and asset transfer of the Bank. After approval by the Related Party Transactions Control Committee, the list will be issued and dispatched to the whole bank.

(II) Strictly Define Related Party Transactions According to System Requirements

Firstly, organize all departments and branches of the Bank to strengthen the study of the management of related party transactions (Related Transactions Measures of Commercial Banks and Insiders and Shareholders and the Management Measures of Connected Transactions of Luzhou City Commercial Bank Co., Ltd. (Applicable after H Shares Listing), in particular, requires the marketing department and each branch to be proficient in the definition of natural persons of related party transactions, legal persons of related party transactions, general related transactions and major related transactions, be familiar with the procedures of control, approval and reporting, etc. of related party

transactions, and to effectively regulate the management of trading behaviour. Secondly, credit the related party trading companies of the related parties of the Bank. After consulting the legal advisors and clarifying the nature of the related transactions, the Bank will carry out relevant credits.

(III) Further Standardize the Credit Management of Related Party Transactions

The Bank further strengthened the management of connected transactions between insiders and Shareholders in accordance with the requirements of related party transactions measures. Firstly, the relevant business departments and branches of the Bank effectively refer to the list of parties of the related transactions which are updated and issued by the Bank in a timely manner, carefully review the pre-loan work for related parties in conjunction with the shareholding structure of related party transaction corporates and enter the related transactions information of credit system for verification as required. Secondly, the Bank adheres to the premise that all related party transactions are risk controllable, strengthens the credit approval of related party transactions and the concentration control of related party transactions, and realizes the unified management of credits to the group of related parties. Thirdly, all types of credits to the related parties of the Bank are based on market prices, and are not better than the similar transactions in the relevant business management measures of the Bank.

(IV) Strengthen the Registration and Approval of Related Party Transactions

The Board of Directors of the Bank established the Related Party Transaction Control Committee. The Related Party Transaction Control Committee consists of five directors. The independent directors serve as the chairman and meet the regulatory requirements. The Board of Directors authorizes the chairman to be responsible for the approval of major related party transactions reviewed and approved by the Related Party Transaction Control Committee. The general related party transactions are strictly in accordance with the Bank's internal authorization and approval procedures. Within 10 working days after the occurrence of the related transactions shall report to the Related Party Transaction Control Committee for filing as required.

II. WORK OF THE BOARD OF DIRECTORS RELATED PARTY TRANSACTION CONTROL COMMITTEE

In 2018, the Bank convened 15 meetings of Related Party Transaction Control Committee under the Board of Directors, during which reviewed and approved 15 proposals including Administrative Measures on Related Transactions of Luzhou Commercial Bank Co., Ltd. (Applicable after H Shares Listing), Further Update of the List of Corporate Related Parties of Luzhou City Commercial Bank Co., Ltd in 2018, the Related Parties List of Luzhou City Commercial Bank Co., Ltd. in 2018 and other proposals.

In 2018, all major related transactions of the Bank were reviewed and approved by the Related Party Transaction Control Committee of the Board of Directors and approved by the chairman authorized by the Board of Directors. The independent directors of the Bank participated in the approval of all major related party transactions and provided their independent opinions.

III. BASIC SITUATION OF RELATED PARTY TRANSACTIONS

As of the end of 2018, according to the regulatory caliber of the CBIRC, the Bank's paid-in capital was RMB2,182,933,400, and the net capital was RMB7,881,783,000; the total amount of related transactions of the Bank was RMB1,917,426,000, representing an increase of RMB338,458,200 as compared to the beginning of the year, accounting for 6.15% of the total loan amount and representing a decrease of 2 percentage points. The total amount of related party transactions accounted for 24.33% of the Bank's net capital, accounting for a decrease of 3.48 percentage points.

(I) General Related Party Transactions

As of the end of 2018, the Bank has 234 general related party transactions. The balance of general related party transaction was RMB83.426 million, representing 0.27% of total loans of the Bank, representing an increase of RMB18.4582 million as compared to the beginning of the year.

(II) Significant Related Party Transactions

As of the end of 2018, the Bank carried out 9 significant related party transactions. The balances with related parties amounted to RMB1,834 million, accounting for 5.89% of the total loans of the Bank.

(III) Asset Quality of Connected Transactions

According to the classification of four levels and five levels, there is no non-performing assets in the related party transactions at the end of 2018.

The above report on related party transactions in 2018 were considered and approved by the Board, and will be submitted to the 2018 Annual General Meeting for consideration and approval by way of an ordinary resolution.

8. 2019 Financial Budget Plan

According to the Bank's strategic development and business expansion needs, the 2019 total budget for operating expenses will be controlled within approximately RMB1,026 million and such amount represents an increase of RMB344 million as compared to the operating

expenses incurred by the Bank in 2018. The increase of the expected operating expenses is primarily due to the Bank's expected increase investments in technologies, to develop financial technologies. Meanwhile, the Bank plans to develop in other region and establish more Bank's outlets.

The abovementioned 2019 Financial Budget Plan was considered and approved by the Board, and will be submitted to the 2018 Annual General Meeting for consideration and approval by way of an ordinary resolution.

9. 2019 Fixed Assets Investment Plan

In accordance with the needs of business development of the Bank, the Bank plans to set a budget of capital expenditure amounting to approximately RMB341.45 million in 2019, details of which are set out as follows:

- (i) approximately RMB87.52 million for hardware procurement for technology projects (including setting up of machinery room, purchase of facilities);
- (ii) approximately RMB231.50 million for infrastructure construction (including commercial properties);
- (iii) approximately RMB14.93 million for fixed assets (including purchase of office equipment items and commercial vehicles); and
- (iv) approximately RMB7.50 million for other construction projects.

The abovementioned 2019 Fixed Assets Investment Plan was considered and approved by the Board, and will be submitted to the 2018 Annual General Meeting for consideration and approval by way of an ordinary resolution.

10. Proposed Amendments to the Rules of Reference of the Board of Supervisors

An ordinary resolution will be proposed at the 2018 Annual General Meeting for approval to make the following amendments to the Rules of Reference of the Board of Supervisors of the Bank :-

Original Articles	Revised Articles
Article 13	Article 13
The meetings of the Board of Supervisors	The meetings of the Board of Supervisors
are divided into regular meetings and	are divided into regular meetings and
extraordinary meetings.	extraordinary meetings.
Regular meetings of the Board of	Regular meetings of the Board of
Supervisors shall be convened at least	Supervisors shall be convened at least
four times a year. In any of the following	once for each quarter. In any of the
circumstances, the Board of Supervisors	following circumstances, the Board of
shall be convened an extraordinary	Supervisors shall be convened an
meeting within ten days:	extraordinary meeting within ten days:
 (I) When the chairman of the Board of	 (I) When the chairman of the Board of
Supervisors proposes to convene an	Supervisors proposes to convene an
extraordinary meeting in writing;	extraordinary meeting in writing;
(II) When all external supervisors propose in writing;	(II) When all external supervisors propose in writing;
 (III) When the shareholders' meeting and the board meeting passed the resolutions in violation of laws, regulations, rules, relevant regulatory authorities, the Articles of Association, the resolutions of the Shareholders' general meetings of the Bank or other relevant regulations; 	(III) When the shareholders' meeting and the board meeting passed the resolutions in violation of laws, regulations, rules, relevant regulations and requirements of the regulatory authorities, the Articles of Association, the resolutions of the Shareholders' general meetings of the Bank or other relevant regulations;
 (IV) When improper acts of Directors and	 (IV) When improper acts of Directors and
senior management personnel may	senior management personnel may
cause significant damage to the	cause significant damage to the
Bank or cause adverse effects in the	Bank or cause adverse effects in the
market;	market;
 (V) When the Shareholders file a lawsuit	 (V) When the Shareholders file a lawsuit
against the Bank, Directors,	against the Bank, Directors,
Supervisors or senior management	Supervisors or senior management
personnel;	personnel;
(VI) Other circumstances as stipulated by	(VI) Other circumstances as stipulated by
laws and regulations and the Articles	laws and regulations and the Articles
of Association.	of Association.

The proposed amendments to the Rules of Reference of the Board of Supervisors of the Bank will be effective upon approval by the Shareholders at the 2018 Annual General Meeting.

11. Engagement of External Auditors for 2019

The Board of Directors proposed and submitted to the 2018 Annual General Meeting for consideration and approval by way of an ordinary resolution to engage PricewaterhouseCoopers Zhong Tian LLP (Special General Partnership) as the auditor of the financial statements prepared in accordance with China Accounting Standards for Business Enterprises and PricewaterhouseCoopers as the auditor of the financial statements prepared in accordance Standards for 2019, the terms of which shall expire upon the conclusion of the 2019 Annual General Meeting of the Bank, and to authorize the Board to determine their remuneration.

12. Change of Address of the Bank

The Board has approved to change the Bank's current address in the PRC from "No. 1, Section 1 Jiucheng Avenue, Luzhou City, Sichuan Province" to "Building 1, No. 18, Section 3 Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province". Accordingly, the Bank will seek Shareholders' approval by way of an ordinary resolution to change its address and to amend the Articles of Associations in relation to such change of the address according to the laws at the 2018 Annual General Meeting. Please refer to the section headed "Proposed Amendments to the Articles of Association" below for details of the proposed amendments.

13. Proposed Re-election/Election of Directors for the Seventh Session of the Board of Directors (Excluding Employee Director) and Approval of Their Remuneration

According to article 146 of the Articles of Association, each Director shall serve a term of three years and may seek re-election upon expiry of the said term. The term of the sixth session of the Board has expired on December 23, 2018, the Board of Directors shall continue fulfilling the duties as Director pursuant to the laws, administrative regulations, other rules and the Articles of Associations until being re-elected or new replacing Directors are elected. The seventh session of the Board is proposed to consist of 15 Directors, including 3 executive Directors (among them there shall be one employee Director who is elected by the employee representative meeting), 7 non-executive Directors, and 5 independent non-executive Directors. Each of the following incumbent Directors will retire and is eligible for re-election at the 2018 Annual General Meeting, and will be proposed at the 2018 Annual General Meeting for approval by way of a special resolution (including their remuneration):

- (i) Candidates for executive Directors: Mr. YOU Jiang and Mr. XU Xianzhong;
- (ii) Candidates for non-executive Directors: Mr. XIONG Guoming, Mr. LIU Qi and Mr. DAI Zhiwei;

(iii) Candidates for independent non-executive Directors: Mr. GU Mingan, Mr. HUANG Yongqing, Mr. YE Changqing and Mr. TANG Baoqi.

The Board also proposed the following candidates to be elected for approval by way of a special resolution by the Shareholders at the 2018 Annual General Meeting (including their remuneration):

- (i) Candidates for non-executive Directors: Ms. PAN Lina, Mr. XU Hong, Ms. LIU Anyuan and Mr. JIANG Bo;
- (ii) Candidate for independent non-executive Director: Mr. ZHOU Kai.

The term of office of the seventh session of the Board will be three years. The term of office of the Directors to be re-elected will commence upon the approval of their appointment at the 2018 Annual General Meeting until the expiration of the term of office of the seventh session of the Board. The term of office of the proposed new Directors will commence upon the approval by the CBIRC Sichuan Office for their qualifications until expiration of the term of office of the seventh session of the seventh session of the Board.

For the biographies and proposed remuneration of the candidates for the seventh session of the Board, please see Appendix IV to this Circular.

In addition, Mr. LIU Shirong has been re-elected as the employee executive Director by the employee representative meeting of the Bank with a term of office commencing from the date of approval of his appointment at the employee representative meeting until the expiry of the seventh session of the Board. For further details, please refer to the announcement of the Bank dated March 8, 2019.

14. Proposed Re-election/Election of Supervisors for the Seventh Session of Board of Supervisors (Excluding Employee Supervisors) and Approval of Their Remuneration

According to article 210 of the Articles of Association, each Supervisor shall serve a term of three years and may seek re-election upon expiry of the said term. The term of the sixth session of the Board of Supervisors has expired on January 25, 2019, Supervisors shall continue fulfilling the duties as Supervisor pursuant to laws, regulations and the Articles of Associations of the Bank until being re-elected or new replacing supervisors are elected. The seventh session of the Board of Supervisors shall comprise five Supervisors, including one Shareholder Supervisor, two external Supervisors and two employee Supervisors. Employee Supervisors are elected democratically by the employees of the Bank. Each of the following incumbent Supervisors will retire and is eligible for re-election at the 2018 Annual General Meeting, and will be proposed at the 2018 Annual General Meeting for approval by way of a special resolution (including their remuneration):

⁽i) Candidate for Shareholder Supervisor: Ms. YUAN Shihong;

(ii) Candidate for external Supervisor: Mr. DUAN Xuebin.

The Board of Supervisors also proposed the following candidate to be elected for approval by way of a special resolution by the Shareholders at the 2018 Annual General Meeting (including his remuneration):

(i) Candidate for external Supervisor: Mr. GUO Bing.

The term of office of the seventh session of the Board of Supervisors will commence upon the approval at the 2018 Annual General Meeting until the expiration of the term of office of the seventh session of the Board of Supervisors.

For the biographies and proposed remuneration of the Shareholder Supervisor and external Supervisors for the seventh session of Board of Supervisors, please see Appendix V to this Circular.

In addition, each of Ms. LIU Yongli and Mr. CHEN Yong have been re-elected as the employee representative Supervisors at the employee representative meeting, the terms of which will commence from the date of approval of their appointment at the employee representative meeting to the respective expiry date of the term of office of the seventh session of the Board of Supervisors. For further details, please refer to the announcement of the Bank dated March 8, 2019.

15. Change of Registered Capital of the Bank

As proposed by the Board and approved by the Shareholder's meeting, in December 2018, the Bank initially issued H Shares to both domestic and foreign investors and such shares were listed and traded on the Hong Kong Stock Exchange. As approved by the Approval for the Issuance of Overseas Listed Foreign Shares of Luzhou City Commercial Bank Co., Ltd. (Zheng Jian Xu Ke [2018] No. 1840) (《關於核准泸州市商业银行股份有限公司發行境外上市外資股 的批覆》(證監許可[2018]1840號)) issued by the China Securities Regulatory Commission on November 13, 2018, as of December 17, 2018, the Bank had completed the initial issuance of 545,740,000 H Shares to both domestic and foreign investors. Subsequent to such issuance, the registered capital of the Bank was RMB2,182,933,385, divided into 2,182,933,385 Shares with a nominal value of RMB1 each. On January 14, 2019, the Sole Representative (as defined in the prospectus of H Shares global offering of the Bank) (on behalf of the international underwriters) fully exercised the over-allotment option, and the Bank further completed the issuance of 81,860,000 H Shares. Together with the originally verified share capital of RMB2,182,933,385, the share capital of the Bank after the over-allotment was RMB2,264,793,385, representing 2,264,793,385 Shares with a nominal value of RMB1 each, which includes 627,600,000 H Shares. Accordingly, the Bank will seek Shareholders' approval by way of a special resolution to change its registered capital and to amend the Articles of Associations in relation to such change of the registered capital according to the laws at the 2018 Annual General Meeting. Please refer to the section headed "Proposed Amendments to the Articles of Association" below for details of the proposed amendments.

16. Proposed Amendments to the Articles of Association

The Bank proposed to make certain amendments to the Articles of Associations to, among other things, reflect the Bank's proposed re-election/election of Directors and Supervisors, change of company name, change of address of the Bank and change of registered capital of the Bank. Details of the proposed amendments are set out in Appendix VI to this Circular.

The proposed amendments to the Articles of Association are subject to approval by the Shareholders at the 2018 Annual General Meeting by way of a special resolution and will be effective upon approval by the Shareholders and relevant regulatory authorities.

17. Proposed Issuance of and Authorization to the Board to Issue Tier 2 Capital Bonds

To further supplement the tier 2 capital requirements in order to support the development of Bank's various businesses, a special resolution will be proposed at the 2018 Annual General Meeting to approve the issuance of tier 2 capital bonds with a total principal amount of no more than RMB2.0 billion and authorize the Board to, and allow the Board to further delegate to the chairman, president and secretary to the Board of the Bank to issue the tier 2 capital bonds within 24 months commencing from the date of approval by the general meeting (including, but without limitation, time, methods and term of issue, interest rate and other terms of issue of the bonds), make necessary adjustments as required by the relevant regulatory authorities and handle matters in relation to the issue of tier 2 capital bonds, execute relevant documents, appoint related professionals and take any other actions deemed to be necessary for the issue of tier 2 capital bonds. The proposed issuance of tier 2 capital bonds is conditional upon approval by the Shareholders at the 2018 Annual General Meeting as well as the requisite approvals of the CBIRC and other relevant authorities.

Details of the proposed issue of tier 2 capital bonds are set out below:

1.	Size:	no more than RMB2.0 billion (inclusive)
2.	Time of issue:	within 24 months from the date when the relevant special resolution is adopted at the 2018 Annual General Meeting
3.	Terms of issue:	no more than 10 years (inclusive)
4.	Interest rate:	determined with reference to market rates
5.	Target subscribers:	national inter-bank bond market players
6.	Use of proceeds:	to supplement the tier 2 capital of the Bank
7.	Whether listed on the Hong Kong Stock Exchange:	not listed on the Hong Kong Stock Exchange

III. 2018 ANNUAL GENERAL MEETING

The Bank intends to convene the 2018 Annual General Meeting at 9:00 a.m. on Tuesday, May 28, 2019 at Meeting Room 1101, 11th Floor, Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC to consider and, if thought fit, to pass resolutions in respect of the matters set out in the Notice of 2018 Annual General Meeting. A notice of convening the 2018 Annual General Meeting dated April 12, 2019, together with a form of proxy and a reply slip have been dispatched to the Shareholders in accordance with the Listing Rules. The Notice of the 2018 Annual General Meeting is also set out on pages 49 to 53 of this Circular.

Closure of Register of Members

In order to determine the list of Shareholders who are entitled to attend and vote at the 2018 Annual General Meeting, the H Share Register of Members will be closed from Saturday, April 27, 2019 to Tuesday, May 28, 2019 (both days inclusive). Holders of H Shares who intend to attend and vote at the 2018 Annual General Meeting shall lodge all the transfer documents together with the relevant share certificates with the H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong no later than 4:30 p.m. on Friday, April 26, 2019.

Reply Slip and Form of Proxy

Shareholders who intend to appoint a proxy to attend the 2018 Annual General Meeting shall complete and return the accompanying form of proxy in accordance with the instructions printed thereon. The form of proxy should be returned, in person or by post, to Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong (for Holders of H Shares) or the Bank's Office of the Board of Directors (Address: Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC, Postcode 646000) (for Holders of Domestic Shares) in any event not less than 24 hours before the time fixed for holding the 2018 Annual General Meeting (i.e. no later than 9:00 a.m. on Monday, May 27, 2019) or any adjourned meeting.

Shareholders who intend to attend the 2018 Annual General Meeting (or any adjourned meeting thereof) in person or by proxy shall complete and return the reply slip for attending the 2018 Annual General Meeting (or any adjourned meeting thereof) by hand, by fax or by post to the Bank's H Share Registrar, Computershare Hong Kong Investor Services Limited (Address: 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong; fax number: +852-28650990) (for Holders of H Shares of the Bank) or the Bank's Office of the Board of Directors (Address: Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC, Postcode 646000; fax number: +86-830-3100625) (for Holders of Domestic Shares of the Bank), such that the reply slip shall be received by the Bank 20 days before the 2018 Annual General Meeting (i.e. on or before Tuesday, May 7, 2019).

A Shareholder may complete the form of proxy of the Bank to appoint one or more persons (regardless whether he/she is a Shareholder) to attend and vote at the 2018 Annual General Meeting (or any adjourned meeting thereof) on his or her behalf. A proxy needs not to be a member of the Bank.

Completion and return of the form of proxy will not preclude you from attending and voting in person at the 2018 Annual General Meeting or any adjourned meeting thereof should you so wish, and completion and return of the reply slip do not affect the right of a Shareholder to attend and vote at the respective meeting.

Voting by Poll at the 2018 Annual General Meeting

Pursuant to Rule 13.39(4) of the Listing Rules, any vote of shareholders of a listed issuer at a general meeting of the issuer must be taken by poll except where the chairman, in good faith, decides to allow a resolution which relates purely to a procedural or administrative matter to be voted on by a show of hands. The chairman of the 2018 Annual General Meeting will therefore demand a poll for every resolution at the 2018 Annual General Meeting pursuant to the Articles of Associations. On a poll, each Shareholder who attends the 2018 Annual General Meeting in person or by proxy (or being a corporation by its duly authorized representative) shall have one vote for each Share registered in his/her/its name in the register of members of the Bank. A shareholder entitled to more than one vote needs not use all his/her/its votes or cast all the votes he/she/it used in the same manner.

IV. RECOMMENDATION

The Board of Directors (including independent non-executive Directors) considers that all the resolutions set out in the Notice of 2018 Annual General Meeting for consideration and approval by the Shareholders are in the best interests of the Bank and the Shareholders as a whole. Accordingly, the Board recommends the Shareholders to vote in favour of all resolutions set out in the Notice of 2018 Annual General Meeting which are to be proposed at the 2018 Annual General Meeting.

> Yours faithfully, By order of the Board Luzhou City Commercial Bank Co., Ltd.* YOU Jiang Chairman

^{*} Luzhou City Commercial Bank Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong.

2018 WORK REPORT OF THE BOARD OF DIRECTORS OF LUZHOU CITY COMMERCIAL BANK CO., LTD.

In 2018, under the strong support of all shareholders of the Bank (the "Shareholders"), Luzhou City Commercial Bank Co., Ltd. (the "Bank") continuously enhanced the corporate governance structure and improved corporate governance with the goal of improving the quality and efficiency of its corporate governance in accordance with the Company Law of the People's Republic of China (《中華人民共和國公司法》), the Securities Law of the People's Republic of China (《中華人民共和國證券法》), the Guidelines for Corporate Governance of Commercial Banks (《商業銀行公司治理指引》), the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited" (the "Listing Rules"), the articles of association of Luzhou City Commercial Bank Co., Ltd. (Applicable after the H-share listing) (the "Articles of Association") and other laws and regulations as well as normative documents. On December 17, 2018, the Bank was successfully listed on the Hong Kong Stock Exchange, and was ranked fourth in "Most Competitive City Commercial Bank with Total Assets less than RMB100 billion" granted in the awards for Chinese most competitive commercial banks sponsored by the Banker (銀行家) magazine. The 2018 Work Report of the board of directors (the "Board of Directors" or the "Board") is now presented as follows.

I. THE WORK OF THE BOARD OF DIRECTORS IN 2018

(I) Continue to Standardize the Effective Operation of the Shareholders' Meeting, the Board of Directors and the Special Committees under It

During the reporting period, the Bank convened meetings in strict accordance with the Articles of Association, the requirements of the Shareholders' meeting and the rules of the Board. The Board of Directors performed the corresponding review procedures on major issues within the scope of authorization and earnestly implemented the resolutions at the Shareholders' meeting. In 2018, the Bank convened the 2017 annual general meeting to review and approve the 2017 final financial accounts, the 2018 financial budget plan, the issuance of capital supplementary bonds and the relevant systems for the issuance and listing of H shares and other 19 proposals. The Bank convened the Board meetings for 13 times (including means of communications for 6 times), during which reviewed and approved a total of 68 proposals and reports, including the nomination of recommended directors, cooperation with third parties to accelerate the development of small and micro businesses and the 2017 annual report. A total of 23 special committee meetings under the Board of Directors were convened to review and pass the 2018 annual business plan and audit work plan, establish a comprehensive risk management system, increase the allowance for independent directors and major related party (connected) transactions and other 26 proposals. The Board of Directors and the special committees under it are able to have meetings convened in compliance with the requirements of the relevant work. All directors are able to perform their duties diligently, attend meetings, review all proposals, effectively exercise the decision-making functions of the Board and protect the interests of Shareholders and the Bank as a whole.

(II) Continue to Strengthen the Construction of Basic Systems and Improve the Corporate Governance System

Firstly, comprehensively supplement and amend the Articles of Association, Rules of Procedures for the General Meeting of Shareholders, Rules of Procedures for the Board of Directors and Rules of Procedure for Six Special Committees under the Board of Directors. In 2018, due to the need for the issuance and listing of H shares, the Bank has comprehensively supplemented and revised the Articles of Association, Rules of Procedures for the General Meeting of Shareholders, Rules of Procedures for the Board of Directors and Rules of Procedure for Six Special Committees under the Board of Directors, which will be effective from the date of listing. The above review and amendments were made in accordance with the Company Law of the People's Republic of China, the Interim Measures for Equity Management of Commercial Banks, the Listing Rules and other laws, regulations and regulatory requirements, and on the basis of fully seeking opinions of domestic and foreign lawyers, substantial shareholders, superior competent departments and regulatory authorities. Secondly, made and revised standards of conduct for directors, supervisors and senior management, interest management system for directors, supervisors and senior management, working rules for independent directors, investor relationship management methods, equity management methods, and interim measures for information disclosure management in accordance with relevant regulations and in conjunction with actual conditions of the Bank. The Bank further improved the corporate governance and laid a solid system foundation for the Bank's healthy, sustainable and stable operation.

(III) Continue to Optimize the Corporate Governance Organizational Structure to Enhance the Professionalism and Effectiveness of Strategic Decision-making

Firstly, further supplement and adjust the composition of the Board of Directors, the special committees under the Board of Directors and senior management personnel. In 2018, due to the business development needs and in accordance with the Listing Rules, the Bank added 2 Hong Kong independent directors with appropriate accounting or related financial management expertise, and adjusted the composition of 6 special committees under the Board of Directors; added 1 assistant to the president, 1 risk consultant, 1 compliance consultant and 2 company secretary. Secondly, build up functional and effective corporate governance structures by adding functional departments and branches according to business needs. Newly established science and technology innovation centre, supply chain finance department, important customer department, international business department, infrastructure department and other functional departments and built the branches of Panchenggang of the Chengdu Branch (成都分行攀成鋼支行).

(IV) Continue to Standardize Shareholders' Equity Management and Related Party (Connected) Transactions Management, Enhance the Standardization of Corporate Governance, and Protect the Interests of Investors

Firstly, fully complete the Shareholders' equity confirmation and realize the centralized custody of all the shares. Due to the need for the listing work of H shares in the early stage, the Bank concentrated on the two-month shareholder equity confirmation work. As of the end of February 2018, 1,416 of shareholders' equity were confirmed, with a confirmed ratio of 99.19%. With the approval of the Board of Directors, the Bank centrally placed all the shares in the custody of Chengdu Custody Center Co., Ltd. Secondly, continuously regulate the related party (connected) transactions management and information disclosure management, and improve the transparency of related party (connected) transactions and information disclosure. In 2018, the Bank carried out work of related party (connected) transactions management and information disclosure in compliance with the regulations. Strictly following the requirements of the regulatory authorities and the Listing Rules, the Bank re-collected and updated the list of related parties (connected); standardized the general approval filing of related party (connected) transactions and the approval procedures for the related party (connected) transactions control committee under the Board of Directors; reported the major related party (connected) transactions to the regulatory authorities within the specified time period; gathered the independent directors of the Bank to issue a written statement on the price, interest rate and compliance of the review procedures of the major related party (connected) transactions; and enhanced the initiative, pertinence and effectiveness of information disclosure in accordance with laws and regulations and the Articles of Association to ensure that investors can fully understand the Bank's operations in a timely manner.

II. MAIN WORK ACHIEVEMENTS IN 2018

(I) Successfully Landed on the International Capital Market

With the support of the municipal party committee and municipal government, Shareholders and regulatory authorities, after 386 days of unremitting efforts of all employees of the Bank, on December 17, 2018, the Bank officially listed on the Hong Kong Stock Exchange and completed the issuance of 545 million Hong Kong Stocks and raised HK\$1,735 million. After the full exercise of the over-allotment option on January 9, 2019, the Bank issued additional 81.86 million shares, further increasing the equity capital of HK\$260 million, raising a total of HK\$1.995 billion. The capital strength and popularity were rapidly upgraded. It became the second in the province and the first listed bank in the prefecture-level city in the western region, and it was also the first listed bank in Hong Kong's history with assets of less than RMB100 billion, which provided strong capital support for business development.

(II) The Growth of Various Indicators is Favourable

In 2018, the net assets and loans of the Bank increased by more than RMB10 billion. The share of savings deposits in the Luzhou area exceeded the four major state-owned banks for the first time, and the NPL ratio remained below 1%, which was the lowest among the province's city commercial banks. The bargaining power of assets continued to increase. The average interest rate of interest-earning assets of the Bank increased by 0.1 percentage point compared with 2017.

(III) Business Model Continues to Innovate and Profit Model is Developing in a Diversified Direction

In 2018, the Bank successfully carried out consulting and advisory services, medium-term notes, and non-publicly oriented debt financing tools for the first time, and became a bank with the most loans from smart terminal enterprises in the city. We started the network transformation, actively carried out the marketing of "five experimental fields", innovated the products micro-salon and conducted WeChat fans marketing. The Bank started cooperation with large-scale licensed consuming finance companies such as Mashang Finance, and carried out interbank deposit business with Weizhong Bank to achieve a "zero" breakthrough in offline capital transactions with private banks. The Bank signed a strategic cooperation agreement with Tianfu Xinzeng and the Municipal Industry and Commerce Bureau to carry out all-round cooperation. The Bank opened a constellation bank card, launched precious metals and safe deposit box business. The income from intermediary business reached RMB13.41 million, representing an increase of 65.35%, creating a record high. Accurately predicting financial market trends, the annualized rate of return on financial market investment business is at the first class level in the market. The Bank timely adjusted the investment structure of the industry, added new investment funds such as public funds, credit bonds and other products. A total of 35 new benefit farmers' payment points were set up, to open up a new situation of small and micro-business with the "Huirongtong" small micro-loan center.

(IV) Risk Prevention and Control is Stable and Firm

In line with the thoughts on comprehensive supervision of scientific management and control, the Bank has solidly promoted financial risk prevention and control, adhering to a comprehensive, balanced, centralized and compliant risk management concept, moving risk management forward, forming a three-line defence with business, risk, and supervision connecting and balancing each other. In 2018, a comprehensive risk management system was established, and six special risk management committees were set up to manage various risks. The Bank resumed the basic membership of the self-regulatory mechanism and always maintained the record of "zero" cases since incorporation. In the past five years, the Bank's non-performing loan ratio has remained below 1%. At the end of 2018, the non-performing loan ratio was 0.8% and the provision coverage ratio was 319.49%.

(V) The Workforce of the Staff is Constantly Improving

In 2018, the Bank further strengthened the care for its employees, established a comprehensive medical security system, and smoothly moved into the new business building. The working and living conditions of employees were effectively improved. The thinking of various departments and branches is becoming more and more flexible, and management is becoming more and more democratic. The team management ability, communication level and business ability are rapidly improving. We introduced more than 200 talents of various types throughout the year, organized on-the-job postgraduate classes, organized high-end financial certificate examinations, and conducted various trainings and 46 competitions throughout the year, which accumulated more than 3,400 participants. The effectiveness of the training of super-strong team continued to emerge.

(VI) The Ability of Construction of Science and Technology Continues to Improve

The first intelligent network in Luzhou was established, and a science and technology innovation centre was established to smoothly implement the relocation of the computer room. There are 43 new construction and maintenance systems, solving more than 600 system problems. 68 sets of various machines such as ATM machines and smart card machines were launched. The transaction volume of the counters has reached 9.19 million, and the business turnover rate has reached 89.04%, representing an increase by 7.27 percentage points compared with 2017. The level of scientific and technological development continued to increase.

(VII) Party Construction Work is Upgraded to Actively Fulfil Social Responsibility

The Bank innovatively implemented the "four regressions, four forgings, four upgrades, four services" party building improvement project, promoted the Bank's party construction work and business work to integrate and upgrade, file upgrades. The Bank has highly praised by the municipal party committee organization department, the city's State-owned Assets Supervision and Administration Commission many times. The Bank also actively promoted the construction of the party and group service centres of the Bank. Obtained appraisal from the regulatory authorities by well serving the private small and micro enterprises. The non-performing rate control is approved by external auditing and supervision authorities. The Bank obtained title of "Workers Vanguard (工人先鋒號)" in Sichuan Province as well as the "Green Finance Award (綠色金融獎)".

III. DEVELOPMENT PROSPECT FOR 2019

2019 is the first year after the issuance and listing of H shares of the Bank. The Bank will further improve its corporate governance structure according to the requirements of listed companies, establish a scientific decision-making and incentive and restraint mechanism, improve the effectiveness of corporate governance, and continue to bring returns to Shareholders and to create value for society.

(I) Strengthening Capital Strength Through Multiple Channels Around Capital Replenishment

The Bank will strengthen capital management and timely study capital instruments such as H-share placement, preferred stocks, non-fixed-term capital bonds, and secondary capital bonds to improve the multi-channel capital replenishment mechanism and enhance the capital strength of the Bank.

(II) Further Optimize Business Layout Around Value Creation

Firstly, promote the development of the three major business clusters. Secondly, become bigger and stronger in small and micro business. Thirdly, promote the development of international business. Fourthly, promote the construction of wealth management centres, maintain the relationship and conduct value mining for the middle and high-end customers; and vigorously develop new products such as "Nian Nian Sheng" and "large deposit certificates". Play the leading roles of the "Yue Yue Hong" and "Jin Gui Hua" and a series of products; rely on the outlets focusing on serving Sannong to reach rural customers and expand the township market. Fifthly, vigorously expand the market in different places.

(III) Emphasis on Stability and Risk Control

Firstly, to continuously promote the establishment of a comprehensive risk management system and achieve high quality development. To improve the overall risk management system, set up and sort out the quantitative indicators and determine the management level for various risk limits to promote the establishment of the Bank's risk management information system. Secondly, to prevent the risks in the key areas. To strengthen the liquidity of risk management, continuously improve the Bank's asset and liability and business structures. Strengthen the credit risk management and adhere to the "three investigations" principle for credits and improve the post-loan management, and take measures to deal with non-performing loans. To strengthen cross-management of financial risks and strictly validate the investment funds, verify the counterparties of the transactions and conduct objective evaluation on the risks involved. Thirdly, to achieve case prevention and strengthen the operations of risk management. To continuously improve the internal control system, continuously organize and revise the system; strengthen system construction and continuously improve hard control function of the system; and adopt a people-oriented system while conduct investigations on any abnormal behaviour by the employees for risk prevention and control based on actual cases. Fourthly, to form a culture of compliance and begin the three-year improvement campaign such that the compliance culture is embedded across different levels in the Bank and create a good atmosphere that promotes "dare not, cannot and will not be in violation of rules and regulations" to result in quality development with high compliance by organizing talks hosted by specialists, arranging public speaking contests and inviting specialists to organize trainings on the analysis of criminal cases. Fifthly, to manage reputational risks and strictly follow the information disclosure requirements in Hong Kong and monitor public views in order to maintain the Bank's positive brand image.

(IV) Focusing on Transformation and Development, Continuously Improving the Power of Science and Technology

Establish a big thinking in technology marketing and explore the creation of an Internet financial platform for the Bank. Taking the opportunity of building a direct selling bank, the Bank will introduce technology to reduce operating costs, acquire a wider customer base, and achieve precise marketing. Taking the transformation of network as an opportunity, we will increase the application and promotion of self-service machines and e-banking, gradually shift the offline business to online business, and improve the multi-channel integration service system of physical network, online banking, mobile banking, and WeChat banking. Strengthen system construction, improve hard control functions of the system, and explore the use of biometrics and other technologies to improve the quality of risk management. Strengthen the linkage of technology and marketing to create multi-functional talents for science and finance.

2018 WORK REPORT OF THE BOARD OF SUPERVISORS OF LUZHOU CITY COMMERCIAL BANK CO., LTD.

In 2018, the Board of Supervisors of the Bank (the "**Board of Supervisors**") earnestly implemented the spirit of the Central Economic Work Conference, strictly abided by the relevant laws and regulations, rights and obligations as stipulated in the Articles of Association, and under the guidance of the superior competent departments and regulatory authorities, safeguarded the overall interests of the Bank, the Shareholders and employees, and further strengthened the supervision of performance of duties and self-construction, as well as actively innovated supervision measures and improved the supervision methods, so as to facilitate the healthy development of the Bank and the smooth promotion of Project 0926. Details of the work report are as follows:

I. PERFORMANCE OF THE BOARD OF SUPERVISORS

- (I) Started supervision of meetings. Convene the meeting of the Board of Supervisors as required. In accordance with the relevant provisions in the Articles of Association, Rules of Procedures for the Meeting of the Board of Supervisors, the Bank held 7 meetings, including 4 regular meetings and 3 extraordinary meetings in 2018. Resolutions approved at the meetings included capital management, management of related party transactions, the appointment of independent directors, amendment of the Articles of Association, confirmation of the audit institution, matters related to the Listing and 39 other resolutions, supervised the decisionmaking process of important events, listened to the Bank's business operational analysis, risk profile, information technology risk profile, evaluation report of the internal capital adequacy ratio and report on the consumer rights protection of the quarter. Meanwhile, the audit and supervision committee of the Board of Supervisors held 3 meetings in accordance with the relevant provisions (including 1 on-site meeting and 2 votings through telecommunications), in which the resolution "Audit Work Plan in 2018 of Luzhou City Commercial Bank Co., Ltd." was considered, and 2 special inspection programmes including "Special Inspection Programme on Financial Management of the Audit and Supervision Committee of the Board of Supervisors of Luzhou City Commercial Bank Co., Ltd." and "Special Inspection Programme on Internal Control of the Audit and Supervision Committee of the Board of Supervisors of Luzhou City Commercial Bank Co., Ltd." were passed through telecommunications.
- (II) Participated seriously in important meetings and decisions of the Bank. In 2018, 5 members of the Board of Supervisors attended the general meeting. Except for 2 members of the Board of Supervisors who did not attend one board meeting due to work, all other members of the Board of Supervisors attended all board meetings. The chairman of the Board of Supervisors also directly participated in the party committee, important operation and management work, internal control, anti-money laundering and other work meetings, attended the independent review meeting, bidding and procurement meeting, and participated in the supervision of Project

0926, risk control, assessment and other major decisions. By participating in and attending important meetings and supervising the standardization of decision-making procedures, the Board of Supervisors timely obtained the information of the Bank's operation and management and strengthened the on-site substantive supervision function.

- (III) Held joint meeting of supervisors regularly to strengthen supervision and guidance. To timely understand the Bank's major management and risk prevention and control work, the Board of Supervisors held joint meeting of supervisors quarterly, in which all the supervisors listened to the relevant functional departments reporting the work of risk prevention and control and the implementation of relevant regulatory requirements, together analysing the major problems in areas such as operation and management, internal control and risk management, and urging each functional departments carrying out joint control and rectification to deal with the existing problems, and to prevent risks effectively.
- (IV) Further strengthened on-site inspection supervision and risk warning. In 2018, facing the challenging situation of financial risk prevention and control, the Board of Supervisors of the Bank actively followed up with the continuous implementation of new regulations and the promotion of Project 0926, focused on financial management and on-site supervision and inspection of the implementation of internal control prevention, and urged the Bank to continuously strengthen management and effectively prevent all kinds of risks. Throughout the year, 21 problems were found through on-site inspection, and the Board of Supervisors put forward 16 suggestions and opinions in the form of risk reminder letters, addressing to the Board of Directors, senior management and relevant management departments to study and solve the problems, giving full play to the role of the Board of Supervisors in risk prevention and control.
- (V) Actively explored and developed innovative supervisory models. In order to give further play to the performance supervision, in 2018, the Board of Supervisors, after considering the reality of work, fully learnt from the advanced practices of domestic commercial banks, actively tried to organize the members of the Board of Supervisors to conduct work investigation and research at the base level, and listened to the evaluations, opinions and suggestions on the performance of duties of the Board of Directors and senior management from different levels. The investigation and research included visits to 6 departments, 4 first-tier branches and the Chengdu branch, and interviewed 41 employees from the abovementioned departments and branches. Through the investigation and interview, the Board of Supervisors understood the general evaluation of employees on the Board of Directors and senior management, and collected 13 pieces of opinions on the Board of Directors and senior management. The Board of Supervisors timely submitted the suggestions and opinions to the Board of Directors and senior management in the form of a reminder letter, requiring rectification and implementation within a specified period, and achieved actual supervisory effect.

- (VI) Carefully conducted the evaluation of the performances of directors, supervisors and senior management. As required by the "Audit Measures for Resigned Personnel in Luzhou City Commercial Bank", the internal audit department conducted auditing on 7 resigned personnel who resigned from their posts for changes of work in 2018. The audit results were promptly reported to the supervisory department. According to the requirements under the "Interim Measures for the Evaluation of the Performances of the Senior Management of Luzhou City Commercial Bank" and the "Interim Measures for the Evaluation of the Performances of the Supervisors of Luzhou City Commercial Bank", daily and annual self-evaluation and third-party evaluation were adopted and evaluation of performance of duties by the Directors, Supervisors and senior management to perform their duties seriously.
- (VII) Entrusted internal and external auditors to supervise risks in key areas. First is to perform 19 professional inspections and 8 audit inspections, including anti-money laundering, internal authorization execution, internet security on financial information, management of connected transactions, comprehensive risk management, comprehensive audit of the Chengdu branch etc., and discovered 99 existing problems, raised 100 inspection opinions and suggestions, 12 audit opinion reports, 3 bulletins and 6 risk warnings, and have completed rectification of 70 existing problems. Second is to entrust PricewaterhouseCoopers Zhong Tian LLP to carry out annual audit on the Bank's 2017 and 2018 annual reports, to entrust Deloitte Touche Tohmatsu to carry out comprehensive audit on the information technology risk, conducting a comprehensive audit evaluation from 7 main areas, including information technology governance, risk management, security, operation, business continuity management, outsourcing management and information system development test and production, and 37 problems were found. In view of these problems, the Board of Supervisors required the technology line to seriously examine the problems and promptly implement rectification.
- (VIII) Further consolidated basic work, improving effectiveness of supervisory work. First is to smoothen information collection and transmission channels. To ensure that a supervisors understand the domestic and international economic and financial situation and the reform development of the Bank in a timely manner, the Board of Supervisors office will collect all kinds of information and analyse them, edit "Information Reference for Supervisors" and "Board of Supervisors Work Information", transmitting the information to the supervisors through e-mails and WeChat, in order to provide necessary information as the foundation of the supervisory work of the supervisors. Second is to constantly improve the ability to perform duties. In order to ensure the continuous improvement of the performance ability of the supervisors, the Board of Supervisors organized the external supervisors to participate in the advanced training organized by China Banking Association in July, which further enriched the knowledge of the supervisors and broadened their horizons, laying a good foundation for the subsequent supervisory

performance. Third is to strengthen the construction of the duties of the Board of Supervisors. The members of the Board of Supervisors are required to perform their duties diligently in strict accordance with laws, regulations and the relevant provisions of the articles of association of the Bank. For the meetings of the Board of Supervisors, all the supervisors attended the meetings in person, except that 2 supervisors entrusted other supervisors to attend one of the meetings due to business trips. For the on-site inspection and investigation organized by the Board of Supervisors, all members of the Board of Supervisors actively participate in and conscientiously perform their duties according to the requirements of the Board of Supervisors. The working days of external supervisors greatly exceeded the requirement of 15 days in the year.

II. THE BOARD OF SUPERVISORS' INDEPENDENT EVALUATION OPINIONS ON THE FOLLOWING MATTERS

- (I) Operation in accordance with the law. In 2018, the Board of Directors and senior management of the Bank, facing the increasingly complicated financial risk and stringent regulation, lead the employees of the Bank to overcome difficulties, work diligently and hard, therefore each business continued to develop steadily, indexes grew in a good trend, and business model continued to innovate. The Bank successfully entered the international capital market, with an obvious enhancement of ability and reputation. The senior management can actively implement the resolutions approved by the board of directors, without the situation of not executing or execution without results. The Board of Supervisors has not found that the board of directors or senior management has damaged the interests of shareholders.
- (II) Internal control. In 2018, the board of directors and senior management continued to improve the construction of internal control system, strengthening the abandon, revision and development of each regulation, and organizing the procedure. For the whole year, 33 new systems have been developed, 62 systems have been revised, 19 systems have been abandoned, 74 internal procedures have been organized, and 4 approval procedures have been optimized, in order to ensure the internal systems and processes to be more comprehensive, optimal and compliance. At the same time, the board of directors and senior management put great significance to the system construction, constantly improved hard control function of the system, thus enhancing the risk prevention and control ability. From the on-site inspection of the Board of Supervisors and internal audit, it can be seen that each line of business needs further improvement in the timeliness and the implement effectiveness of some of the system formulation, and further consolidation in the basic work of compliance.

- (III) Risk management. Under the great significance put in by the board of directors and senior management, the Bank continued to improve the comprehensive risk management system, therefore all kinds of risks were effectively controlled, without any cases or incidences of risks, keeping the stable operation trend. Especially under the situation of economic downturn and large exposure of credit risks of banking institutions, the management and control of bad debts was significantly effective, and the amount and rate of bad debts were at the lowest level among the commercial banks in the province and city.
- (IV) Accuracy of financial report. PricewaterhouseCoopers Zhong Tian LLP has issued objective and fair opinions on the financial situation of the Bank. After careful review, the Board of Supervisors believes that the 2018 financial report truly reflects the financial situation and operation results of the Bank.

III. WORK IDEAS IN 2019

In 2019, facing the challenging situation of risk prevention and control and the higher management requirements after the listing of the Bank's H shares, the Board of Supervisors of the Bank will continue to earnestly fulfill the rights and obligations stipulated in relevant laws, regulations and the Articles of Association of the Bank, further strengthen the supervision, strongly improve the quality and efficiency of supervision, and actively promote the healthy development of the Bank. The main work is as follows:

- (I) Carrying out the change of office according to law and regulations. We will seriously carry out the work of changing office and forming the new Board of Supervisors. We will formulate the plan and procedure of change of office scientifically and seriously, in strict compliance with the relevant laws, regulations and the Articles of Association of the Bank, and under the guidance of the municipal party committee, the municipal government, the superior regulatory departments and the competent departments, to ensure the smooth completion of the change of office.
- (II) Further strengthening corporate governance and advancing the standardization work of the Board of Supervisors. Based on the requirements of new regulations and listing rules for the work of the Board of Supervisors, the system construction of the Board of Supervisors and the ability of supervisors to perform their duties should be further improved. First is on the advancement of system construction. The working system and mechanism of the Board of Supervisors should be further improved, the supervision behaviour should be further standardized, and the quality and efficiency of supervision should be improved according to the working requirements of the Board of Supervisors in the listing rules. Second is on the adoption of multiple measures. Through self-learning and learning from the outside world, training for new supervisors should start to be organized, in order to improve the supervision ability and level of supervisors.

(III) Further strengthening supervision and fully performing to the supervisory role of the Board of Supervisors. In 2019, the Board of Supervisors of the Bank will focus on the central work of the Bank, further innovate the supervision measures, strengthen the risk supervision in key areas and scopes, and carry out special inspection and investigation on risk issues which involved repeated inspections and offenses and efficiency issues of the Bank. The Board of Supervisors of the Bank will continue to evaluate the performance of directors and senior officers and conduct spot check on the performance of senior executives, and further implement the interview system of the Board of Supervisors; and strengthen the guidance and results usage of internal and external audit, continue to perform the supervisory role of the Board of Supervisors in the Bank's risk management, internal control, financial management and performance of directors and senior management, escorting the steady development of the Bank.

APPENDIX III BIOGRAPHIES AND PROPOSED REMUNERATION OF THE CANDIDATES FOR THE SEVENTH SESSION OF THE BOARD OF DIRECTORS

The biographies and proposed remuneration of the candidates for the seventh session of the Board are as below:

EXECUTIVE DIRECTORS

Mr. YOU Jiang (游江), aged 45, has been a Director since August 2014 and the chairman of the Board of Directors since December 2014. He is primarily responsible for the overall management, strategic planning and business development of our Bank.

Prior to joining our Bank, Mr. You served as the division director (處長) of the First Division of Supervision and Regulation of Small and Medium Rural Financial Institutions of CBRC Sichuan Office (四川銀監局農村中小金融機構監管一處) from September 2013 to June 2014. He worked as the director-general (局長) of CBRC Nanchong Branch (中國銀監會南充 監管分局) from May 2011 to September 2013. Mr. You worked as a deputy director-general (副 局長) of CBRC Ziyang Branch (中國銀監會資陽監管分局) from December 2007 to April 2009 and then its director-general (局長) from April 2009 to May 2011. Mr. You served as a deputy division director (副處長) of the Division of Supervision and Regulation of Cooperative Financial Institutions of CBRC Sichuan Office (四川銀監局合作金融機構監管處) from January 2007 to December 2007, during which period he also worked on secondment as a vice general manager of the risk management department of the Sichuan Provincial Branch of Industrial and Commercial Bank of China Limited ("ICBC") (中國工商銀行股份有限公司四川 省分行) and a vice president of the Chunxi sub-branch of ICBC (中國工商銀行股份有限公司 春熙支行) from May 2007 to December 2007. Mr. You worked at CBRC Sichuan Office as a vice office director (辦公室副主任) from January 2005 to January 2007. He worked as a member of the planning group of CBRC Ya'an Branch (中國銀監會雅安監管分局) from November 2003 to February 2004 and then a deputy director-general (副局長) of the CBRC Ya'an Branch (中國銀監會雅安監管分局) from February 2004 to January 2005. Mr. You worked at PBoC Ziyang Central sub-branch (中國人民銀行資陽市中心支行) as the assistant to president from July 2002 to November 2003. Prior to that, Mr. You worked at the secretarial division of the CPC committee office of PBoC Chengdu Branch (中國人民銀行成都分行) as a staff member from December 1998 to January 2000 and then the section chief (科長) from January 2000 to July 2002. He worked at PBoC Sichuan Branch (中國人民銀行四川省分行) as a cadre of the business department from July 1995 to July 1996 and a staff member of the secretarial division of the general office from July 1996 to December 1998.

Mr. You obtained a bachelor's degree in economics, a master's degree in economics and a doctoral degree in economics from Southwestern University of Finance and Economics (西南財經大學) in Sichuan Province, the PRC, in July 1995, December 2002 and July 2010, respectively.

APPENDIX III BIOGRAPHIES AND PROPOSED REMUNERATION OF THE CANDIDATES FOR THE SEVENTH SESSION OF THE BOARD OF DIRECTORS

Mr. XU Xianzhong (徐先忠), aged 49, has been a Director since April 2011 and the president of our Bank since August 2011. He is primarily responsible for the daily overall operation of our Bank. He is also in charge of the internal control and compliance department (security department) and internal audit department of our Bank.

Mr. Xu joined our Bank in August 2010 as a candidate for vice president and was a candidate for president from December 2010 to August 2011. Mr. Xu worked at ICBC for around 19 years before joining our Bank. From March 2009 to August 2010, Mr. Xu served as a vice president of ICBC Neijiang Branch (中國工商銀行股份有限公司內江分行). He worked as a vice president of ICBC Guangyuan Branch (中國工商銀行股份有限公司廣元分行) from February 2006 to March 2009. Mr. Xu worked as the president of ICBC Xuyong Sub-branch (中國工商銀行股份有限公司敘永縣支行) from August 2005 to February 2006. He worked at ICBC Gulin Sub-branch (中國工商銀行股份有限公司古蘭縣支行) as a vice president from May 2003 to September 2004 and then the president from September 2004 to August 2005. Prior to that, he worked as a staff at Jiangyang office of ICBC Luzhou Branch (中國工商銀行股份有限公司瀘州市分行江陽分理處) from August 1991 to December 1991, at the ICBC Luzhou Branch Jiangyang sub-branch (中國工商銀行股份有限公司瀘州市分行江陽支行) from January 1992 to August 1998 and then worked successively as a staff of accounting auditing center (會計核算中心) and deputy director (副主任) of auditing center (核算中心) at ICBC Luzhou Branch (中國工商銀行股份有限公司瀘州市分行江陽支行) from August 1998 to May 2003.

Mr. Xu obtained a bachelor of science degree from Xiamen University (廈門大學) in Fujian Province, the PRC, in July 1991. Mr. Xu graduated from the part-time postgraduate course in economic and modern management and obtained a master of laws degree in June 2002 from Southwest China Normal University (西南師範大學) (currently known as Southwest University (西南大學)) in Chongqing, the PRC. Mr. Xu was appraised as a senior economist by the Appraisal and Approval Committee for Professional & Technical Competence of ICBC (中國工商銀行股份有限公司專業技術職務任職資格評審委員會) in August 2005.

The Bank will enter into a service contract with each executive Director (including Mr. LIU Shirong). The remuneration of each executive Director shall be determined in accordance with the remuneration standard for senior management of the Bank, and each executive Director will not receive additional Director allowance or subsidy for attending meeting for his position as the executive Director of the Bank.

APPENDIX III BIOGRAPHIES AND PROPOSED REMUNERATION OF THE CANDIDATES FOR THE SEVENTH SESSION OF THE BOARD OF DIRECTORS

NON-EXECUTIVE DIRECTORS

Ms. PAN Lina (潘麗娜), aged 35, has been working in Luzhou Laojiao Group Co., Ltd. (瀘州老窖集團有限責任公司) since November 2015, during which, she has been the assistant to president, head of the group office, general manager of the planning and promotion center (企劃宣傳中心) and member of the party committee. In addition, Ms. Pan served as the general manager, party branch secretary of Luzhou Laojiao Industrial Investment Co., Ltd. (瀘州老窖 實業投資有限公司) from February 2016 to July 2018, and served concurrently as the deputy secretary of Hejiang County. Before that, Ms. Pan worked for Luzhou Winery Industry Centralized Development District Co., Ltd. (瀘州酒業集中發展區有限公司) from September 2010 to January 2016, and her last position before departing was general manager and party branch secretary. Ms. Pan also served as the deputy head of party committee office and company office of Luzhou Laojiao Co., Ltd. from August 2009 to September 2010, and as the secretary to the president, league branch secretary and league committee officer of Guangzhou Textiles Industry & Trade Holdings Ltd. from July 2006 to August 2009.

Ms. Pan obtained the bachelor's degree in arts from Department of Chinese Language and Literature at Peking University in July 2006, bachelor's degree in economics from China Center for Economic Research (National School of Development) at Peking University in July 2006, and the master's degree in business administration from School of Management and Economics of University of Electronic Science and Technology of China in June 2017, majoring in senior business administration. Ms. Pan was also rated as an economist (business administration) by Sichuan Provincial Human Resources and Social Security Department (四 川省人力資源和社會保障廳) in November 2016.

Mr. XIONG Guoming (熊國銘), aged 56, has been a Director since February 2010. He is primarily responsible for providing strategic advice on corporate developments and making recommendations on major operational and managerial decisions of our Bank.

Mr. Xiong has been the chairman of the board of directors of Sichuan Jiale Enterprise Group Limited (四川省佳樂企業集團有限公司) and held positions at several subsidiaries of Sichuan Jiale Enterprise Group Limited (四川省佳樂企業集團有限公司) since September 1998, including chairman of the board of directors of Sichuan Jiale Yijia Industry Co., Ltd. (四 川佳樂益佳實業有限公司) since August 2018, a director of Luzhou Jiaxi Industrial Co., Ltd. (瀘州佳希實業有限公司) since October 2017, the chairman of the board of directors of Luzhou Jiale Assets Management Co., Ltd. (瀘州市佳樂資產管理股份有限公司) since September 2017, the chairman of the board of directors of Hainan Wanjia Culture and Tourism Development Co., Ltd. (海南萬佳文旅發展有限公司) since May 2017, a director of Luzhou Jiarun Industrial Development Co., Ltd. (瀘州佳潤實業發展有限公司) (formerly known as Luzhou Jiarun Real Estate Development Co., Ltd. (瀘州佳潤房地產開發有限公司)) since March 2014, the chairman of the board of directors of Luzhou Yijia Investment Co., Ltd. (瀘州益佳投資有限公 司) since July 2012, the chairman of the board of directors and general manager of Luzhou Yijia Real Estate Development Co., Ltd. (瀘州益佳房地產開發有限公司) since January 2011, a director of Chongqing Centennial Jiale Properties Co., Ltd. (重慶百年佳樂置業有限公司)

since November 2004, a director of Luzhou Nanyuan Taxi Co., Ltd. (瀘州南苑出租汽車有限 公司) since January 2003 and a director of Luzhou Nanyuan Hotel Co., Ltd.(瀘州南苑賓館有 限公司) since December 2002. In addition, Mr. Xiong also served as a director of Luzhou Rural Commercial Bank Co., Ltd. (瀘州農村商業銀行股份有限公司) since July 2017. Before that, Mr. Xiong served as a director of Luzhou Longmatan Rural Commercial Bank Co., Ltd. (瀘州 龍馬潭農村商業銀行股份有限公司) (one of the predecessors of Luzhou Rural Commercial Bank Co., Ltd.) from October 2013 to July 2017. Mr. Xiong served as the general manager of Jiale Real Estate from September 1994 to September 1998.

Mr. Xiong obtained an executive master's degree in business administration from Tsinghua University (清華大學) in Beijing, the PRC, in July 2010 and another executive master's degree in business administration from Tsinghua University in Beijing, the PRC, in January 2015. Mr. Xiong was approved as a senior engineer by Sichuan Title Reform Leading Group (四川省職改領導小組) in June 1999.

Mr. Xiong holds 278,432,000 Domestic Shares of the Bank through the interest in controlled corporations, accounting for 12.75% and 17.01% of the interest in our Bank and the relevant class of Shares of the Bank, respectively.

Mr. LIU Qi (劉奇), aged 34, has been a Director since November 2017. He is primarily responsible for providing strategic advice on corporate developments and making recommendations on major operational and managerial decisions of our Bank.

Mr. Liu has been an executive director and the general manager of Luzhou Industrial Investment Leasing Co., Ltd. (瀘州工投租賃有限公司) since November 2017, a vice general manager of Luzhou Industrial Investment Group and a director and the general manager of Luzhou Industrial Investment Financing Guarantee Co., Ltd. (瀘州工投融資擔保有限公司) since June 2017, a director of Southwest Hospital Investment Co., Ltd. (西南醫療健康產業投 資有限公司) since April 2017, and a director of Luzhou Culture and Tourism Investment Group Co., Ltd. (瀘州市文化旅遊發展投資集團有限責任公司) since September 2016. Mr. Liu served as a director of Luzhou Hejiang Industrial Investment Co., Ltd. (瀘州合江工業投資有限公司) from April 2016 to May 2017. Mr. Liu also held a number of other positions in Luzhou Industrial Investment Group, including the head of the office of the board of directors from June 2015 to November 2017 and the assistant to general manager from May 2016 to November 2017. Mr. Liu served as the principal of Luzhou Section Reforming Leading Group of Sichuan Chemical Engineering Holding Group Co., Ltd. (四川化工控股集團瀘州板塊改革 工作領導小組辦公室) from May 2014 to April 2015. Prior to that, he worked at the People's Government of Lu County (瀘縣人民政府) as a staff member of the office secretary section (辦 公室秘書科) from August 2011 to December 2011, a deputy section chief (副科長) of the office secretary section from December 2011 to August 2012, the head (主任) of the supervision and inspection office (督察室) from August 2012 to April 2015 and a deputy office director (辦公 室副主任) from July 2013 to April 2015. Mr. Liu served as a staff member, a deputy head (副 主任) and organization personnel cadre (組織人事幹事) of Luxian Niutan Town CPC and People's Government Office (瀘縣牛灘鎮黨政辦公室) from July 2008 to August 2011.

Mr. Liu obtained a bachelor's degree in economics from Xihua University (西華大學) in Sichuan Province, the PRC, in June 2008.

Mr. DAI Zhiwei (代志偉), aged 50, has been a Director since December 2015. He is primarily responsible for providing strategic advice on corporate developments and making recommendations on major operational and managerial decisions of our Bank.

Mr. Dai has been a director of Sichuan Xuda Railway Co., Ltd. (四川敘大鐵路有限責任 公司) since September 2016, a director of Sichuan South Express Highway Co., Ltd. (四川南 方高速公路股份有限公司) since July 2016, a director of Sichuan Yusheng Wine Industry Investment Management Co., Ltd. (四川宇晟酒業投資管理有限公司) since August 2015, a director and the general manager of Luzhou Chengnan Construction Investment Co., Ltd. (瀘 州市城南建設投資有限責任公司) and the general manager of Luzhou Fundamental Infrastructure Construction Investment Co., Ltd. (瀘州市基礎建設投資有限公司) since June 2015, a director of Xinglu Investment Group since March 2015 and the general manager of Xinglu Investment Group since April 2015. Mr. Dai served as a member of the standing committee of the CPC and a deputy district chief (副區長) of Naxi district of Luzhou from May 2012 to February 2014 and a deputy secretary (副書記) of CPC committee of Naxi district of Luzhou from February 2014 to March 2015. Mr. Dai worked as a deputy county chief (副縣 長) of Hejiang county from November 2007 to May 2012 and a member of the standing committee of the CPC of Hejiang county from October 2011 to May 2012. He worked as the head (主任) of Luzhou Agriculture Development Office (瀘州市農業發展辦公室) from July 2007 to November 2007. Mr. Dai worked at the Agriculture Section of Luzhou Municipal Finance Bureau (瀘州市財政局農業科) as a senior staff member (副主任科員) and then a principal staff member (主任科員) from August 1998 to June 2002, a deputy section chief (副 科長) from June 2002 to May 2004 and then the section chief (科長) from May 2004 to July 2007. Mr. Dai worked as a senior staff member (副主任科員) of Luzhou State-owned Assets Bureau (瀘州市國資局) from August 1994 to July 1998. He worked as a clerk and then a staff of the Three Investigation Office (三查辦) of Luzhou Municipal Finance Bureau from August 1990 to August 1994.

Mr. Dai obtained a bachelor's degree in economics from Southwestern University of Finance and Economics (西南財經大學) in Sichuan Province, the PRC, in July 1990.

Mr. XU Hong (徐紅), aged 50, has been working for Shanghai Wind Communication Technologies Co., Ltd. (上海與德通訊技術有限公司) since July 2014, currently serving as a supervisor. He is also a supervisor of Yuzhan Micro-electronics Co., Ltd. (與展微電子有限公司) since September 2018, a legal representative of Shanghai and Germany Science and Technology Co., Ltd. (上海與德科技有限公司) since December 2018, a legal representative of Zhejiang Honglan Investment Management Co., Ltd. (浙江紅蘭投資管理有限公司) since September 2017, and a legal representative of Wande Times Electronic Technology Co., Ltd. (萬德時代電子科技有限公司) since July 2016. Prior to that, Mr. Xu worked in Hangzhou Honghua Digital Technology Stock Co., Ltd. (杭州宏華數碼科技股份有限公司) between May 1995 and July 2014, and his last position was securities business representative; he also worked in Hangzhou Timber Factory (杭州木材總廠) between July 1988 and March 1995, and his last position was assistant engineer.

Mr. Xu obtained his undergraduate degree in pulp and paper making from South China University of Technology (華南理工大學) in 1988 and subsequently obtained his engineer qualification.

Ms. LIU Anyuan (劉安媛), aged 37, has been the managing director of Wudaokou Capital Limited (五道口資本有限公司) since July 2018. Prior to that, Ms. Liu served as a director of Yanpeng (Shanghai) Fund Investment Limited Partnership (燕鵬(上海)基金投資有 限合夥企業) from November 2017 to June 2018, a general manager in investment of Guangzhou Youjia Investment Management Co., Ltd. (廣州優家投資管理有限責任公司) from November 2016 to November 2017, person in charge for operations (hotel) of China Resources Land Limited (華潤置地有限公司) (a company listed on The Stock Exchange of Hong Kong Limited ("Stock Exchange"), stock code: 1109) from August 2013 to November 2016, a project manager of Shenzhen Vanke Hotel Management Co., Ltd. (深圳市萬科酒店管理有限公司) from October 2011 to August 2013, and a contract manager in Shenzhen Grand Skylight Hotels Management Co., Ltd. (深圳格蘭雲天酒店管理有限公司) (a subsidiary of AVIC) from February 2008 to October 2011.

Ms. Liu received her bachelor's degree in accounting from the College of Economics and Management of Northeast Agricultural University (東北農業大學) in July 2005, and her master's degree in management science and engineering from the College of Engineering of Northeast Agricultural University in July 2008.

Mr. JIANG Bo (江波), aged 38, has been working for Chengdu Modern Agriculture Development & Investment Co., Ltd. (成都市現代農業發展投資有限公司) since June 2013. He has been the head of the Capital Operation Department since June 2016 and has served concurrently as an employee supervisor since January 2017. He has been a director of Chengdu Chuanshangtou Pengjin Equity Investment Fund Management Co., Ltd. (成都川商投朋錦股權 投資基金管理有限公司) since November 2017. Prior to that, Mr. Jiang was a project manager of Chengdu Modern Agriculture Finance Guarantee Co., Ltd. (成都市現代農業融資擔保有限公司) from November 2008 to June 2013, and was a project manager of Chengdu Rural Property

Rights Transfer Finance Guarantee Co., Ltd. (成都市農村產權流轉融資擔保股份有限公司) from May 2008 to November 2008. He was a selected graduate and civil servant in Guangxi Zhuang Autonomous Region from July 2003 to April 2004.

Mr. Jiang obtained a master's degree in agricultural economic management from the College of Economics and Management of Sichuan Agricultural University (四川農業大學) in June 2008, and obtained intermediate economic professional technical qualification upon approval of the Ministry of Human Resources and Social Security of the PRC (中國人力資源 和社會保障部) in November 2017.

The Bank will enter into a service contract with each non-executive Director. During his/her tenure as a non-executive Director, he/she will receive non-executive Director allowance of RMB20,000 per year and a subsidy of RMB1,000 for each meeting attended. These allowance and subsidy are determined in accordance with applicable laws, regulations and relevant remuneration policy of the Bank. Apart from the aforesaid allowance and subsidy, each non-executive Director will not receive any other remuneration from the Bank.

INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. GU Mingan (辜明安), aged 53, has been an independent non-executive Director since March 2016. He is primarily responsible for supervising and providing independent advice on the operation and management of our Bank.

Mr. Gu has been a lecturer in Southwestern University of Finance and Economics (西南 財經大學) since 1999 and was promoted to an associate professor in 2002 and then a professor in 2008. Mr. Gu has been an independent director of Sichuan Guoxin Liancheng Assets Management Co., Ltd. (四川省國新聯程資產管理有限公司) (formerly known as Chengdu Guoxin Liancheng Asset Management Co., Ltd. (成都市國新聯程資產管理有限公司)) since September 2017, an independent non-executive director of Luzhou Xinglu Water (Group) Co., Ltd. (a company listed on the Stock Exchange, stock code: 2281) since March 2017, an independent director of Sichuan Longchang Rural Commercial Bank Co., Ltd. (四川隆昌農村 商業銀行股份有限公司) since March 2016, an independent director of Sichuan Troy Information Technology Co., Ltd. (四川創意信息技術股份有限公司) (a company listed on the Shenzhen Stock Exchange, stock code: 300366) since January 2016 and an independent director of Chengdu Hi-Tech Development Co., Ltd. (成都高新發展股份有限公司) (a company listed on the Shenzhen Stock Exchange, stock code: 000628) since September 2015. Mr. Gu served as an independent director of Zhejiang Renzhi Co., Ltd. (浙江仁智股份有限公司) (a company listed on the Shenzhen Stock Exchange) from September 2014 to September 2017. Prior to joining Southwestern University of Finance and Economics (西南財經大學), Mr. Gu worked at Sichuan Light Chemical Industry College (四川輕化工學院) (currently known as Sichuan Light Chemical Industry University (四川輕化工大學)) from July 1993 to July 1999 and worked at Chenguang Chemical Research Institute of Chemical Industry Ministry (化工部 晨光化工研究院) (currently known as Zhonghao Chenguang Chemical Research Institute Co., Ltd. (中昊晨光化工研究院有限公司)) from July 1989 to July 1993.

Mr. Gu obtained a bachelor of laws degree from Southwest China Normal University (西南師範大學) (currently known as Southwest University (西南大學)) in Chongqing, the PRC, in July 1989, a master of laws degree from Southwestern University of Political Science & Law (西南政法大學) in Chongqing, the PRC, in July 1999 and the doctoral degree in law from Southwestern University of Finance and Economics (西南財經大學) in Sichuan Province, the PRC, in July 2008.

Mr. HUANG Yongqing (黃永慶), aged 57, has been an independent non-executive Director since November 2017. He is primarily responsible for supervising and providing independent advice on the operation and management of our Bank.

Mr. Huang has been the head of Beijing Long'an (Chengdu) Law Firm (北京隆安(成都) 律師事務所) since July 2016 and a senior partner of Beijing Long'an Law Firm (北京隆安律 師事務所) since September 1999. Mr. Huang has been a member of the legal advisory board for the overseas Chinese (為僑服務法律顧問團) of the Overseas Chinese Affairs Office of the State Council (國務院僑務辦公室) since December 2017, a vice president of China Trademark Association (中華商標協會) since October 2016, an external lecturer of Tianjin Prosecutors College (天津市檢察官學院) since October 2015, an executive council member of the investment association of the CCTV-Securities News Channel (CCTV證券資訊頻道) of Central Xinying Digital Media Co., Ltd. (中央新影數字傳媒有限公司) since June 2014, a council member of the Sichuan Enterprise Confederation (四川省企業聯合會) and the Sichuan Enterprise Directors Association (四川省企業家協會) since January 2014, a council member of the council of Jurist magazine of Law School of Renmin University of China (中國人民大學 法學院《法學家》雜誌) since May 2009, and the director (所長) of the Futures Law Research Institute of China University of Political Science and Law (中國政法大學期貨法律研究所) since December 1995.

Mr. Huang obtained a bachelor of laws degree from Renmin University of China (中國人 民大學) in Beijing, the PRC, in July 1983 and a master of laws degree from China University of Political Science and Law (中國政法大學) in Beijing, the PRC, in July 1986. Mr. Huang obtained the lawyer's qualification certificate of the PRC in January 1999.

Mr. YE Changqing (葉長青), aged 48, was appointed as an independent non-executive Director on May 30, 2018. He is primarily responsible for supervising and providing independent advice on the operation and management of our Bank.

Mr. Ye has been an independent director of Niu Technologies (a company listed on the NASDAQ Stock Exchange, stock code: NIU) since October 2018. Mr. Ye has been an independent director of Baozun Inc. (a company listed on the NASDAQ Stock Exchange, stock code: BZUN) since May 2016. Mr. Ye also served as a consultant for CITIC PE Advisors (Hong Kong) Limited (中信產業投資基金(香港)顧問有限公司) from January 2016 to December 2016. Mr. Ye worked at CITIC Private Equity Funds Management Co., Ltd. (中信產業投資基金管理 有限公司) from February 2011 to December 2015 and was a managing director (董事總經理), the chief financial officer and a member of the investment committee when he left. Mr. Ye

worked at PricewaterhouseCoopers Zhong Tian LLP (Special General Partnership) (普華永道 中天會計師事務所(特殊普通合夥)) from April 1993 to January 2011 and was a partner (合夥 人) of the Advisory Services, the leader (主管) of the Advisory Services of Shanghai office and the leader (主管) of the Transaction Services of Shanghai office when he left.

Mr. Ye obtained a bachelor of laws degree from Huazhong University of Technology (華中理工大學) (currently known as Huazhong University of Science and Technology (華中科技大學)), in Hubei Province, the PRC, in July 1992 and further obtained the degree of master of business administration from University of Warwick in the United Kingdom in November 1999. Mr. Ye was a practising member of Shanghai Institute of Certified Public Accountants from December 2000 to March 2011 and afterwards a non-practising member.

Mr. TANG Baoqi (唐保祺), aged 59, was appointed as our independent non-executive Director on May 30, 2018. He is primarily responsible for supervising and providing independent advice on the operation and management of our Bank.

Mr. Tang once worked at China CINDA (HK) Holdings Company Limited as a senior manager, the general manager and the chief risk officer of risk management department since February 2000 and was a director when he left China CINDA (HK) Holdings Company Limited in March 2018. Mr. Tang was a non-executive director of China Fortune Financial Group Limited (中國富強金融集團有限公司) (a company listed on the Stock Exchange, stock code: 290) from March 2016 to April 2018, a non-executive director of China National Materials Company Limited (中國中材股份有限公司) from July 2011 to July 2016, and an executive director of Silver Grant International Industries Limited (銀建國際實業有限公司) (a company listed on the Stock Exchange, stock code: 00171) from March 2008 to July 2011. Mr. Tang worked at the creditors' rights department (債權部) of China CINDA Asset Management Co., Ltd. (中國信達資產管理股份有限公司) (a company listed on the Stock Exchange, stock code: 01359; preference share stock code: 04607) from June 1999 to February 2000.

Mr. Tang obtained a bachelor's degree in economics from Hubei Institute of Finance and Economics (湖北財經學院) (currently known as Zhongnan University of Economics and Law (中南財經政法大學)) in Hubei Province, the PRC, in July 1983. Mr. Tang was certified as a senior economist by China People's Construction Bank (中國人民建設銀行) (currently known as China Construction Bank Corporation (中國建設銀行股份有限公司)) in December 1995.

Mr. ZHOU Kai (周凱), aged 56, has been a tutor and researcher at the Institute of Chinese Finance Studies of Southwestern University of Finance and Economics (西南財經大 學中國金融研究中心) since December 2004. Prior to this, Mr. Zhou served as the president of China CITIC Bank Chengdu Xinnan Sub-branch (中信銀行成都新南支行) between 2003 and 2005. He worked as the deputy general manager and the chief financial officer of Chengdu High-tech Zone Investment Co., Ltd. (成都高新區投資有限公司) between 1997 and 2002. He served as the general manager of Singapore Well Prosper Enterprises Limited (新加坡威茂企 業有限公司) between 1994 and 1996, and as the deputy general manager of Hainan Beidi Real Estate Co., Ltd. (海南貝迪房地產有限公司) between 1991 and 1993.

Mr. Zhou obtained a doctoral degree in June 2006 from Southwestern University of Finance and Economics (西南財經大學) in Economics.

The Bank will enter into a service contract with each independent non-executive Director. During his tenure as an independent non-executive Director of the Bank, he will receive independent non-executive Director allowance of HK\$350,000 per year and a subsidy of RMB1,000 for each meeting attended. These allowance and subsidy are determined in accordance with applicable laws, regulations and relevant remuneration policy of the Bank. Apart from the aforesaid allowance and subsidy, each independent non-executive Director will not receive any other remuneration from the Bank.

The term of office of the seventh session of the Board will be three years. The term of office of the Directors to be re-elected will commence upon the approval of their appointment at the Annual General Meeting until the expiration of the term of office of the seventh session of the Board. The term of office of the proposed new Directors will commence upon the approval by China Banking and Insurance Regulatory Commission Sichuan Office for their qualifications until expiration of the term of office of the seventh session of the Board.

Save as disclosed above, as at the Latest Practicable Date, the aforesaid Director candidates did not hold any directorship in any other listed companies or take up any post in any group members of the Bank in the past three years, nor have any relationship with any other director, supervisor, senior management, substantial shareholder or controlling shareholder of the Bank.

Furthermore, save as disclosed above, as at the Latest Practicable Date, the aforesaid Director candidates did not have any equity interest in the Bank within the meaning of Part XV of the SFO. Save as disclosed herein, there is no other information relating to the appointment of the aforesaid Director candidates that shall be disclosed pursuant to Rule 13.51(2) of the Listing Rules nor any matters which need to be brought to the attention of the Shareholders.

Please refer to the 2018 Annual Report of the Bank for details in relation to the process used for identifying independent non-executive director candidates, the reasons to recommend re-election/election, as well as their independence and how they contribute to diversity of the Board.

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The biographies and proposed remuneration of the external Supervisor and shareholder Supervisor candidates for the seventh session of Board of Supervisors are as below:

SHAREHOLDER SUPERVISOR

Ms. YUAN Shihong (袁世泓), aged 48, has been a Supervisor and the chairwoman of the Board of Supervisors since January 2016. She is primarily responsible for supervising the performance of duties by the Directors and the senior management of the Bank, convening and presiding over the meetings of the Board of Supervisors, organizing the performance of duties of the Board of Supervisors, signing the report of the Board of Supervisors and other important documents, reporting to the Shareholders' meeting on behalf of the Board of Supervisors and other duties prescribed by laws, regulations and the Articles of Association or authorized by the Board of Supervisors.

Ms. Yuan worked as a member of the standing committee of and the minister of the Organization Department of the Luxian CPC Committee (中國共產黨瀘縣縣委) from August 2015 to November 2015. From November 2004 to July 2015, Ms. Yuan worked at the Organization Department of the Luzhou CPC Committee (中國共產黨瀘州市委組織部) and served as a senior staff member (副主任科員) from March 2005 to June 2005, a senior staff member (副主任科員) of the second division of cadre (幹部二處) from June 2005 to February 2006, a deputy division director (副處長) of the second division of cadre (幹部二處) from February 2006 to May 2010, a principal staff member (主任科員) of the second division of cadre (幹部二處) from October 2007 to May 2010, a deputy division director (副處長), a principal staff member (主任科員), and then the division director (處長) of the third division of cadre (幹部三處) from May 2010 to June 2014, and a member of the ministry and commission (部務委員) and the section chief (科長) of the third chief of cadre (幹部三科) from June 2014 to July 2015. Prior to that, Ms. Yuan worked as the section chief (科長) of the organization division (組織科) and then a senior staff member (副主任科員) of the Organization Department of the Luzhou Naxi District CPC Committee (中國共產黨瀘州市納 溪區委組織部) from July 2002 to November 2004, and a staff member (科員) and then the head of office (辦公室主任) of Sichuan Luzhou Naxi District Labor Bureau (四川省瀘州市納溪區勞 動局) from September 1992 to July 2002.

Ms. Yuan graduated from Zhaowuda Mongolian Normal School (昭烏達蒙族師範專科學校) in the PRC, in July 1992, majoring in politics. She passed the national higher education exams of accounting at junior college level (國家高等教育會計專業專科考試) and was approved for graduation by Southwestern University of Finance and Economics (西南財經大學) in Sichuan Province, the PRC, in June 1996. Ms. Yuan graduated from the Correspondence Institute of the Party School of Sichuan Provincial Committee of the CPC (中國共產黨四川省 委員會黨校函授學院) in the PRC, in December 2001, majoring in law (through correspondence study). Ms. Yuan passed the examination of banking risk and regulation in June 2018 and obtained the International Certificate in Banking Risk and Regulation issued by Global Association of Risk Professionals.

EXTERNAL SUPERVISOR

Mr. DUAN Xuebin (段學彬), aged 53, has been an external Supervisor and the chairman of the nomination committee under the Board of Supervisors since January 2016. He is primarily responsible for supervising the performance of duties by the Directors and the senior management of the Bank, convening and presiding over the meetings of the nomination committee of the Board of Supervisors, and organizing the performance of duties of the nomination committee of the Board of Supervisors.

Mr. Duan worked at Luzhou Jiangyang Jinxin Small Loan Co., Ltd. (瀘州市江陽區金鑫 小額貸款有限公司) as the general manager from March 2015 to April 2016. Mr. Duan worked at Lu County School Enterprise Architecture Engineering Company (瀘縣校辦企業建築工程公 \overline{n}) as a vice general manager from October 2013 to February 2015, re-joined the company afterwards and has been its vice general manager since May 2016. Mr. Duan worked at the Luzhou Branch of Agricultural Bank of China Limited (中國農業銀行股份有限公司瀘州市分 行) and served as an intermediate independent credit approver (信貸中級獨立審批人) from January 2011 to April 2013 and then the institutional business customers manager of the business department from April 2013 to September 2013. Mr. Duan worked at the Luzhou Branch of the Agricultural Bank of China Limited (中國農業銀行股份有限公司瀘州市分行) but was seconded as a junior independent approver (初級獨立審批人) at the customers department of Hejiang sub-branch of Agricultural Bank of China Limited (中國農業銀行股份 有限公司合江縣支行) from April 2009 to December 2010. From January 1991 to March 2009, Mr. Duan worked at the Hejiang sub-branch of Agricultural Bank of China Limited (中國農業 銀行股份有限公司合江縣支行) and served a credit clerk (信貸員) of Daqiao Business Office (大橋營業所) from January 1991 to February 1993, the deputy director (副主任) and then the director (主任) of Baisha Business Office (白沙營業所) from March 1993 to March 2000, the head (主任) of Daqiao Business Office (大橋營業所) from April 2000 to April 2004, and the head (主任) of the customers department from May 2004 to March 2009.

Mr. Duan completed the studies at junior college level (專科) through correspondence study and graduated from Southwestern University of Finance and Economics (西南財經大學) in Sichuan Province, the PRC, in July 1998, majoring in finance. Mr. Duan further completed the undergraduate studies through correspondence study and graduated from Southwestern University of Political Science & Law (西南政法大學) in Chongqing, the PRC, in July 2003, majoring in law.

Mr. GUO Bing (郭兵), aged 50, has been a practicing lawyer and deputy head of Sichuan Liguang Law Firm (四川理光律師事務所) since 1999 and has served as the head of the firm since 2008. Prior to this, Mr. Guo worked in Luzhou Foreign-related Law Firm (瀘州涉外律師事務所) between 1996 and 1999, and served as an engineer in Sichuan Petroleum Administration Logging Company (四川石油管理局測并公司) between 1991 and 1996.

Mr. Guo obtained his undergraduate degree in field geophysics specialization at Southwest Petroleum University in 1991, and obtained the engineer qualification approved by Sichuan Petroleum Administration Logging Company in 1991.

The election of the aforesaid Supervisor candidates will be proposed at the Annual General Meeting for approval by the Shareholders. Their terms of office will commence on the date of the Shareholders' approval on their appointment until the expiration of the term of office of the seventh session of the Board of Supervisors.

Save as disclosed above, as at the Latest Practicable Date, the aforesaid Supervisor candidates did not hold any directorship in any other listed companies or take up any post in any group members of the Bank in the past three years, nor have any relationship with any other director, supervisor, senior management, substantial shareholder or controlling shareholder of the Bank.

Furthermore, as at the Latest Practicable Date, the aforesaid Supervisor candidates did not have any equity interest in the Bank within the meaning of Part XV of the SFO. Save as disclosed herein, there is no other information relating to the appointment of the aforesaid Supervisor candidates that shall be disclosed pursuant to Rule 13.51(2) of the Listing Rules nor any matters which need to be brought to the attention of the Shareholders.

The Bank will enter into a service contract with Shareholder Supervisor (Ms. YUAN Shihong) and employee representative Supervisors (Ms. LIU Yongli and Mr. CHEN Yong). Ms. Yuan, Ms. LIU and Mr. CHEN's remuneration shall be determined in accordance with the remuneration standard for employees of the Bank, and will not receive any Supervisor allowance or subsidy for her position as Shareholder Supervisor or employee representative Supervisors.

The Bank will also enter into a service contract with Mr. DUAN Xuebin and Mr. GUO Bing. During their tenure as an External Supervisor, they will receive External Supervisor allowance of RMB80,000 per year and a subsidy of RMB1,000 for each meeting attended. These allowance and subsidy are determined in accordance with relevant remuneration policy of the Bank. Apart from the aforesaid allowance and subsidy, Mr. DUAN Xuebin and Mr. GUO Bing will not receive any other remuneration from the Bank.

The specific amendments of the proposed amendments to the Articles are as follows:

Original Articles	Revised Articles
Article 1	Article 1
To establish a modern corporate system,	To establish a modern corporate system,
improve corporate governance, protect the	improve corporate governance, protect the
legitimate rights and interests of Luzhou	legitimate rights and interests of Luzhou
City Commercial Bank Co., Ltd. (hereinafter	Bank Co., Ltd. (hereinafter referred to as
referred to as "the Bank"), the shareholders	"the Bank"), the shareholders and the
and the creditors and regulate the	creditors and regulate the organization and
organization and conduct of the Bank,	conduct of the Bank, pursuant to
pursuant to	
Article 4	Article 4
Registered name of the Bank:	Registered name of the Bank:
Full name in Chinese:	Full name in Chinese:
泸州市商业银行股份有限公司	泸州银行股份有限公司
Abbreviated name in Chinese:	Abbreviated name in Chinese:
泸州市商业银行	泸州银行
Full name in English:	Full name in English:
LUZHOU CITY COMMERCIAL BANK	LUZHOU BANK CO., LTD.
CO., LTD.	Abbreviated name in English:
Abbreviated name in English:	LUZHOU BANK
LUZHOU CITY COMMERCIAL BANK	
Article 5	Article 5
Address of the Bank: No. 1, Section 1,	Address of the Dank, Duilding 1 No. 19
Jiucheng Avenue, Luzhou City, Sichuan	Address of the Bank: Building 1, No. 18,
Province	Section 3 Jiucheng Avenue, Jiangyang District Luzhou City Sichuan Province
Province Postcode: 646000	District, Luzhou City, Sichuan Province Postcode: 646000
Tel.: 0830-2362606	Tel.: 0830-2362606
Fax: 0830-3100625	Fax: 0830-3100625
Fax: 0830-3100625 Article 6	Article 6
Anicie o	Anicle 0
The registered capital of the Bank is	The registered capital of the Bank is
RMB[●].	RMB 2,264,793,385 .

PROPOSED AMENDMENTS TO THE ARTICLES OF ASSOCIATION

Original Articles	Revised Articles
Article 24	Article 24
The Bank is promoted by Luzhou Municipal Finance Bureau, the original shareholders of eight former urban credit cooperatives and two rural credit cooperatives in Luzhou and other promoters. Upon approval by the examination and approval department authorized by the State Council, the Bank issued 100,763,700 ordinary shares to the promoters at the time of its establishment, accounting for 100% of the total ordinary shares that the Bank could issue then.	The Bank is promoted by Luzhou Municipal Finance Bureau, the original shareholders of eight former urban credit cooperatives and two rural credit cooperatives in Luzhou and new Shareholders joining us as promoters . Upon approval by the examination and approval department authorized by the State Council, the Bank issued 100,763,700 ordinary shares to the promoters at the time of its establishment, accounting for 100% of the total ordinary shares that the Bank could issue then. <u>The</u> capital contribution was made in <u>September 1997 by way of net assets and</u> <u>currency</u> .
The Bank may issue [•] ordinary shares upon approval by the securities regulatory authorities including the examination and approval department authorized by the State Council.	The Bank may issue <u>627,600,000</u> ordinary shares upon approval by the securities regulatory authorities including the examination and approval department authorized by the State Council.
The equity structure of the Bank is: [•] ordinary shares, including [•] domestic shares, accounting for [•]% of the total ordinary shares that the Bank can issue; [•] H Shares, accounting for [•]% of the total ordinary shares that the Bank can issue.	The equity structure of the Bank is: 2,264,793,385 ordinary shares, including 1,637,193,385 domestic shares, accounting for 72.29% of the total ordinary shares that the Bank can issue; $627,600,000$ H Shares, accounting for 27.71% of the total ordinary
	shares that the Bank can issue.

PROPOSED AMENDMENTS TO THE ARTICLES OF ASSOCIATION

Original Articles	Revised Articles
Article 93	Article 93
An individual shareholder attending a general meeting in person shall present his identity card or other valid identity certificate or share certificate; a proxy attending a general meeting on behalf of an individual shareholder shall, other than the aforesaid materials, present his identity card and power of attorney of the shareholder.	An individual shareholder attending a general meeting in person shall present his identity card or other valid identity certificate or share certificate; a proxy attending a general meeting on behalf of an individual shareholder shall, other than the aforesaid materials, present his identity card and power of attorney of the shareholder.
For a corporate shareholder, his legal representative or a proxy appointed thereby shall attend the meeting. The legal representative attending the meeting shall present his identity card, valid certificate bearing evidence of his qualifications as legal representative and share certificate; a proxy attending the meeting on behalf of the legal representative shall, other than the aforesaid materials, present his identity card and written power of attorney issued by the legal representative of the corporate shareholder in accordance with the law.	For a corporate shareholder, his legal representative or a proxy appointed thereby shall attend the meeting. The legal representative attending the meeting shall present his identity card, valid certificate bearing evidence of his qualifications as legal representative and share certificate; a proxy attending the meeting on behalf of the legal representative shall, other than the aforesaid materials, present his identity card and written power of attorney issued by the legal representative of the corporate shareholder in accordance with the law.
If the shareholder is a recognized clearing house or agent thereof as defined in the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong), the said shareholder may authorize one or more persons as he deems appropriate to act on his behalf at any general meeting or class meeting; however, where more than one person is thus authorized, the power of attorney shall specify the numbers and classes of shares involved by the said persons, and the power of attorney shall be signed by the person authorized by the recognized clearing house. The persons thus authorized may exercise rights on behalf of the recognized clearing house (or agent thereof) as if the said persons were the personal shareholders of the Bank.	If the shareholder is a recognized clearing house or agent thereof as defined in the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong), the said shareholder may authorize one or more persons as he deems appropriate to act on his behalf at any general meeting or class meeting; however, where more than one person is thus authorized, the power of attorney shall specify the numbers and classes of shares involved by the said persons, and the power of attorney shall be signed by the person authorized by the recognized clearing house. The persons thus authorized may exercise rights on behalf of the recognized clearing house (or agent thereof) <u>at the meeting (without</u> <u>presenting his/her share certificate,</u> <u>notarized authorization and/or further</u> <u>evidence to prove that he/she is duly</u> <u>authorized</u>) as if the said persons were the personal shareholders of the Bank.

PROPOSED AMENDMENTS TO THE ARTICLES OF ASSOCIATION

Original Articles	Revised Articles
Article 174	Article 174
The Board is composed of executive directors and non-executive directors (including independent directors). Executive directors are directors who hold other senior management position at the Bank in addition to director. Non-executive directors are directors who don't hold any management position at the Bank. The Board of the Bank shall be composed of 11 to 15 directors, including a chairman. In particular, the independent directors shall account for no less than one third of the total number of directors and the number of independent	The Board is composed of executive directors and non-executive directors (including independent directors). Executive directors are directors who hold other senior management position at the Bank in addition to director. Non-executive directors are directors who don't hold any management position at the Bank. <u>The Board of the</u> <u>Bank shall be composed of 15 directors</u> , including a chairman. In particular, <u>the</u> <u>independent directors shall account for no</u> <u>less than one third of the total number of</u> <u>directors and there shall be one employee</u>
directors shall be no less than three, and	directors and there shall be one employee director who is elected by the employee
there shall be one employee director at least.	representative meeting.
Article 232	Article 232
Regular meetings of the Board of Supervisors shall be convened at least four times a year. Chairman of the Board of Supervisors or all external supervisors may propose to convene a provisional meeting of the Board of Supervisors. Notice of the regular meetings of the Board of Supervisors shall be served in writing to all supervisors 10 days before the date of such meeting. The meeting documents shall be delivered to all supervisors five days before the meeting.	Regular meetings of the Board of Supervisors shall be convened at least once for each quarter . Chairman of the Board of Supervisors or all external supervisors may propose to convene a provisional meeting of the Board of Supervisors. Notice of the regular meetings of the Board of Supervisors shall be served in writing to all supervisors 10 days before the date of such meeting. The meeting documents shall be delivered to all supervisors five days before the meeting.



Luzhou City Commercial Bank Co., Ltd.* 泸州市商业银行股份有限公司*

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 1983)

NOTICE OF 2018 ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the 2018 Annual General Meeting ("**2018 Annual General Meeting**") of Luzhou City Commercial Bank Co., Ltd. (the "**Bank**") will be held at 9:00 a.m. on Tuesday, May 28, 2019 at Meeting Room 1101, 11th Floor, Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, the People's Republic of China (the "**PRC**") to consider and, if thought fit, to pass the following resolutions:

I. RESOLUTIONS TO BE CONSIDERED AT THE 2018 ANNUAL GENERAL MEETING

Ordinary Resolutions

To consider and approve the following matters as ordinary resolutions:

- 1. to consider and approve the 2018 annual report of the Bank;
- 2. to consider and approve the 2018 work report of the board of directors of the Bank;
- 3. to consider and approve the 2018 work report of the board of supervisors of the Bank;
- 4. to consider and approve the 2018 evaluation report on the performance of duties by the directors, supervisors, senior management of the Bank;
- 5. to consider and approve the final financial accounts of the Bank for 2018;
- 6. to consider and approve the profit distribution plan of the Bank for 2018;
- 7. to consider and approve the report on related party transactions for 2018 of the Bank;
- 8. to consider and approve the 2019 financial budget plan of the Bank;
- 9. to consider and approve the 2019 fixed assets investment plan of the Bank;
- 10. to consider and approve the proposed amendments to the rules of reference of the board of supervisors of the Bank;

- 11. to consider and approve the engagement of domestic and foreign auditors and the authorization to the Board to determine their remuneration of the Bank for 2019; and
- 12. to consider and approve the change of address of the Bank;

Special Resolutions

To consider and approve the following matters as special resolutions:

- 13. to consider and approve the re-election/election of directors for the seventh session of the board of directors of the Bank, including:
 - 13.1. to consider and approve the re-election of Mr. YOU Jiang as an executive director for the seventh session of the board of directors of the Bank;
 - 13.2. to consider and approve the re-election of Mr. XU Xianzhong as an executive director for the seventh session of the board of directors of the Bank;
 - 13.3. to consider and approve the re-election of Mr. XIONG Guoming as a non-executive director for the seventh session of the board of directors of the Bank;
 - 13.4. to consider and approve the re-election of Mr. LIU Qi as a non-executive director for the seventh session of the board of directors of the Bank;
 - 13.5. to consider and approve the re-election of Mr. DAI Zhiwei as a non-executive director for the seventh session of the board of directors of the Bank;
 - 13.6. to consider and approve the election of Ms. PAN Lina as a non-executive director for the seventh session of the board of directors of the Bank;
 - 13.7. to consider and approve the election of Mr. XU Hong as a non-executive director for the seventh session of the board of directors of the Bank;
 - 13.8. to consider and approve the election of Mr. JIANG Bo as a non-executive director for the seventh session of the board of directors of the Bank;
 - 13.9. to consider and approve the election of Ms. LIU Anyuan as a non-executive director for the seventh session of the board of directors of the Bank;
 - 13.10. to consider and approve the re-election of Mr. GU Mingan as an independent non-executive director for the seventh session of the board of directors of the Bank;

- 13.11. to consider and approve the re-election of Mr. HUANG Yongqing as an independent non-executive director for the seventh session of the board of directors of the Bank;
- 13.12. to consider and approve the re-election of Mr. YE Changqing as an independent non-executive director for the seventh session of the board of directors of the Bank;
- 13.13. to consider and approve the re-election of Mr. TANG Baoqi as an independent non-executive director for the seventh session of the board of directors of the Bank;
- 13.14. to consider and approve the election of Mr. ZHOU Kai as an independent non-executive director for the seventh session of the board of directors of the Bank; and
- 13.15. to consider and approve the remuneration of the directors.
- 14. to consider and approve the re-election/election of supervisors for the seventh session of the board of supervisors of the Bank, including:
 - 14.1. to consider and approve the re-election of Ms. YUAN Shihong as the shareholder supervisor for the seventh session of the board of supervisors of the Bank;
 - 14.2. to consider and approve the re-election of Mr. DUAN Xuebin as an external supervisor for the seventh session of the board of supervisors of the Bank;
 - 14.3. to consider and approve the election of Mr. GUO Bing as an external supervisor for the seventh session of the board of supervisors of the Bank; and
 - 14.4. to consider and approve the remuneration of the supervisors.
- 15. to consider and approve the change of registered capital of the Bank;
- 16. to consider and approve the proposed amendments to the Articles of Association of the Bank; and
- 17. to consider and approve:
 - (a) the issue of tier 2 capital bonds; and

(b) authorize the Board to, and allow the Board to further delegate to the chairman, president and secretary to the Board of the Bank to issue the tier 2 capital bonds within 24 months commencing from the date of approval by the general meeting (including, but without limitation, time, methods and term of issue, interest rate and other terms of issue of the bonds), make necessary adjustments as required by the relevant regulatory authorities and handle matters in relation to the issue of tier 2 capital bonds, execute relevant documents, appoint related professionals and take any other actions deemed to be necessary for the issue of tier 2 capital bonds.

By order of the Board Luzhou City Commercial Bank Co., Ltd.* YOU Jiang Chairman

Luzhou, PRC, April 12, 2019

^{*} Luzhou City Commercial Bank Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong.

Notes:

- the register of members of the Bank will be closed from Saturday, April 27, 2019 to Tuesday, May 28, 2019, (both dates inclusive), during which period no transfer of shares of the Bank ("Shares") will be registered. In order to be entitled to attend and vote at the 2018 Annual General Meeting, all transfers together with the relevant share certificates must be deposited at the Bank's H share registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong (for Holders of H Shares) or the Bank's Office of the Board of Directors (Address: Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC) (for Holders of Domestic Shares) for registration by no later than 4:30 p.m. on Friday, April 26, 2019.
- 2. A shareholder of the Bank ("Shareholder") who is entitled to attend and vote at the 2018 Annual General Meeting may appoint one or more proxies ("Proxy" or "Proxies") to attend and, in the event of a poll, vote on his or her behalf. A Proxy need not be a Shareholder.
- 3. The instrument appointing a proxy must be in writing under the hand of the attorney duly authorized by a Shareholder in writing. If the Shareholder is a corporate, that instrument must be executed either under its seal or under the hand of its director or other attorney duly authorized to sign the same.
- 4. In order to be valid, the form of proxy must be deposited to the Bank's H share registrar, Computershare Hong Kong Investor Services Limited (Address: 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong) (for Holders of H Shares) or the office of the Board of Directors of the Bank (Address: Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC, Postcode: 646000) (for Holders of Domestic Shares), not less than 24 hours before the time for holding the 2018 Annual General Meeting (i.e. not later than 9:00 a.m. on Monday, May 27, 2019). If the form of proxy is signed by a person under a power of attorney or other authority, a notarially certified copy of that power of attorney or other authority shall be deposited at the same time as mentioned in the form of proxy. Completion and return of the form of proxy will not preclude Shareholders from attending and voting in person at the 2018 Annual General Meeting or any adjourned meetings should he/she so wishes.
- 5. Shareholders shall produce their identity documents and supporting documents in respect of the shares held when attending the 2018 Annual General Meeting. If corporate Shareholders appoints authorized representative to attend the 2018 Annual General Meeting, the authorized representative shall produce his/her identity documents and a notarially certified copy of the relevant authorization instrument signed by the board of directors or other authorized parties of the corporate Shareholders or other notarially certified documents allowed by the Bank. Proxies shall produce their identity documents and the form of proxy signed by the Shareholders or their attorney when attending the 2018 Annual General Meeting.
- 6. Shareholders who intend to attend and vote at the 2018 Annual General Meeting should complete and return the reply slip in writing by hand, by fax or by post to the Bank's H share registrar, Computershare Hong Kong Investor Services Limited (Address: 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong; fax number: +852-28650990) (for Holders of H Shares) or the office of the Board of Directors of the Bank (Address: Building 1, No.18, Section 3, Jiucheng Avenue, Jiangyang District, Luzhou City, Sichuan Province, PRC, Postcode: 646000; fax number: +86-830-3100625) (for Holders of Domestic Shares) on or before Tuesday, May 7, 2019.
- 7. The 2018 Annual General Meeting is expected to be held for less than half a day. Shareholders who intend to attend the 2018 Annual General Meeting shall arrange and bear their own transportation and accommodation expenses.
- 8. The name and address of the Bank's H share registrar and transfer office are as follows:

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong Tel: 852-2862 8555 Fax: 852-2865 0990

9. The registered address of the Bank in the PRC is as follows:

No. 1, Section 1 Jiucheng Avenue Jiangyang District, Luzhou Sichuan Province the PRC Contact person: Office of the Board of Directors Tel: +86-830-2362606