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(Incorporated in the Cayman Islands with limited liability) (Stock Code: 1928)

# ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED JUNE 30, 2017

## **1. FINANCIAL HIGHLIGHTS**

- Adjusted EBITDA for the Group was US\$1.23 billion (HK\$9.58 billion) in the first half of 2017, an increase of 22.0%, compared to US\$1.01 billion (HK\$7.80 billion) in the first half of 2016.
- Total net revenues for the Group were US\$3.70 billion (HK\$28.87 billion) in the first half of 2017, an increase of 19.5%, compared to US\$3.09 billion (HK\$24.0 billion) in the first half of 2016.
- Profit for the Group was US\$678 million (HK\$5,292 million) in the first half of 2017, an increase of 23.0%, compared to US\$551 million (HK\$4,275 million) in the first half of 2016.

Unless otherwise indicated, capitalized terms used but not defined herein shall have the meanings ascribed to them in our 2016 annual report.

## 2. MANAGEMENT DISCUSSION AND ANALYSIS

## **RESULTS OF OPERATIONS**

The Board of Directors (the "**Board**") of Sands China Ltd. ("we" or our "**Company**") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (collectively the "**Group**") for the six months ended June 30, 2017 compared to the six months ended June 30, 2016.

Note: The translation of US\$ amounts into HK\$ amounts or vice versa has been made at the rate of US\$1.00 to HK\$7.8057 (six months ended June 30, 2016: US\$1.00 to HK\$7.7584) for the purposes of illustration only.

#### **Net Revenues**

Our net revenues consisted of the following:

	Six months ended June 30,		
	2017	2016	Percent change
	(US\$ in million	ıs)	
Casino	3,111	2,606	19.4%
Mall	236	193	22.3%
Rooms	142	120	18.3%
Food and beverage	87	72	20.8%
Convention, ferry, retail and other	122	103	18.4%
Total net revenues	3,698	3,094	19.5%

Net revenues were US\$3.70 billion for the six months ended June 30, 2017, an increase of 19.5%, compared to US\$3.09 billion for the six months ended June 30, 2016. Net revenues increased in all business categories, mainly driven by the opening of The Parisian Macao in September 2016 and the recovery of the Macao gaming market. We continued to enjoy market-leading visitation in Macao and focused on driving the high-margin mass market gaming business, while providing luxury amenities and high service levels to our VIP and premium players.

Our net casino revenues for the six months ended June 30, 2017 were US\$3.11 billion, an increase of 19.4%, compared to US\$2.61 billion for the six months ended June 30, 2016. The increase was attributable to US\$595 million of net casino revenues at The Parisian Macao, partially offset by a US\$96 million decrease at Sands Cotai Central driven by a decrease in gaming volume, as well as a lower win percentage for table games.

The following table summarizes the results of our casino activity:

	Six months ended June 30,		
	2017	2016	Change
	(US\$ in millions, ex	cept percentages	and points)
The Venetian Macao			
Total net casino revenues	1,225	1,212	1.1%
Non-Rolling Chip drop	3,423	3,427	(0.1)%
Non-Rolling Chip win percentage	25.6%	24.9%	0.7pts
Rolling Chip volume	11,321	15,094	(25.0)%
Rolling Chip win percentage <sup>(ii)</sup>	3.80%	2.99%	0.81pts
Slot handle	1,334	2,049	(34.9)%
Slot hold percentage	5.3%	4.5%	0.8pts
Sands Cotai Central			_
Total net casino revenues	754	850	(11.3)%
Non-Rolling Chip drop	2,836	3,014	(11.5)% (5.9)%
Non-Rolling Chip win percentage	20.5%	20.6%	(0.1)pts
Rolling Chip volume	5,421	6,685	(18.9)%
Rolling Chip win percentage <sup>(ii)</sup>	3.05%	3.26%	(0.21)pts
Slot handle	2,328	3,044	(23.5)%
Slot hold percentage	4.0%	3.6%	0.4pts
The Parisian Macao <sup>(i)</sup>			
Total net casino revenues	595		%
Non-Rolling Chip drop	1,956		%
Non-Rolling Chip win percentage	18.9%		—pts
Rolling Chip volume	7,482		%
Rolling Chip win percentage <sup>(ii)</sup>	3.36%		—pts
Slot handle	1,789		%
Slot hold percentage	3.6%		—pts
The Plaza Macao			
Total net casino revenues	207	199	4.0%
Non-Rolling Chip drop	597	530	12.6%
Non-Rolling Chip win percentage	23.1%	23.0%	0.1pts
Rolling Chip volume	4,247	4,504	(5.7)%
Rolling Chip win percentage <sup>(ii)</sup>	2.66%	2.77%	(0.11)pts
Slot handle	194	193	0.5%
Slot hold percentage	7.4%	6.1%	1.3pts
Sands Macao			
Total net casino revenues	330	345	(4.3)%
Non-Rolling Chip drop	1,239	1,350	(8.2)%
Non-Rolling Chip win percentage	19.4%	17.6%	1.8pts
Rolling Chip volume	2,881	4,195	(31.3)%
Rolling Chip win percentage <sup>(ii)</sup>	3.01%	2.84%	0.17pts
Slot handle	1,210	1,325	(8.7)%
Slot hold percentage	3.3%	3.3%	—pts

(i) The Parisian Macao opened on September 13, 2016.

(ii) This compares to our expected Rolling Chip win percentage of 3.0% to 3.3% (calculated before discounts and commissions). We revised the expected range due to the Rolling Chip win percentage experienced over the last several years.

Net mall revenues for the six months ended June 30, 2017 were US\$236 million, an increase of 22.3%, compared to US\$193 million for the six months ended June 30, 2016. The increase was primarily attributable to US\$34 million of net mall revenue at the Shoppes at Parisian and a US\$6 million increase at the Shoppes at Venetian, mainly driven by lease renewals and replacements that resulted in higher base rent.

The following table summarizes the results of our mall activity:

	Six months ended June 30,		
	2017	2016	Change
	(US\$, except leasable	e area, percentages	and points)
The Venetian Macao			
	106	100	6.0%
Total mall revenues ( <i>in millions</i> )			
Mall gross leasable area ( <i>in square feet</i> )	779,025	781,145	(0.3)%
Occupancy	97.7%	97.4%	0.3pts
Base rent per square foot	245	234	4.7%
Tenant sales per square foot <sup>(i)</sup>	1,340	1,359	(1.4)%
Sands Cotai Central <sup>(ii)</sup>			
Total mall revenues ( <i>in millions</i> )	33	31	6.5%
Mall gross leasable area ( <i>in square feet</i> )	425,630	331,476	28.4%
Occupancy	93.5%	96.7%	(3.2)pts
Base rent per square foot	120	160	(25.0)%
Tenant sales per square foot <sup>(i)</sup>	676	861	(23.6)% (21.5)%
Tenunt sules per square root	070	001	(21.5)/0
The Parisian Macao <sup>(iii)</sup>			
Total mall revenues (in millions)	34		%
Mall gross leasable area ( <i>in square feet</i> )	299,053		%
Occupancy	92.7%		—pts
Base rent per square foot	221		%
Tenant sales per square foot <sup>(i)</sup>	N/A		%
The Diego Massa			
The Plaza Macao	(2)	(2)	C1
Total mall revenues ( <i>in millions</i> )	63	63	<u>_%</u>
Mall gross leasable area ( <i>in square feet</i> )	259,533	260,570	(0.4)%
Occupancy	99.5%	97.7%	1.8pts
Base rent per square foot	455	457	(0.4)%
Tenant sales per square foot <sup>(i)</sup>	3,097	2,994	3.4%

(i) Tenant sales per square foot reflects sales from tenants only after the tenant has been opened for a period of 12 months.

(ii) At completion, the Shoppes at Cotai Central will feature up to 600,000 square feet of gross leasable area.

(iii) The Parisian Macao opened on September 13, 2016.

Net room revenues for the six months ended June 30, 2017 were US\$142 million, an increase of 18.3%, compared to US\$120 million for the six months ended June 30, 2016. The increase was mainly driven by the opening of The Parisian Macao, partially offset by lower revenues at The Venetian Macao and The Plaza Macao as the number of available rooms decreased by 14% and 21%, respectively, for renovation.

The following table summarizes the results of our room activity. Information in this table takes into account rooms provided to customers on a complimentary basis.

Six months ended June 30,		
-		Change
(US\$, except percentages and points)		
85	91	(6.6)%
		10.3pts
		(4.6)%
187	174	7.5%
131	131	%
		3.6pts
		(3.9)%
118	117	0.9%
61		_%
-		
		—pts —%
		% %
11/		<i>— /0</i>
-		(5.9)%
		11.1pts
		4.0%
291	241	20.7%
10	10	%
98.2%	95.9%	2.3pts
193	205	(5.9)%
190	196	(3.1)%
	2017 (US\$, except p 85 89.6% 209 187 131 80.4% 146 118 61 84.9% 137 117 16 80.2% 363 291 10 98.2% 193	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

(i) The Parisian Macao opened on September 13, 2016.

Net food and beverage revenues for the six months ended June 30, 2017 were US\$87 million, an increase of 20.8%, compared to US\$72 million for the six months ended June 30, 2016. The increase was primarily driven by the opening of The Parisian Macao.

Net convention, ferry, retail and other revenues for the six months ended June 30, 2017 were US\$122 million, an increase of 18.4%, compared to US\$103 million for the six months ended June 30, 2016. The increase was attributable to the opening of The Parisian Macao, increases in

entertainment revenue from events at the Cotai Arena, as well as an increase in ferry revenue driven by higher ticket sales volume and prices.

#### **Operating Expenses**

Operating expenses were US\$2.94 billion for the six months ended June 30, 2017, an increase of 17.9%, compared to US\$2.49 billion for the six months ended June 30, 2016. The increase in operating expenses was primarily due to increases in casino expenses, general and administrative expenses, and depreciation and amortization expenses, mainly driven by the opening of The Parisian Macao.

## Adjusted EBITDA<sup>(i)</sup>

The following table summarizes information related to our segments:

	Six months ended June 30,		
	2017	2016	Percent change
	(US\$ in million.	s)	
The Venetian Macao	547	514	6.4%
Sands Cotai Central	276	307	(10.1)%
The Parisian Macao	188		%
The Plaza Macao	111	92	20.7%
Sands Macao	93	79	17.7%
Ferry and other operations	12	14	(14.3)%
Total adjusted EBITDA	1,227	1,006	22.0%

Adjusted EBITDA for the six months ended June 30, 2017 increased 22.0% to US\$1.23 billion, compared to US\$1.01 billion for the six months ended June 30, 2016. The increase was primarily driven by the opening of The Parisian Macao. The management team continues to focus on operational efficiencies and cost control measures throughout both the gaming and non-gaming areas of the business in order to maintain market-leading adjusted EBITDA.

(i) Adjusted EBITDA, which is a non-IFRS financial measure, is profit attributable to equity holders of the Company before share-based compensation, corporate expense, pre-opening expense, depreciation and amortization, net foreign exchange gains/(losses), impairment loss, gain/(loss) on disposal of property and equipment, investment properties and intangible assets, interest, gain/(loss) on modification or early retirement of debt and income tax benefit/(expense). Management utilizes adjusted EBITDA to compare the operating profitability of its operations with those of its competitors, as well as a basis for determining certain incentive compensation. Gaming companies have historically reported adjusted EBITDA as a supplemental performance measure to IFRS financial measures. In order to view the operations of their casinos on a more stand-alone basis, gaming companies, including the Group, have historically excluded certain expenses that do not relate to the management of specific casino properties, such as pre-opening expense and corporate expense, from their adjusted EBITDA calculations. Adjusted EBITDA should not be interpreted as an alternative to profit or operating profit (as an indicator of operating performance) or to cash flows from operations (as a measure of liquidity), in each case, as determined in accordance with IFRS. The Group has significant uses of cash flow, including capital expenditures, dividend payments, interest payments and debt principal repayments, which are not reflected in adjusted EBITDA. Not all companies calculate adjusted EBITDA in the same manner. As a result, adjusted EBITDA as presented by the Group may not be directly comparable to similarly titled measures presented by other companies.

#### **Interest Expense**

The following table summarizes information related to interest expense:

	Six months ended June 30,			
	<b>2017</b> (US\$ in millions)	2016	Percent change	
Interest and other finance costs Less: interest capitalized	74 (1)	53 (21)	39.6% (95.2)%	
Interest expense, net	73	32	128.1%	

Interest expense, net of amounts capitalized, was US\$73 million for the six months ended June 30, 2017, compared to US\$32 million for the six months ended June 30, 2016. The increase was primarily due to a US\$21 million increase in interest and other finance costs, primarily driven by increases in bank borrowings and interest rate, and a US\$20 million decrease in capitalized interest as we opened The Parisian Macao in September 2016. Our weighted average borrowing cost for the six months ended June 30, 2017 was approximately 2.4%.

#### **Profit for the Period**

Profit for the six months ended June 30, 2017 was US\$678 million, an increase of 23.0%, compared to US\$551 million for the six months ended June 30, 2016. The increase was primarily attributable to the opening of The Parisian Macao.

#### LIQUIDITY, FINANCIAL AND CAPITAL RESOURCES

We fund our operations through cash generated from our operations and our debt financing.

During the six months ended June 30, 2017, the Group had net borrowings of US\$550 million under the 2016 VML Revolving Facility. As at June 30, 2017, the Group had US\$1.45 billion of available borrowing capacity under the 2016 VML Revolving Facility.

As at June 30, 2017, we held cash and cash equivalents of US\$781 million, which was primarily generated from our operations. Such cash and cash equivalents were mainly held in HK\$.

#### **Cash Flows** — **Summary**

Our cash flows consisted of the following:

	Six months ended June 30,		
	2017	2016	
	(US\$ in millio	ns)	
Net cash generated from operating activities	1,304	1,083	
Net cash used in investing activities	(220)	(600)	
Net cash used in financing activities	(1,584)	(1,111)	
Net decrease in cash and cash equivalents	(500)	(628)	
Cash and cash equivalents at beginning of period	1,284	1,283	
Effect of exchange rate on cash and cash equivalents	(3)	1	
Cash and cash equivalents at end of period	781	656	

#### **Cash Flows — Operating Activities**

We derive most of our operating cash flows from our casino, mall and hotel operations. Net cash generated from operating activities for the six months ended June 30, 2017 increased by 20.4% to US\$1.30 billion, compared to US\$1.08 billion for the six months ended June 30, 2016. The increase in net cash generated from operating activities was primarily attributable to the increase in operating income, partially offset by changes in our working capital accounts, consisting primarily of changes in trade and other payables.

#### **Cash Flows** — **Investing Activities**

Net cash used in investing activities for the six months ended June 30, 2017 was US\$220 million and was primarily attributable to capital expenditures for development projects as well as maintenance spending. Capital expenditures for the six months ended June 30, 2017, totaled US\$223 million, including US\$111 million for construction activities at The Parisian Macao and US\$112 million for our other operations.

#### **Cash Flows** — **Financing Activities**

For the six months ended June 30, 2017, net cash used in financing activities was US\$1.58 billion, which was primarily attributable to US\$2.07 billion in dividend payments, partially offset by net proceeds of US\$550 million from borrowings under the 2016 VML Revolving Facility.

## **CAPITAL EXPENDITURES**

Capital expenditures were used primarily to renovate, upgrade and maintain existing properties. Our capital expenditures, excluding capitalized interest and construction payables, are as follows:

	Six months ended June 30,		
	2017	2016	
	(US\$ in millions)		
The Venetian Macao	60	24	
Sands Cotai Central	33	65	
The Parisian Macao	111	497	
The Plaza Macao	13	6	
Sands Macao	3	7	
Ferry and other operations	3	2	
Total capital expenditures	223	601	

In September 2016, we opened The Parisian Macao, an integrated resort connected to The Venetian Macao and The Plaza Macao, which includes a 253,000-square-foot casino. The Parisian Macao also features approximately 3,000 rooms and suites; approximately 300,000 square feet of retail and dining space; approximately 63,000 square feet of meeting room space; a 1,200-seat theater; and a half-scale authentic re-creation of the Eiffel Tower containing a viewing platform and restaurant.

Sands Cotai Central opened in phases beginning in April 2012. We have completed the structural work on the remainder of the fourth tower, an apart-hotel wing that consists of approximately 1.0 million square feet of St. Regis-serviced and -branded luxury apart-hotel units and common areas, with the intention of monetizing the units within the St. Regis tower, subject to Macao Government approval.

The Venetian Macao hotel tower is currently being refurbished and these works will be completed by Chinese New Year 2018. In early August 2017, we completed the refurbishment of The Four Seasons Hotel.

#### CAPITAL COMMITMENTS

Future commitments for property and equipment that are not recorded in the financial statements herein are as follows:

	June 30,	December 31,	
	2017	2016	
	(US\$ in m	uillions)	
Contracted but not provided for	236	265	

#### DIVIDENDS

On January 20, 2017, the Board declared an interim dividend of HK\$0.99 (equivalent to US\$0.128) per share. The interim dividend, amounting in aggregate to HK\$7.99 billion (equivalent to US\$1.03 billion), was paid on February 24, 2017.

On May 26, 2017, the Shareholders approved a final dividend of HK\$1.00 (equivalent to US\$0.129) per share for the year ended December 31, 2016 to Shareholders whose names appeared on the register of members of the Company on June 5, 2017. The final dividend, amounting in aggregate to HK\$8.07 billion (equivalent to US\$1.04 billion), was paid on June 23, 2017.

The Board does not recommend the payment of an interim dividend for the six months ended June 30, 2017.

#### PLEDGE OF FIXED ASSETS

We have pledged a substantial portion of our fixed assets to secure our loan facilities. As at June 30, 2017, we have pledged leasehold interests in land; buildings; building, land and leasehold improvements; furniture, fittings and equipment; construction in progress; and vehicles with an aggregate net book value of approximately US\$6.50 billion (December 31, 2016: US\$6.71 billion).

#### **CONTINGENT LIABILITIES AND RISK FACTORS**

The Group has contingent liabilities arising in the ordinary course of business. Management has made estimates for potential litigation costs based upon consultation with legal counsel. Actual results could differ from these estimates; however, in the opinion of management, such litigation and claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

#### CAPITAL RISK MANAGEMENT

The Group's primary objective when managing capital is to safeguard the Group's ability to continue as a going concern in order to provide returns for Shareholders and benefits for other stakeholders, by pricing products and services commensurately with the level of risk.

The capital structure of the Group consists of debt, which includes borrowings (including current and non-current borrowings as shown in note 12 to the condensed consolidated financial statements), net of cash and cash equivalents, and equity attributable to Shareholders, comprising issued share capital and reserves.

The Group actively and regularly reviews and manages its capital structure to maintain the net debt-to-capital ratio (gearing ratio) at an appropriate level based on its assessment of the current risk and circumstances. This ratio is calculated as net debt divided by total capital. Net debt is calculated as interest-bearing borrowings, net of deferred financing costs, less cash and cash equivalents and restricted cash and cash equivalents. Total capital is calculated as equity, as shown in the consolidated balance sheet, plus net debt.

	June 30, 2017	December 31, 2016
	(US\$ in millions, ex	(cepi perceniages)
Interest bearing borrowings, net of deferred financing costs	4,830	4,294
Less: cash and cash equivalents	(781)	(1,284)
restricted cash and cash equivalents	(10)	(10)
Net debt	4,039	3,000
Total equity	3,607	5,007
Total capital	7,646	8,007
Gearing ratio	52.8%	37.5%

The increase in the gearing ratio during the six months ended June 30, 2017 was due to dividend payments of US\$2.07 billion and increase in net borrowings of US\$536 million.

#### **BUSINESS REVIEW AND PROSPECTS**

Our business strategy is to continue to successfully execute our Cotai Strip developments and to leverage our integrated resort business model to create Asia's premier gaming, leisure, convention and meetings destination. The Company continues to execute on the strategies outlined in our 2016 annual report. These strategies have proven to be successful in the first half of 2017 and we are confident they will continue into the future.

As our integrated resorts mature, we will continue to reinvest in our portfolio of properties to maintain our high quality products and remain competitive in the markets in which we operate. We are constantly evaluating opportunities to improve our product offerings, such as refreshing our suites and rooms and our gaming areas.

#### The Venetian Macao

The Venetian Macao hotel tower is currently being refurbished. This includes all 2,841 standard hotel suites, 64 Paiza suites and associated corridors and lift lobbies. This project commenced in late 2016 and will be completed before Chinese New Year 2018. The renovation includes a

complete refresh of the suites in a more contemporary style with all new furniture and fixtures. Guest technology requirements were also addressed as part of the refurbishment. This will help position the property appropriately within the competitive environment. The remodeled rooms and suites that have been completed to date have attracted some very positive guest feedback.

The VIP gaming areas in The Venetian Macao will be refurbished to provide the best possible service to our VIP and premium players. The project is expected to commence early next year and complete in June 2018. The objective is to create a new benchmark VIP gaming area in Macao, with all the associated world-class facilities and amenities. The areas will be contemporary in style and feature new furniture and fixtures. Guest technology requirements were also addressed as part of the refurbishment. Private gaming salons and private smoking rooms will be available to our VIP guests.

## The Plaza Macao

In early August 2017, we completed the refurbishment of The Four Seasons Hotel, which began in October 2016. These works included the replacement of furniture and selected fixtures in all 360 rooms and suites.

The VIP gaming areas in The Plaza Macao will also be refurbished. New entrances to the property and private gaming salons will be available to our VIP guests. The project is expected to commence later this year and complete in February 2018.

#### The Parisian Macao

To better cater to changing customer demand, the number of suites in The Parisian Macao will be increased by combining and converting standard rooms. The construction of these suites will be completed over approximately a one-year period, commencing in September 2017.

## **Smoking Lounges in Gaming Areas**

The Macao Legislative Assembly passed an amendment bill on July 14, 2017, which will come into force on January 1, 2018, making it mandatory for casinos to upgrade or set up smoking lounges. The smoking ban on mass gaming floors that was introduced in October 2014 is now extended to VIP areas. Within a one-year transition period after the effective date of the amendment bill, smoking lounges have to be set up in all VIP areas and the existing smoking lounges in the mass gaming floors across our properties will need to be upgraded to comply with the enhanced technical standards. We will start the design process this year and construction work is expected to commence next year.

## LEGAL PROCEEDINGS

There has been no material change since the publication of the Company's 2016 annual report in respect of the legal proceedings that the Company is involved in.

## **3. CORPORATE GOVERNANCE**

## **CORPORATE GOVERNANCE PRACTICES**

Good corporate governance underpins the creation of Shareholder value at Sands China and maintaining the highest standards of corporate governance is a core responsibility of the Board. An effective system of corporate governance requires that our Board approves strategic direction, monitors performance, oversees effective risk management and leads the creation of the right compliant culture across the organization. It also gives our investors confidence that we are exercising our stewardship responsibilities with due skill and care.

To ensure that we adhere to high standards of corporate governance, we have developed our own corporate governance principles and guidelines that set out how corporate governance operates in practice within the Company. This is based on the policies, principles and practices set out in the Corporate Governance Code (the "Code") contained in Appendix 14 of the Listing Rules and draws on other best practices.

The Board is of the view that throughout the six months ended June 30, 2017, save as disclosed below, the Company fully complied with all the code provisions and certain recommended best practices set out in the Code.

#### **Code Provision A.2.1**

The roles of Chairman and Chief Executive Officer have been performed by Mr. Sheldon Gary Adelson since March 6, 2015. Although under code provision A.2.1 of the Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual, the combination of the roles of chairman and chief executive officer by Mr. Adelson is considered to be in the best interests of the Company and its Shareholders as a whole. The Company believes that the combined roles of Mr. Adelson promotes better leadership for both the Board and the management and allows more focus on developing business strategies and the implementation of objectives and policies. The structure is supported by the Company's well established corporate governance structure and internal control policies.

## **Code Provision E.1.2**

Under code provision E.1.2 of the Code, the Chairman of the Board should attend the annual general meeting of the Company. The Chairman of the Board was absent from the Company's annual general meeting held on May 26, 2017 due to other business commitments.

## MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has developed its own securities trading code for securities transactions (the "**Company Code**") by the Directors and relevant employees who are likely to be in possession of unpublished inside information of the Company on terms no less exacting than the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules (the "**Model Code**"). Following specific enquiry by the Company, all Directors have confirmed that they have complied with the Company Code and, therefore, with the Model Code throughout the six months ended June 30, 2017.

## **BOARD AND BOARD COMMITTEES COMPOSITION**

The following change was made to the composition of the Board and the Board Committee of the Company during the six months ended June 30, 2017 and up to the date of this announcement:

On July 14, 2017, Mr. Wang Sing was appointed as an Independent Non-Executive Director and a member of the Audit Committee.

## AUDIT COMMITTEE REVIEW

The Audit Committee has reviewed the accounting policies adopted by the Group and the unaudited condensed consolidated financial statements for the six months ended June 30, 2017, and was of the opinion that the preparation of such interim results complied with the applicable accounting standards and requirements and that adequate disclosures have been made. All of the Audit Committee members are Independent Non-Executive Directors, with Mr. Victor Patrick Hoog Antink (Chairman of the Audit Committee) and Mr. Kenneth Patrick Chung possessing the appropriate professional qualifications and accounting and related financial management expertise.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SHARES

Neither the Company, nor any of its subsidiaries purchased, sold or redeemed any of the listed shares of the Company during the six months ended June 30, 2017.

## 4. FINANCIAL RESULTS

The financial information set out below in this announcement represents an extract from the condensed consolidated financial statements, which is unaudited but has been reviewed by the Company's independent auditor, Deloitte Touche Tohmatsu, in accordance with the International Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", and by the Audit Committee.

#### **CONSOLIDATED INCOME STATEMENT**

		Six months ended June 30,		
		2017	2016	
		US\$ in m	<i>,</i>	
	Note	except per si		
		(Unaud	ited)	
Net revenues	4	3,698	3,094	
Gaming tax		(1,400)	(1,193)	
Employee benefit expenses		(605)	(550)	
Depreciation and amortization		(385)	(278)	
Gaming promoter/agency commissions		(68)	(61)	
Inventories consumed		(46)	(37)	
Other expenses and losses	5	(434)	(373)	
Operating profit		760	602	
Interest income		3	2	
Interest expense, net of amounts capitalized	6	(73)	(32)	
Profit before income tax		690	572	
Income tax expense	7	(12)	(21)	
Profit for the period attributable to equity holders of the Company		678	551	
Earnings per share for profit attributable to equity holders of the Company				
— Basic	8	US8.39 cents	US6.82 cents	
— Diluted	8	US8.39 cents	US6.82 cents	

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

<b>2017</b> 20	)16
US\$ in millions	
(Unaudited)	
Profit for the period attributable to equity holders	
of the Company 678 5	551
Other comprehensive loss, net of tax	
Item that will not be reclassified subsequently to profit or loss:	
Currency translation differences (22)	(4)
Total comprehensive income for the period attributable	
to equity holders of the Company 656 5	547

## **CONSOLIDATED BALANCE SHEET**

	Note	<b>June 30,</b> <b>2017</b> US\$ in m	December 31, 2016 <i>illions</i>
		(Unaudited)	(Audited)
ASSETS Non-current assets			
Investment properties, net		1,297	1,322
Property and equipment, net Intangible assets, net		7,809 35	8,111 35
Other assets, net Trade and other receivables and		35	36
prepayments, net	-	21	19
Total non-current assets	_	9,197	9,523
Current assets Inventories		15	14
Trade and other receivables and	10	2(0	250
prepayments, net Restricted cash and cash equivalents	10	260 10	352 10
Cash and cash equivalents	_	781	1,284
Total current assets	_	1,066	1,660
Total assets	=	10,263	11,183

	Note	<b>June 30,</b> <b>2017</b> US\$ in m	December 31, 2016
		(Unaudited)	(Audited)
EQUITY			
Capital and reserves attributable to equity holders of the Company			
Share capital		81	81
Reserves	-	3,526	4,926
Total equity	-	3,607	5,007
LIABILITIES			
Non-current liabilities			
Trade and other payables	11	133	127
Borrowings	12	4,865	4,348
Deferred income tax liabilities	-	56	47
Total non-current liabilities	-	5,054	4,522
Current liabilities			
Trade and other payables	11	1,560	1,622
Current income tax liabilities		3	6
Borrowings	12	39	26
Total current liabilities	-	1,602	1,654
Total liabilities	-	6,656	6,176
Total equity and liabilities	=	10,263	11,183
Net current (liabilities)/assets	=	(536)	6
Total assets less current liabilities	=	8,661	9,529

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of preparation

The unaudited condensed consolidated financial statements are presented in millions of United States dollars ("**US\$ in millions**"), unless otherwise stated. In the prior year, the condensed consolidated financial statements were presented in thousands of US\$. The comparative information has been changed to be presented in millions of US\$ accordingly. The condensed consolidated financial statements were approved and authorized for issue by the Board of Directors of the Company on August 11, 2017.

The condensed consolidated financial statements for the six months ended June 30, 2017 have been prepared in accordance with International Accounting Standard ("IAS") 34 "Interim Financial Reporting" issued by the International Accounting Standards Board ("IASB") and the applicable disclosure requirements of Appendix 16 to the Listing Rules. They should be read in conjunction with the Group's annual financial statements for the year ended December 31, 2016, which were prepared in accordance with International Financial Reporting Standards ("IFRS").

#### 2. Significant accounting policies

The condensed consolidated financial statements have been prepared on the historical cost basis except for financial liabilities for cash-settled share-based payment transaction that are measured at fair value.

Except as described below, the accounting policies adopted and methods of computation used in the preparation of the condensed consolidated financial statements for the six months ended June 30, 2017 are consistent with those adopted and as described in the Group's annual financial statements for the year ended December 31, 2016.

During the period, there have been a number of new amendments to standards that have come into effect, which the Group has adopted at their respective effective dates. The adoption of these new amendments to standards had no material impact on the results of operations and financial position of the Group.

#### 3. Segment information

Management has determined the operating segments based on the reports reviewed by a group of senior management which is the chief operating decision-maker of the Group that makes strategic decisions. The Group considers the business from a property and service perspective.

The Group's principal operating and developmental activities occur in Macao, which is the sole geographic area in which the Group is domiciled. The Group reviews the results of operations for each of its key operating segments, which are also the reportable segments: The Venetian Macao, Sands Cotai Central, The Parisian Macao (which opened in September 2016), The Plaza Macao, Sands Macao and ferry and other operations. The Group's primary projects under development are the remainder of Sands Cotai Central and the Four Seasons apart-hotel tower.

Revenue is comprised of revenue from the sale of goods and services in the ordinary course of the Group's activities. The Venetian Macao, Sands Cotai Central, The Parisian Macao, The Plaza Macao and Sands Macao derive their revenue primarily from casino, mall, hotel, food and beverage, convention, retail and other sources. Ferry and other operations mainly derive their revenue from the sale of ferry tickets for transportation between Hong Kong and Macao.

The Group's segment information is as follows:

	Six months ended June 30,	
	2017	2016
	US\$ in million	ns
	(Unaudited)	)
Net revenues		
The Venetian Macao	1,431	1,412
Sands Cotai Central	906	993
The Parisian Macao	674	
The Plaza Macao	280	272
Sands Macao	340	355
Ferry and other operations	83	75
Inter-segment revenues <sup>(i)</sup>	(16)	(13)
	3,698	3,094

(i) Inter-segment revenues are charged at prevailing market rates.

	Six months ended June 30,	
	<b>2017</b> US\$ in millions	2016
	(Unaudited)	
Adjusted EBITDA (Note)		
The Venetian Macao	547	514
Sands Cotai Central	276	307
The Parisian Macao	188	
The Plaza Macao	111	92
Sands Macao	93	79
Ferry and other operations	12	14
Total adjusted EBITDA	1,227	1,006
Share-based compensation, net of amounts capitalized	(7)	(9)
Corporate expense	(57)	(79)
Pre-opening expense	(6)	(40)
Depreciation and amortization	(385)	(278)
Net foreign exchange (losses)/gains	(7)	3
Loss on disposal of property and equipment,		
investment properties and intangible assets	(5)	(1)
Operating profit	760	602
Interest income	3	2
Interest expense, net of amounts capitalized	(73)	(32)
Profit before income tax	690	572
Income tax expense	(12)	(21)
<b>Profit for the period attributable to equity holders</b>		
of the Company	678	551

Note: Adjusted EBITDA, which is a non-IFRS financial measure, is profit attributable to equity holders of the Company before share-based compensation, corporate expense, pre-opening expense, depreciation and amortization, net foreign exchange gains/(losses), impairment loss, gain/(loss) on disposal of property and equipment, investment properties and intangible assets, interest, gain/(loss) on modification or early retirement of debt and income tax benefit/(expense). Management utilizes adjusted EBITDA to compare the operating profitability of its operations with those of its competitors, as well as a basis for determining certain incentive compensation. Gaming companies have historically reported adjusted EBITDA as a supplemental performance measure to IFRS financial measures. In order to view the operations of their casinos on a more stand-alone basis, gaming companies, including the Group, have historically excluded certain expenses that do not relate to the management of specific casino properties, such as pre-opening expense and corporate expense, from their adjusted EBITDA calculations. Adjusted EBITDA should not be interpreted as an alternative to profit or operating profit (as an indicator of operating performance) or to cash flows from operations (as a measure of liquidity), in each case, as determined in accordance with IFRS. The Group has significant uses of cash flow, including capital expenditures, dividend payments, interest payments and debt principal repayments, which are not reflected in adjusted EBITDA. Not all companies calculate adjusted EBITDA in the same manner. As a result, adjusted EBITDA as presented by the Group may not be directly comparable to similarly titled measures presented by other companies.

	<b>Six months ended June 30,</b> <b>2017</b> 2016	
	US\$ in mi (Unaudi	illions
Depreciation and amortization		
The Venetian Macao	85	83
Sands Cotai Central	139	149
The Parisian Macao	114	
The Plaza Macao Sands Macao	20 19	20 19
Ferry and other operations	8	19 7
Terry and other operations		1
	385	278
	Six months end	ed June 30,
	2017	2016
	US\$ in mi ( <b>Unaud</b> i	
Conital ornandituras		
Capital expenditures The Venetian Macao	60	24
Sands Cotai Central	33	65
The Parisian Macao	111	497
The Plaza Macao	13	6
Sands Macao	3	7
Ferry and other operations	3	2
	223	601
	June 30,	December 31,
	2017	2016
	US\$ in m	
	(Unaudited)	(Audited)
Total assets		
The Venetian Macao	2,215	2,659
Sands Cotai Central	3,926	4,229
The Parisian Macao	2,596	2,745
The Plaza Macao Sands Macao	955 277	992 317
Ferry and other operations	277 294	241
ren j und other operations		<u>~</u> 71
	10,263	11,183

Almost all of the non-current assets of the Group are located in Macao.

#### 4. Net revenues

	Six months ended June 30,	
	2017	2016
	US\$ in millic	ons
	(Unaudited	)
Casino	3,111	2,606
Mall		
— Income from right of use	197	166
— Management fee and other	39	27
Rooms	142	120
Food and beverage	87	72
Convention, ferry, retail and other	122	103
	3,698	3,094

## 5. Other expenses and losses

Six months ended June 30,	
2017	2016
US\$ in millions	
(Unaudited)	

Utilities and operating supplies	98	76
Contract labor and services	68	54
Advertising and promotions	55	40
Royalty fees	51	35
Repairs and maintenance	39	28
Management fees	19	22
Operating lease expense	15	13
Net foreign exchange losses/(gains)	7	(3)
Loss on disposal of property and equipment,		
investment properties and intangible assets	5	1
Auditor's remuneration	1	1
(Recovery of)/provision for doubtful accounts, net	(1)	4
Other support services	56	47
Other operating expenses	21	55
_	434	373

# 6. Interest expense, net of amounts capitalized

	Six months ended June 30,	
	2017	2016
	US\$ in million	ıs
	(Unaudited)	
Bank borrowings	55	35
Amortization of deferred financing costs	11	10
Finance lease liabilities	3	3
Standby fee and other financing costs	5	5
	74	53
Less: interest capitalized	(1)	(21)
Interest expense, net of amounts capitalized	73	32

## 7. Income tax expense

	Six months ended June 30,	
	2017	2016
	US\$ in mi	llions
	(Unaudi	ted)
Current income tax		
Lump sum in lieu of Macao complementary tax		
on dividends	3	3
Deferred income tax	9	18
Income tax expense	12	21

#### 8. Earnings per share

Basic earnings per share is calculated by dividing the profit for the period attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding during the period.

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. For the six months ended June 30, 2017, the Company had outstanding share options and restricted share units that will potentially dilute the ordinary shares.

The calculation of basic and diluted earnings per share is based on the following:

	Six months ended June 30, 2017 2016 (Unaudited)	
Profit attributable to equity holders of the Company (US\$ in millions)	678	551
<ul><li>Weighted average number of shares for basic earnings per share (<i>thousand shares</i>)</li><li>Adjustments for share options and restricted share units</li></ul>	8,072,069	8,069,638
(thousand shares)	4,466	1,093
Weighted average number of shares for diluted earnings per share (thousand shares)	8,076,535	8,070,731
Earnings per share, basic	US8.39 cents	US6.82 cents
Earnings per share, basic <sup>(i)</sup>	HK65.49 cents	HK52.91 cents
Earnings per share, diluted	US8.39 cents	US6.82 cents
Earnings per share, diluted <sup>(i)</sup>	HK65.49 cents	HK52.91 cents

(i) The translation of US\$ amounts into HK\$ amounts has been made at the rate of US\$1.00 to HK\$7.8057 (six months ended June 30, 2016: US\$1.00 to HK\$7.7584).

#### 9. Dividends

On January 20, 2017, the Board declared an interim dividend of HK\$0.99 (equivalent to US\$0.128) per share. The interim dividend, amounting in aggregate to HK\$7.99 billion (equivalent to US\$1.03 billion), was paid on February 24, 2017.

On May 26, 2017, the Shareholders approved a final dividend of HK\$1.00 (equivalent to US\$0.129) per share for the year ended December 31, 2016 to Shareholders whose names appeared on the register of members of the Company on June 5, 2017. The final dividend, amounting in aggregate to HK\$8.07 billion (equivalent to US\$1.04 billion), was paid on June 23, 2017.

The Board does not recommend the payment of an interim dividend for the six months ended June 30, 2017.

#### **10. Trade receivables**

The aging analysis of trade receivables, net of provision for doubtful accounts, is as follows:

	June 30,	December 31,
	2017	2016
	US\$ in n	villions
	(Unaudited)	(Audited)
0–30 days	126	195
31–60 days	23	32
61–90 days	14	19
Over 90 days		51
	193	297

Trade receivables mainly consist of casino receivables. The Group generally does not charge interest for credit granted, but requires a personal check or other acceptable forms of security. In respect of gaming promoters, the receivables can be offset against the commissions payable and front money deposits made by the gaming promoters. Absent special approval, the credit period granted to selected premium and mass market players is typically 7–15 days, while for gaming promoters, the receivables are typically repayable within one month following the granting of the credit, subject to terms of the relevant credit agreement.

# 11. Trade and other payables

	June 30, 2017	December 31, 2016
	US\$ in millions	
	(Unaudited)	(Audited)
Trade payables	28	35
Outstanding chips and other casino liabilities	581	560
Deposits	353	312
Other tax payables	234	246
Construction payables and accruals	170	268
Accrued employee benefit expenses	123	129
Interest payables	49	47
Payables to related companies — non-trade	12	6
Other payables and accruals	143	146
	1,693	1,749
Less: non-current portion	(133)	(127)
Current portion	1,560	1,622

The aging analysis of trade payables is as follows:

	June 30,	December 31,	
	2017	2016	
	US\$ in m	US\$ in millions	
	(Unaudited)	(Audited)	
0–30 days	22	25	
31-60 days	3	5	
61–90 days	2	3	
Over 90 days	1	2	
	28	35	

## **12. Borrowings**

	June 30, 2017	December 31, 2016
	US\$ in millions	
	(Unaudited)	(Audited)
Non-current portion		
Bank loans, secured	4,879	4,368
Finance lease liabilities on leasehold interests	-9017	.,
in land, secured	65	69
Other finance lease liabilities, secured	4	5
	4,948	4,442
Less: deferred financing costs	(83)	(94)
	4,865	4,348
Current portion		
Bank loans, secured	34	20
Finance lease liabilities on leasehold interests in land, secured	2	2
Other finance lease liabilities, secured	32	33
other multer lease mannies, secured		
	39	26
Total borrowings	4,904	4,374

During the six months ended June 30, 2017, the Group had net borrowings of US\$550 million under the 2016 VML Revolving Facility. As at June 30, 2017, the Group had US\$1.45 billion of available borrowing capacity under the 2016 VML Revolving Facility.

## 5. PUBLICATION OF INTERIM RESULTS ON THE WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY

This announcement is published on the websites of the Stock Exchange (www.hkexnews.hk) and the Company (www.sandschina.com). The interim report for the six months ended June 30, 2017 will be dispatched to Shareholders and published on the websites of the Stock Exchange and the Company in due course.

By order of the Board SANDS CHINA LTD. Dylan James Williams Company Secretary

Macao, August 11, 2017

As at the date of this announcement, the directors of the Company are:

Executive Directors: Sheldon Gary Adelson Wong Ying Wai

*Non-Executive Directors:* Robert Glen Goldstein Charles Daniel Forman

Independent Non-Executive Directors: Chiang Yun Victor Patrick Hoog Antink Steven Zygmunt Strasser Kenneth Patrick Chung Wang Sing

In case of any inconsistency between the English version and the Chinese version of this announcement, the English version shall prevail.