



中國工商銀行股份有限公司
INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED
(a joint stock limited company incorporated in the People's Republic of China with limited liability)

Stock Code: 1398
USD Preference Shares Stock Code: 4603
EUR Preference Shares Stock Code: 4604
RMB Preference Shares Stock Code: 84602

Supplemental Proxy Form for the Annual General Meeting
for the year 2016 to be held on 27 June 2017

I/We ^(Note 1) _____
of _____,
being the registered holder(s) of _____ ^(Note 2) H shares of RMB1.00 each in the capital of Industrial and Commercial Bank of China Limited (the "Bank"), hereby appoint the **Chairman of the meeting** or ^(Note 3) _____
of _____
to act as my/our proxy to attend and vote for me/us and on my/our behalf at the annual general meeting for the year 2016 (the "AGM") of the Bank to be held at Grand Hyatt Hong Kong, 1 Harbour Road, Wan Chai, Hong Kong and at Industrial and Commercial Bank of China Limited, No. 55 Fuxingmennei Avenue, Xicheng District, Beijing, PRC concurrently by video conference on Tuesday, 27 June 2017 at 2:30 p.m. or any adjournment thereof, for the purpose of considering and if thought fit, passing the resolution set out in the supplemental circular dated 12 June 2017, and voting on behalf of me/us under my/our name as indicated below ^(Note 4) in respect of the resolution to be proposed at the AGM and any of its adjournment.

Unless otherwise indicated, capitalised terms used herein shall have the same meanings as those defined in the supplemental circular of the Bank dated 12 June 2017.

Special Resolution		For ^(Note 4)	Against ^(Note 4)	Abstained ^(Note 4)
10.	Proposal on Amendments to the Articles of Association of Industrial and Commercial Bank of the China Limited			

Dated _____ Shareholder's Signature ^(Note 5) _____

Notes:

Important: You should first read the circular and supplemental circular dated 13 May 2017 and 12 June 2017, respectively, before appointing a proxy.

- Please insert full name(s) and address as registered in the register of members in **BLOCK CAPITALS**.
- Please insert the number of shares registered in your name(s) relating to this supplemental proxy form. If no number is inserted, this supplemental proxy form will be deemed to relate to all shares registered in your name(s).
- If a proxy other than the Chairman of the meeting is preferred, cross out the words "the **Chairman of the meeting** or" and insert the full name and address of the proxy (or proxies) desired in the space provided. If you are a shareholder of the Bank who is entitled to attend and vote at the AGM convened by the aforementioned notice, you are entitled to appoint one or more proxies to attend and vote on your behalf. A proxy need not be a shareholder of the Bank. **ANY CHANGES TO THIS PROXY FORM SHOULD BE INITIALED BY THE PERSON WHO SIGNS IT.**
- IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, PLEASE TICK THE APPROPRIATE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST A RESOLUTION, TICK THE BOX MARKED "AGAINST". IF YOU WISH TO VOTE ABSTAINED A RESOLUTION, TICK THE BOX MARKED "ABSTAINED".** If no direction is given, the proxy will be entitled to vote or abstain as he thinks fit. Your proxy will also be entitled to vote at his discretion on any resolution properly put to the AGM other than those referred to in the supplemental notice convening the AGM dated 12 June 2017.
- This supplemental proxy form must be signed by you, or your attorney duly authorised in writing or, if you are a corporation, must either be executed under the common seal or under the hand of a director or duly authorised attorney(s). If this proxy form is signed by an attorney of a shareholder, the power of attorney or other authority (if any) under which it is signed must be notarised.
- In the case of joint holders of any share, any one of such persons may vote at the AGM, either personally or by proxy, in respect of such share as if he were solely entitled thereto; but if more than one of such joint holders are present at the AGM whether attending in person or by proxy, the vote of the person, whose name stands first on the register of members of the Bank in respect of such share (in person or by proxy) shall be accepted to the exclusion of the vote(s) of the other joint holder(s).
- To be valid, this supplemental proxy form together with the power of attorney or other authorisation document (if any) must be deposited at the H share registrar of the Bank by hand, by post or by fax not less than 24 hours before the time fixed for the holding of the AGM or any adjournment thereof (as the case may be). Completion and delivery of this proxy form will not preclude shareholders from attending and voting at the AGM if she/he so wishes. In such event, the instrument appointing a proxy shall be deemed to be revoked. The H share registrar of the Bank is Computershare Hong Kong Investor Services Limited, whose address is at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong (Tel: (852) 2862 8555, Fax: (852) 2865 0990).
- Identification documents must be shown by shareholder(s) or proxies to attend the AGM.
- This proxy form is the supplemental proxy form for the purpose of the supplemental resolution set out in the Supplemental Notice of Annual General Meeting for the year 2016 dated 12 June 2017 and only serves as a supplement to the original proxy form for the AGM.
- This supplemental proxy form will not affect the validity of any proxy form duly completed and delivered by you in respect of the resolutions set out in the Notice of Annual Meeting for the year 2016 dated 13 May 2017. If you have validly appointed a proxy to attend and act for you at the AGM but do not duly complete and deliver this supplemental proxy form, your proxy will be entitled to vote at the discretion on the special resolution 10 set out in the Supplemental Notice of Annual General Meeting for the year 2016 dated 12 June 2017. If you do not duly complete and deliver the original proxy form for the AGM but have duly completed and delivered this supplemental proxy form and validly appointed a proxy to attend and act for you at the AGM, your proxy will be entitled to vote at the discretion on the ordinary resolutions set out in the Notice of Annual General Meeting for the year 2016 dated 13 May 2017.