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中国人民保险集团股份有限公司

THE PEOPLE'S INSURANCE COMPANY (GROUP) OF CHINA LIMITED

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1339)

ANNOUNCEMENT ON ESTIMATED PROFIT INCREASE FOR THE FIRST HALF OF 2019

This announcement is made by The People's Insurance Company (Group) of China Limited (the "Company") pursuant to Rule 13.09 and Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong).

IMPORTANT NOTICE:

It is estimated that the net profit of the Company and its subsidiaries (the "**Group**") attributable to equity holders of the parent company for the first half of 2019 will range from RMB13,674 million to RMB15,627 million, increased by RMB3,907 million to RMB5,860 million (or increased by 40% to 60%) as compared to the same period of 2018.

I. ESTIMATED RESULTS DURING THE PERIOD

- Estimated results period
 January 2019 to 30 June 2019.
- 2. Estimated results:
 - (i) Based on the Company's preliminary estimates, it is estimated that the net profit attributable to equity holders of the parent company for the first half of 2019 will range from RMB13,674 million to RMB15,627 million, increased by RMB3,907 million to RMB5,860 million (or increased by 40% to 60%) as compared to the same period of 2018.

- (ii) After deduction of non-recurring profit and loss, it is estimated that the net profit attributable to equity holders of the parent company will range from RMB10,678 million to RMB12,619 million, increased by RMB971 million to RMB2,912 million (or increased by 10% to 30%) as compared to the same period of 2018.
- (iii) The estimated results have not been audited by certified public accountant.

II. RESULTS FOR THE SAME PRIOD OF LAST YEAR

- 1. Net profit attributable to equity holders of the parent company: RMB9,767 million. Net profit attributable to equity holders of the parent company (after deduction of non-recurring profit and loss): RMB9,707 million.
- 2. Earnings per share: RMB0.23.

III. MAIN REASONS FOR THE ESTIMATED PROFIT INCREASE

- 1. Effect of principal businesses. The insurance business improved steadily in the first half of 2019 and the investment income increased as compared to the same period of 2018.
- 2. Effect of non-recurring profit and loss. In May 2019, the Ministry of Finance and the State Administration of Taxation issued the "Notice on the Pre-tax Deduction Policy for the Fees and Commission Expenses of Insurance Enterprises" (Ministry of Finance and the State Administration of Taxation Announcement No. 72 of 2019, hereinafter referred to as "New Policy"), which stipulates that the income tax pre-tax deduction ratio of fees and commission expenses is increased to 18%, and any portion in excess is allowed to be carried forward to subsequent years for deduction. The New Policy is applicable to the 2018 income tax settlement. PICC P&C Insurance and PICC Life Insurance will make an one-off recognition of the impact of the New Policy on the income tax expenses of 2018 in 2019, and increase the net profit for the period accordingly.

IV. RISK REMINDER

The Company does not have any significant uncertainty that may affect the accuracy of the estimated results.

V. OTHER MATTERS

The estimation above is only a preliminary financial data according to the PRC Accounting Standards for Business Enterprises, which is subject to further examination. If the future examination results differ materially from the estimated results, the Company will promptly provide an update. Detailed and accurate financial information of the Company disclosed in the 2019 interim report of the Company shall prevail. Investors are advised to pay attention to investment risks when dealing in the securities of the Company.

By Order of the Board

The People's Insurance Company (Group) of China Limited

Miao Jianmin

Chairman

Beijing, the PRC, 30 July 2019

As at the date of this announcement, the executive directors of the Company are Mr. Miao Jianmin, Mr. Bai Tao, Mr. Xie Yiqun and Mr. Tang Zhigang, the non-executive directors are Mr. Wang Qingjian, Mr. Xiao Xuefeng, Ms. Hua Rixin, Ms. Cheng Yuqin and Mr. Wang Zhibin, and the independent non-executive directors are Mr. Shiu Sin Por, Mr. Ko Wing Man, Mr. Luk Kin Yu, Peter, Mr. Lin Yixiang and Mr. Chen Wuzhao.