THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

If you are in doubt as to any aspect of this circular or as to the action to be taken, you should consult your stockbroker or other licensed securities dealer, bank manager, solicitor, professional accountant or other professional advisers.

If you have sold or transferred all your shares in The People's Insurance Company (Group) of China Limited, you should at once hand this circular, the accompanying proxy form and reply slip for the extraordinary general meeting to the purchaser or the transferee or to the bank, licensed securities dealer or other agent through whom the sale or transfer was effected for transmission to the purchaser or the transferee.

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中国人民保险集团股份有限公司

THE PEOPLE'S INSURANCE COMPANY (GROUP) OF CHINA LIMITED

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1339)

ISSUANCE OF CAPITAL REPLENISHMENT BONDS AND RELEVANT AUTHORIZATION ELECTION OF MR. XIE YIQUN AS AN EXECUTIVE DIRECTOR TO SERVE THE SECOND SESSION OF THE BOARD ELECTION OF MR. TANG ZHIGANG AS AN EXECUTIVE DIRECTOR TO SERVE THE SECOND SESSION OF THE BOARD ELECTION OF MR. XIAO XUEFENG AS A NON-EXECUTIVE DIRECTOR TO SERVE THE SECOND SESSION OF THE BOARD AND NOTICE OF EGM

The 2017 Second EGM of The People's Insurance Company (Group) of China Limited will be held at PICC Building, No 88 Xichang'an Street, Xicheng District, Beijing, the PRC on 8 September 2017 (Friday) at 9:00 a.m.. The notice of EGM is set out on pages 10 to 11 of this circular.

If you intend to appoint a proxy to attend the EGM, you are required to complete and return the accompanying proxy form in accordance with the instructions printed thereon not less than 24 hours before the time appointed for the holding of the EGM or any adjournment thereof (as the case may be) (which is 9:00 a.m. on 7 September 2017 (Thursday) (or other date in the event of any adjournment thereof). If you intend to attend the EGM in person or by proxy, you are required to complete and return the accompanying reply slip in accordance with the instructions printed thereon on or before 19 August 2017 (Saturday). Completion and return of the proxy form will not preclude you from attending and voting in person at the EGM or any adjournment thereof if you so wish.

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DEFINITIONS

In this circular, the following expressions have the following meanings unless the context otherwise requires:

"Articles of Association" the articles of association of the Company, as amended

from time to time

"Board" or "Board of Directors" the board of Directors of the Company

"CIRC" China Insurance Regulatory Commission

"Company" The People's Insurance Company (Group) of China

Limited, a joint stock company incorporated in the PRC with limited liability, whose H shares are listed on the Hong Kong Stock Exchange under the Stock Code:

1339

"Director(s)" the director(s) of the Company

"Domestic Shares" ordinary shares issued by the Company with a nominal

value of RMB1.00 each, which are subscribed for or

credited as fully paid up in Renminbi

"EGM" the extraordinary general meeting of the Company to

be held at PICC Building, No 88 Xichang'an Street, Xicheng District, Beijing, the PRC on 8 September

2017 (Friday) at 9:00 a.m.,

"H Shareholders" holders of H Shares

"H Shares" the overseas listed foreign invested shares with a

nominal value of RMB1.00 each in the share capital of the Company, which are listed on the Hong Kong Stock

Exchange

"Hong Kong" the Hong Kong Special Administrative Region of the

People's Republic of China

"Hong Kong Stock Exchange" The Stock Exchange of Hong Kong Limited

"Listing Rules" The Rules Governing the Listing of Securities on The

Stock Exchange of Hong Kong Limited

"PRC" the People's Republic of China, for the purpose of this

circular and for geographical reference only, excludes Hong Kong, Macau Special Administrative Region of

the People's Republic of China, and Taiwan

"Ministry of Finance" the Ministry of Finance of the PRC

"RMB" Renminbi, the lawful currency of the PRC "Share(s)" ordinary shares in the capital of the Company with a nominal value of RMB1.00 each, including H Shares and domestic shares "Shareholder(s)" holder(s) of the Shares of the Company



中国人民保险集团股份有限公司

THE PEOPLE'S INSURANCE COMPANY (GROUP) OF CHINA LIMITED

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1339)

Executive Directors:

Wu Yan (Chairman)

Miao Jianmin (Vice Chairman and President)

Non-executive Directors:

Wang Qingjian

Wang Qiao

Hua Rixin

Cheng Yuqin

Wang Zhibin

Independent Non-executive Directors:

Lau Hon Chuen

Xu Dingbo

Luk Kin Yu, Peter

Lin Yixiang

Chen Wuzhao

Registered office:

69 Dongheyan Road

Xuanwu District

Beijing, China

Principal Place of business

in Hong Kong:

15th Floor

Guangdong Investment Tower

148 Connaught Road Central

Central

Hong Kong

25 July 2017

To the Shareholders

Dear Sir or Madam.

ISSUANCE OF CAPITAL REPLENISHMENT BONDS AND RELEVANT AUTHORIZATION
ELECTION OF MR. XIE YIQUN AS AN EXECUTIVE DIRECTOR
TO SERVE THE SECOND SESSION OF THE BOARD
ELECTION OF MR. TANG ZHIGANG AS AN EXECUTIVE DIRECTOR
TO SERVE THE SECOND SESSION OF THE BOARD
ELECTION OF MR. XIAO XUEFENG AS A NON-EXECUTIVE DIRECTOR
TO SERVE THE SECOND SESSION OF THE BOARD

AND NOTICE OF EGM

1. INTRODUCTION

The purpose of this circular is to provide you the notice of EGM and the information on certain proposed resolutions to be considered at the EGM to enable you to make an informed decision on whether to vote for or against those resolutions at the EGM.

2. BUSINESS TO BE CONSIDERED AT THE EGM

Ordinary resolutions to be proposed at the EGM for the Shareholders to consider and approve are: (1) issuance of capital replenishment bonds and relevant authorization; (2) election of Mr. Xie Yiqun as an executive Director to serve the second session of the Board; (3) election of Mr. Tang Zhigang as an executive Director to serve the second session of the Board; and (4) election of Mr. Xiao Xuefeng as a non-executive Director to serve the second session of the Board.

The above resolution (1) is special resolution and resolutions (2) to (4) are ordinary resolutions.

(I) TO CONSIDER AND APPROVE THE ISSUANCE OF CAPITAL REPLENISHMENT BONDS AND RELEVANT AUTHORIZATION

For thorough implementation of strategic requirements of the "13th Five-year" Plan of the PICC Group, better national economic and social development and continuous reinforcement and expansion of reform development of the Group, the Company intends to directionally issue capital replenishment bonds of not more than RMB20 billion in the recent period, as the replacement of the subordinated bonds which approach maturity soon, and to maintain its capital contribution to its subsidiaries on an on-going basis and the capability of state-owned cost controls, consolidate the core spirit of the state-owned insurance industry and contribute to the development of harmonious communities, so as to better fulfill its social responsibility.

The above matter has been passed at the 30th meeting of the second session of the Board and is now proposed at the EGM for consideration and approval by the Shareholders. It is also proposed at the EGM that authorization shall be granted to the Board and extended to the management to determine the detailed issue size, timing and conditions upon taking comprehensive consideration of the market condition and all relevant factors and handle the particulars related to the issuance from the date of obtaining the approval of the CIRC and People's Bank of China and within the period specified by the regulatory authorities.

(II) TO CONSIDER AND APPROVE THE ELECTION OF MR. XIE YIQUN AS AN EXECUTIVE DIRECTOR TO SERVE THE SECOND SESSION OF THE BOARD

According to the laws and regulations such as the Company Law of the People's Republic of China and the Insurance Law of the People's Republic of China, the relevant regulatory requirements of the CIRC and the Hong Kong Stock Exchange and the requirements of the Articles of Association as well the as opinions of relevant authorities, it is now proposed at the EGM to elect Mr. Xie Yiqun as an executive Director of the Company. His term of office shall commence from the date of obtaining approval of his Director qualification from the CIRC, until the expiry of the term of appointment of the second session of the Board.

The biographical details of the above Director candidate are set out in Appendix I to this circular.

The above matter has been passed at the 30th meeting of the second session of the Board and is now proposed at the EGM for consideration and approval by the Shareholders.

(III) TO CONSIDER AND APPROVE THE ELECTION OF MR. TANG ZHIGANG AS AN EXECUTIVE DIRECTOR TO SERVE THE SECOND SESSION OF THE BOARD

According to the laws and regulations such as the Company Law of the People's Republic of China and the Insurance Law of the People's Republic of China, the relevant regulatory requirements of the CIRC and the Hong Kong Stock Exchange and the requirements of the Articles of Association as well as the opinions of relevant authorities, it is now proposed at the EGM to elect Mr. Tang Zhigang as an executive Director of the Company. His term of office shall commence from the date of obtaining approval of his Director qualification from the CIRC, until the expiry of the term of appointment of the second session of the Board.

The biographical details of the above Director candidate are set out in Appendix I to this circular.

The above matter has been passed at the 30th meeting of the second session of the Board and is now proposed at the EGM for consideration and approval by the Shareholders.

(IV) TO CONSIDER AND APPROVE THE ELECTION OF MR. XIAO XUEFENG AS A NON-EXECUTIVE DIRECTOR TO SERVE THE SECOND SESSION OF THE BOARD

According to the laws and regulations such as the Company Law of the People's Republic of China and the Insurance Law of the People's Republic of China, the relevant regulatory requirements of the CIRC and the Hong Kong Stock Exchange and the requirements of the Articles of Association as well as the opinions of relevant authorities, it is now proposed at the EGM to elect Mr. Xiao Xuefeng as a non-executive Director of the Company. His term of office shall commence from the date of obtaining approval of his Director qualification from the CIRC, until the expiry of the term of appointment of the second session of the Board.

The biographical details of the above Director candidate are set out in Appendix II to this circular.

The above matter has been passed at the 30th meeting of the second session of the Board and is now proposed at the EGM for consideration and approval by the Shareholders.

3. EXTRAORDINARY GENERAL MEETING

The EGM will be held at PICC Building, No 88 Xichang'an Street, Xicheng District, Beijing, the PRC on 8 September 2017 (Friday) at 9:00 a.m.. The notice of the meeting is set out in this circular.

In order to determine the holders of the H Shares who are entitled to attend the EGM, the H Shares register of members of the Company will be closed from 9 August 2017 (Wednesday) to 8 September 2017 (Friday), both days inclusive, during which period no transfer of H Shares will be effected. Holders of H Shares who intend to attend the EGM must deposit the share certificates together with the transfer documents at the H Share Registrar of the Company, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, at or before 4:30 p.m. on 8 August 2017 (Tuesday). Holders of H Shares whose names appear on the H Shares register of members of the Company at the close of business on 8 August 2017 (Tuesday) are entitled to attend the EGM.

A proxy form and a reply slip for use at the EGM are enclosed and are also published on the website of the Hong Kong Stock Exchange (www.hkexnews.hk) and the Company's website (www.picc.com). H Shareholders who intend to attend the EGM by proxy should complete and return the enclosed proxy form to Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong no later than 24 hours before the scheduled time for holding the EGM (which is 9:00 a.m. on 7 September 2017 (Thursday) (or other date in the event of any adjournment thereof)). Completion and return of the proxy form will not preclude a Shareholder from attending the EGM and voting in person if he so wishes. H Shareholders who intend to attend the EGM in person or by proxy should complete and return the reply slip in person, by post or by fax to Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong on or before 19 August 2017 (Saturday).

Voting at the EGM shall be taken by way of registered poll.

No shareholder is required to abstain from voting in any of the resolutions to be proposed at the EGM.

4. RECOMMENDATION

The Directors consider that all resolutions set out in the notice of EGM for consideration and approval by Shareholders are in the interests of the Company and the Shareholders as a whole. Accordingly, the Directors recommend the Shareholders to vote in favour of all resolutions to be proposed at the EGM.

Yours faithfully,
On behalf of the Board
The People's Insurance Company (Group) of China Limited
Wu Yan
Chairman

BIOGRAPHICAL DETAILS OF EXECUTIVE DIRECTOR CANDIDATES

Details of the candidates for executive Directors of the Company are as follows:

Mr. Xie Yiqun, aged 56, is the vice president of the Company and a Senior Economist. Mr. Xie joined the Company in April 1980 and has worked as the deputy general manager of Wenzhou branch, the general manager of the Foreign Business Department of Zhejiang branch and the manager of Insurance Agency in Marseille, France until January 1995. From January 1995 to December 2001, he worked as the general manager of China Insurance Company S.A. Luxemburg, the general manager of China Insurance Company (UK) Limited, the general manager of China Insurance Company Singapore branch and China Taiping Insurance Group Singapore branch and the director of the Singaporean Institutional Reorganisation Preparatory Committee (新加坡機構重組籌備委員會). Mr. Xie worked as the chairman of Taiping Life Insurance Co., Ltd. from December 2001 to November 2004. From August 2004 to May 2009, Mr. Xie worked as managing director and deputy general manager of China Insurance (Holdings) Company Limited and China Insurance H.K. (Holdings) Company Limited. From May 2009 to March 2015, Mr. Xie worked as deputy general manager of China Taiping Insurance Group Company and China Taiping Insurance Group (HK) Company Limited, Meanwhile, he worked as managing director from May 2009 to March 2012 and executive director from June 2013 to March 2015. Meanwhile, he also worked as executive director and deputy general manager of China Taiping Insurance Holdings Company Limited (a company listed on the Stock Exchange of Hong Kong Limited with stock code: 00966), chairman of Taiping Assets Management (HK) Company Limited, chairman of China Insurance (Europe) Holdings Company Limited, chairman of Taiping Pension Co., Ltd. (太平養老保險股份有限公司), chairman of Taiping Asset Management Company Limited, chairman of Taiping Securities (HK) Company Limited, executive director and general manager of Taiping Senior Living Investments Company Limited, chairman of Taiping Financial Holdings Company Limited, chairman of Taiping Investment Holdings Company Limited and chairman of Shenzhen Taiping Investment Company Limited (深圳太平投資有限公司). Mr. Xie has been working as the vice president of the Company since March 2015. He also worked as chairman of The People's Insurance Company of China (Hong Kong), Limited since June 2015 and chairman of PICC Financial Services Company Limited since January 2017. Mr. Xie has been a vice chairman of National Internet Finance Association of China since September 2016. Mr. Xie graduated from Nankai University in July 1988 and from Middlesex University Business School, UK in June 2001 and obtained the Master's Degree in Arts.

Mr. Tang Zhigang, aged 53, is a vice president of the Company and a Senior Economist. Mr. Tang worked in the Agricultural Bank of China from July 1988 to July 1994 and served as a deputy director of restructuring commission of research office. From July 1994 to September 2013, Mr. Tang worked in the Agricultural Development Bank of China and successively served as the deputy director, the deputy division director and director of research office of general administrative office of the headquarter of the bank, assistant to the chief of Jiangsu branch, deputy officer of administrative office of the headquarter, manager of the research division, chief of Jiangsu branch, head of the preparation committee of international business of the headquarter, general manager of the international business department and director of the office, as well as the assistant to the president and director of office of the Agricultural Bank of China since February 2013. Since September 2013, he has been appointed as a vice president of the Company and served as a chief of preparatory leading team for the PICC Pension Insurance Company Limited since January 2017. Mr.

BIOGRAPHICAL DETAILS OF EXECUTIVE DIRECTOR CANDIDATES

Tang did not hold any directorship in any listed companies in the last three years. Mr. Tang graduated from Hunan Institute of Finance in July 1985 with a Bachelor's Degree in Economics and obtained a Master's Degree in Economics from PBOC Research Institute of Finance and Banking in July 1988.

Other Information

The term of office of Mr. Xie Yiqun and Mr. Tang Zhigang shall, upon obtaining approval at the EGM, commence from the date of obtaining approval of their Director qualification from the CIRC, until the expiry of the term of appointment of the second session of the Board, and they are eligible for re-election upon the expiry of the term. Mr. Xie Yiqun and Mr. Tang Zhigang, as the executive directors of the Company with no specified length of service for such appointments, do not receive any director's fee from the Company other than the corresponding emoluments (including salary, performance bonus and benefits) received pursuant to their specific management positions in the Company.

Save as disclosed above, Mr. Xie Yiqun and Mr. Tang Zhigang have not held any other directorships in any listed companies in the past three years, and they do not hold any other major appointments or professional qualifications, nor hold any other position in the Company or any of its affiliates, and do not have any relationships with any Directors, senior management, substantial shareholders or controlling shareholders of the Company.

As of the date of this circular, Mr. Xie Yiqun and Mr. Tang Zhigang do not hold any interests in securities of the Company within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong) and have not been subject to any disciplinary actions or reprimanded by the China Securities Regulatory Commission or any other relevant authorities or the stock exchanges.

Mr. Xie Yiqun and Mr. Tang Zhigang confirmed respectively that, as of the date of this Circular, there is no other matter relating to their appointment that needs to be brought to the attention of the Shareholders of the Company, nor is there any other information to be disclosed pursuant to any of the requirements under Rules 13.51(2)(h) to (v) of the Listing Rules.

BIOGRAPHICAL DETAILS OF NON-EXECUTIVE DIRECTOR CANDIDATE

Details of the candidate for non-executive Director of the Company are as follows:

Mr. Xiao Xuefeng, aged 46, is a deputy head of the Department of Treaty and Law of the Ministry of Finance. Mr. Xiao worked in the Ministry of Finance from August 1995 to November 2011 and served as a clerk, deputy chief officer, chief officer, deputy director of No. 1 Division, researcher and director of the Department of Treaty and Law. Mr. Xiao served as a deputy head of the Department of Corporate of the Ministry of Finance in November 2011, deputy head of the Department of Asset Management in August 2014 and deputy head of the Department of Treaty and Law since September 2015. Mr. Xiao graduated from Peking University and obtained a Bachelor's Degree in Law in August 1995 and he graduated from China Europe International Business School and obtained a Master's Degree in Business Administration in July 2014.

Other Information

The term of office of Mr. Xiao Xuefeng shall, upon obtaining approval at the EGM, commence from the date of obtaining approval of his Director qualification from the CIRC until the expiry of the term of appointment of the second session of the Board, and he is eligible for re-election upon the expiry of the term. Mr. Xiao has not entered into any service contract with the Company and he does not receive any director's fee or emolument from the Company.

Save as disclosed above, Mr. Xiao Xuefeng has not held any other directorships in any listed companies in the past three years, and he does not hold any other major appointments or professional qualifications, nor hold any other position in the Company or any of its affiliates, and does not have any relationships with any Directors, senior management, substantial shareholders or controlling shareholders of the Company.

As of the date of this circular, Mr. Xiao Xuefeng does not hold any interests in securities of the Company within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong) and has not been subject to any disciplinary actions or reprimanded by the China Securities Regulatory Commission or any other relevant authorities or the stock exchanges.

Mr. Xiao Xuefeng confirmed that, as of the date of this circular, there is no other matter relating to his appointment that needs to be brought to the attention of the Shareholders of the Company, nor is there any other information to be disclosed pursuant to any of the requirements under Rules 13.51(2)(h) to (v) of the Listing Rules.

NOTICE OF EGM



中国人民保险集团股份有限公司

THE PEOPLE'S INSURANCE COMPANY (GROUP) OF CHINA LIMITED

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1339)

NOTICE OF EXTRAORDINARY GENERAL MEETING

NOTICE IS HEREBY GIVEN that the 2017 second extraordinary general meeting (the "**EGM**") of The People's Insurance Company (Group) of China Limited (the "**Company**") will be held at PICC Building, No 88 Xichang'an Street, Xicheng District, Beijing, the PRC on 8 September 2017 (Friday) at 9:00 a.m. for the purposes of considering and, if thought fit, passing the following resolutions:

SPECIAL RESOLUTION

1. To consider and approve the issuance of capital replenishment bonds and relevant authorization

ORDINARY RESOLUTIONS

- 1. To consider and approve the election of Mr. Xie Yiqun as an executive Director to serve the second session of the Board of the Company
- 2. To consider and approve the election of Mr. Tang Zhigang as an executive Director to serve the second session of the Board of the Company
- 3. To consider and approve the election of Mr. Xiao Xuefeng as a non-executive Director to serve the second session of the Board of the Company

The above resolutions are set out in the circular for the EGM of the Company dated 25 July 2017. Unless otherwise stated, terms and expressions defined in the circular shall have the same meanings in this notice.

On behalf of the Board

The People's Insurance Company (Group) of China Limited

Wu Yan

Chairman

Beijing, the PRC, 25 July 2017

Notes:

The register of members of the Company will be closed from 9 August 2017 (Wednesday) to 8 September 2017 (Friday), both days inclusive, during which period no transfer of Shares will be effected. Holders of H Shares and domestic shares whose names appear on the register of members of the Company at the close of business on 8 August 2017 (Tuesday) shall be entitled to attend and vote at this EGM. In order for holders of H Shares to qualify for attending and voting at this EGM, all transfer documents accompanied by the

NOTICE OF EGM

relevant share certificates must be lodged with the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong no later than 4:30 p.m. on 8 August 2017 (Tuesday) for registration.

- A Shareholder entitled to attend and vote at this EGM may appoint one or more proxies to attend and vote
 in his stead. A proxy need not be a Shareholder of the Company but must attend the EGM in person to
 represent the relevant Shareholder.
- 3. The instrument appointing a proxy must be in writing under the hand of a Shareholder or his attorney duly authorised in writing. If the Shareholder is a corporation, that instrument must be executed either under its common seal or under the hand of its director(s) or duly authorised attorney. If that instrument is signed by an attorney of the Shareholder, the power of attorney authorising that attorney to sign or other authorization document must be notarized.
- 4. In order to be valid, the proxy form together with the notarised power of attorney or other authorization document (if any) must be deposited at the Secretariat of the Board of Directors of the Company for holders of domestic shares and at the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for holders of H shares not less than 24 hours before the time fixed for the holding of the EGM or any adjournment thereof (as the case may be) (which is 9:00 a.m. on 7 September 2017 (Thursday) (or other date in the event of any adjournment thereof)). Completion and return of a proxy form will not preclude a Shareholder from attending and voting in person at this EGM or any adjournment thereof if he so wishes.
- 5. Holders of domestic shares and holders of H Shares who intend to attend this EGM in person or by proxy should deposit the reply slip at the Secretariat of the Board of Directors of the Company and at the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, respectively, on or before 19 August 2017 (Saturday) by hand, by post or by fax (fax no: (852) 2865 0990).
- 6. Shareholders or their proxies attending this general meeting (or any adjournment thereof) shall present their identity certifications. If a Shareholder is a corporation, its legal representative or other person authorized by the board of directors or other governing body of such Shareholder may attend the EGM by presenting a copy of the resolution of the board of directors or other governing body of such Shareholder appointing such person to attend the meeting.
- 7. Pursuant to the Articles of Association of the Company, any vote of Shareholders at a general meeting must be taken by poll. As such, the resolutions set out in the notice of this meeting will be voted on by poll.
- 8. The EGM is expected to last for half a day. Shareholders (in person or by proxy) attending this general meeting are responsible for their own transportation and accommodation expenses.
- 9. In the case of joint Shareholders, the vote of the senior who tenders a vote, whether in person or by proxy, will be accepted to the exclusion of the votes of the other joint Shareholder(s), and for this purpose, seniority will be determined by the order in which the names stand on the register of members in respect of the relevant joint holding.