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## 比亞迪股份有限公司 BYD COMPANY LIMITED

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1211)

## VOLUNTARY ANNOUNCEMENT THE SUCCESSFUL BID OF COMMERCIAL VEHICLES

This announcement is made voluntarily by BYD Company Limited (the "Company").

Guangzhou BYD Auto Sales Company Limited (廣州市比亞迪汽車銷售有限公司), a subsidiary of the Company, participated in the bidding in relation to "Bidding Project of 3138 Battery Electric Buses in 2018." (2018年3138台純電動客車招標項目) (Bidding No.: 0692-186BZHA40031) (hereinafter referred to as "Bidding Project One") and "Bidding Project of 1672 Battery Electric Buses in 2018." (2018年1672台純電動客車招標項目) (Bidding No.: GZGK18E069A0140Z) (hereinafter referred to as "Bidding Project Two") of Guangzhou Yiqi Bus Company Limited (廣州市一汽巴士有限公司), The Second Bus Company of Guangzhou (廣州市第二公共汽車公司), Guangzhou No.3 Bus Company (廣州市第三公共汽車公司), Guangzhou Trolleybus Company (廣州市電車公司) and Guangzhou Mahui Bus Company Limited (廣州馬會巴士有限公司). The bidding for the two bidding projects were made by Guangdong Machinery & Electric Equipment Tendering Center Co., Ltd. (廣東省機電設備招標中心有限公司) and Guangzhou Guoke Bidding Agent Co., Ltd. (廣州市國科招標代理有限公司) respectively.

Guangzhou BYD Auto Sales Company Limited recently received successful bid confirmation notices (中標通知書) from Guangdong Machinery & Electric Equipment Tendering Center Co., Ltd. and Guangzhou Guoke Bidding Agent Co., Ltd., confirming Guangzhou BYD Auto Sales Company Limited as the successful bidder for the aforementioned Bidding Project One and Bidding Project Two, with the amount of the successful bids being RMB3,707,841,600 and RMB1,813,619,600 respectively. Details of the bids are set forth below:

## (1) Bidding Project of 3138 Battery Electric Buses in 2018 (Bidding No.: 0692-186BZHA40031)

Subject and Batch No.	Bid Subjects	Number (Vehicles)
1	Battery Electric City Buses of 8.0-8.6 meters long	240
2	Battery Electric City Buses of 10.2-10.6 meters long	1219
3	Battery Electric City Buses of 11.5-12.0 meters long	346
4	Battery Electric City Buses of 8.0-8.6 meters long	142
5	Battery Electric City Buses of 10.2-10.6 meters long	533
6	Battery Electric City Buses of 11.5-12.0 meters long	468

## (2) Bidding Project of 1672 Battery Electric Buses in 2018 (Bidding No.: GZGK18E069A0140Z)

Subject and Batch No.	Bid Subjects	Number (Vehicles)
2	Battery Electric City Buses of 8.0-8.6 meters long	244
3	Battery Electric City Buses of 10.2-10.6 meters long	253
4	Battery Electric City Buses of 11.5-12.0 meters long	72
5	Battery Electric City Buses of 8.0-8.6 meters long	263
6	Battery Electric City Buses of 10.2-10.6 meters long	414
7	Battery Electric City Buses of 11.5-12.0 meters long	279

Going forward, upon execution of the formal agreement, Guangzhou BYD Auto Sales Company Limited shall deliver the vehicles to clients in accordance with their requirements. As of the date of this announcement, Guangzhou BYD Auto Sales Company Limited has not yet executed the formal agreement with the clients. Investors are advised to exercise caution in dealing in the shares of the Company.

By order of the Board of BYD Company Limited Wang Chuan-fu
Chairman

Shenzhen, PRC, 19 July 2018

As at the date of this announcement, the Board of directors of the Company comprises Mr. Wang Chuan-fu being the executive director of the Company, Mr. Lv Xiang-yang and Mr. Xia Zuo-quan being the non-executive Directors of the Company, and Mr. Wang Zi-dong, Mr. Zou Fei and Ms. Zhang Ran being the independent non-executive directors of the Company.