



恒基兆業地產有限公司
HENDERSON LAND DEVELOPMENT COMPANY LIMITED
Incorporated in Hong Kong with limited liability
(Stock Code : 12)

26 February 2019

Dear New Registered Shareholder(s),

Election as to Means of Receipt and Language of Corporate Communications

In support of environmental protection and for the purpose of saving printing and mailing costs, the Company encourages and recommends you to select reading the Company's Corporate Communications* published on the Company's website at www.hld.com (the "Website Version") instead of receiving printed copies.

To make your election as to means of receipt and language of Corporate Communications, please fill in the enclosed Reply Form, sign and return it as indicated.

If you choose the Website Version of the Corporate Communications, we will send you an email notification of publication of the relevant Corporate Communications to your specified email address in the Reply Form on the day of publication. **Please therefore do provide your email address.** However, if email address is not provided or undeliverable, we will send you a notification letter by post to your address as recorded in the Company's Register of Members.

If the Company does not receive the Reply Form or a response indicating the objection from you by 27 March 2019, you are deemed to have consented to receive the Website Version of the Corporate Communications only, an email notification or a notification letter of the publication of the relevant Corporate Communications on website will be sent to you on the day of publication.

You have the right at any time to change your choice of language and means of receipt of Corporate Communications by giving not less than seven days' notice in writing to the Company c/o the Company's share registrar, Computershare Hong Kong Investor Services Limited by post to 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong or by email at HendersonLand.ecom@computershare.com.hk.

Should you have any queries in relation to this letter, please call the enquiry hotline at (852) 2862 8555 during business hours (9:00 a.m. to 6:00 p.m., Monday to Friday, excluding Hong Kong public holidays).

Yours faithfully,
Timon Liu Cheung Yuen
Company Secretary

* Corporate Communications include but not limited to (a) the annual report (containing the directors' report and its annual accounts together with a copy of the auditors' report) and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.